Sales Management Simulation: Participant's Manual

Dalrymple, Douglas J.

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Sales Management Simulation Participants Manual

Douglas J. Dalrymple, William L. Cron, Thomas E. DeCarlo

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Sales Management, 1969 Sales and Distribution Management Singh Ramendra, The primary aim of the book is to provide students of management with a firm foundation for understanding all the main components of sales and distribution management. The book has a practical orientation as it written by author who has worked as practicing manager mostly in sales and distribution. The book therefore is a useful resource to practicing professionals in industry training and consultancy

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