

# Marketing Your Invention, Product, or Journey

Fourth Edition

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**ABA**  
AMERICAN BAR ASSOCIATION  
Intellectual Property  
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# Marketing Your Invention

**SJ Ball**



## **Marketing Your Invention:**

**Marketing Your Invention** Thomas E. Mosley, 1992 Based on hundreds of invention evaluations counseling sessions with inventors and negotiations with marketers and manufacturers *Marketing Your Invention* dispels the myths and clearly communicates what inventors need to know to successfully bring their inventions to market Topics include protecting an idea characteristics of a successful new product invention positioning finding money and licensing *Marketing Your Invention* Mark Dickson, 2009 This monograph provides the inventor or small corporate entrepreneur with practical guidelines for marketing an invention It presents general information in an effort to help move an invention into the marketplace Emphasis is placed upon understanding the role patents play in promoting licensing and selling an invention Among the topics covered include Evaluating the potential of new technology Drafting a business plan Going into business for yourself Manufacturing and distributing alternatives Marketing representatives *Marketing Your Invention to Manufacturers* Arnold K. Winkelman, 2003-07 [Marketing Your Invention, Product, Or Journey, Fourth Edition](#) David Postolski, 2025-04-22 From radio to podcasting to social media to employing artificial intelligence the way we market in launching an invention or product requires skills and strategies all inventors and entrepreneurs need to be up to date and knowledgeable about In this book authors in multiple fields share their experiences and best practices so you can maximize your marketing efforts and avoid pitfalls and pitfalls With new marketing outlets and technologies come legal ethical and practical considerations How to Market Your Invention Product or Journey Fourth Edition is here to guide you as you dovetail your marketing strategy with your intellectual property to ensure your inventions products and ideas have the greatest reach and impact possible

**Inventor's Marketing Handbook** Reece A. Franklin, 1989 **Marketing Your Invention** American Bar Association. Section of Patent, Trademark, and Copyright Law, 1989 This paperback reference provides practical guidelines for selling an invention and general information about protecting an invention for the independent inventor or small business

**Marketing Inventions Successfully** James Lowrance, 2012-05-24 This book has been previously published in eBook form and is also a section found in the more comprehensive book titled *Preparing Inventions for Marketing Success* and is being made available for readers interested in these chapters specifically shown below Written in easy to follow language this resource offers opportunity for a well rounded general education that can help to instill a better level of confidence and knowledge to inventors of new products with potential for success in the marketplace No one can promise positive outcomes to inventors but being well armed with the right information can significantly increase the chances of success CONTENTS Chapter One My Personal Invention Success Story Chapter Two Marketing Your Own Invention Chapter Three Patenting Protecting Your Invention Chapter Four Promoting Your Invention in the Market Place Chapter Five The Advantages in licensing Royalty Agreement your Invention Chapter Six Beware of Dishonest Invention Companies *The Ultimate Inventor's Handbook* Bill Chandler, 2012-02 FINALLY the answer to every question an inventor has from the first idea to the

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