

# One-Person Business Brainstorm & Checklist

*Build Your Solo Empire*



## One-Person Biz Brainstorm & Checklist



### One Person Business Brainstorm and Checklist



| You don't need to have it all figured out to start - just start, and the rest will unfold as you go

#### 1. Identify Your Strengths & Marketable Skills

- ☐ What skills do you already have? (Writing, design, coding, marketing, etc.)
- ☐ What skills are you quickly learning or improving? (AI tools, animation, video editing, etc.)
- ☐ What services or products can you offer? (Consulting, coaching, templates, etc.)
- ☐ Can you handle skills to avoid? (Example: AI + Content Writing + SEO-optimized articles)



Made for  
Notion

# Marketing The One Person Business

**Douglas Florzak, Thom Singer**



## **Marketing The One Person Business:**

**One Person Business** Clive Morton, 2013-06-20 Opportunities always exist for those with skills and relevant experience to create and build a business of their own. And if it's a service industry that you are offering, it is possible to start from your home with very little or no capital outlay. Many one person start ups are capable of providing significantly higher income than is provided through employment and they have the potential to grow. This book sets out the essential aspects of running a small business and explains the commercial frameworks that apply for trades, professions, personal and management services, agencies, trading activities and creative concepts. It includes: Defining your market and studying the competition; Specifying your product or service; Pricing and marketing your product or service; Calculating risk and breakeven; Budgeting and keeping records; Using other services and professionals; Understanding the basics of commercial law; Structuring your business for tax efficiency; Employing staff; Acquiring or renting property; Dealing with expansion. **Marketing the Professional Services Firm**

Laurie Young, 2010-03-11 Professional services are estimated to be worth up to 700 billion worldwide but as the market matures there is an urgent need for new marketing thinking for global players or small businesses alike. This book applies the core principles of strategic marketing to professional services for the first time in an approach that is at once accessible and compelling. With case studies from a range of companies including J Walter Thompson, market research companies, the big four accounting firms, Headhunters, Interbrand and large US legal firms, it is intended to become the definitive book for effective strategic marketing in professional services. Marketing the One-Person Business Mike Rounds, Nancy

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