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the fact that more and more Americans receive their news as well as music and other forms of entertainment from a small group of companies poses a real threat to democracy Move Fast and Break Things offers a vital forward thinking prescription for how artists can reclaim their audiences using knowledge of the past and a determination to work together Using his own half century career as a music and film producer and early pioneer of streaming video online Taplin offers new ways to think about the design of the World Wide Web and specifically the way we live with the firms that dominate it **I Hate**

Fairyland (2022) #2 Skottie Young,2022-12-21 Gert is more jaded than ever when she discovers the secret behind the mystery man offering her a mission he doesn't think she can refuse Eisner Award winning writer SKOTTIE YOUNG MIDDLEWEST TWIG THE ME YOU LOVE IN THE DARK and artist BRETT BEAN Marvel's Rocket Groot continue the triumphant return of I HATE FAIRYLAND The Innovative Seller Jake Dunlap,2024-04-09

Practical and straightforward solutions to everyday sales challenges In The Innovative Seller Keeping Pace In An AI and Customer Centric World veteran sales leader and trainer Jake Dunlap delivers an expert playbook for sales that offers out of the box and creative answers for the problems and questions that salespeople face every day Fun and motivational the book walks you through effective strategies for dealing with common challenges like LinkedIn prospecting sales transparency cold calling and others The author has included a comprehensive tactical appendix so you can easily identify and locate the exact solution you need when you encounter a specific problem You'll also find Proven grounded and actionable techniques you can apply immediately to improve your sales performance Instructive stories and anecdotes drawn from Dunlap's decades of sales and sales training experience Insightful discussions of how the typical sales process and model has changed over the years and how to adapt to the new realities of the discipline An engaging and eye opening resource for early and mid career sales professionals as well as business development and customer success practitioners The Innovative Seller will also prove invaluable to managers and executives at quickly growing companies who seek to optimize their firms sales processes and results

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