

A Venn diagram consisting of two overlapping circles. The left circle is olive green and contains the text 'Customers: Goals and Objectives'. The right circle is blue and contains the text 'Business: Develop and Deliver Solutions to Help Customers Achieve Their Goals and Objectives'. The intersection of the two circles is a darker green and contains the text 'THE CUSTOMER-DRIVEN ORGANIZATION'.

Customers:
Goals and
Objectives

THE
CUSTOMER-DRIVEN
ORGANIZATION

Business:
Develop and Deliver
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Their Goals
and Objectives

Make The Change To Customer Driven Sales

Liying Dong



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