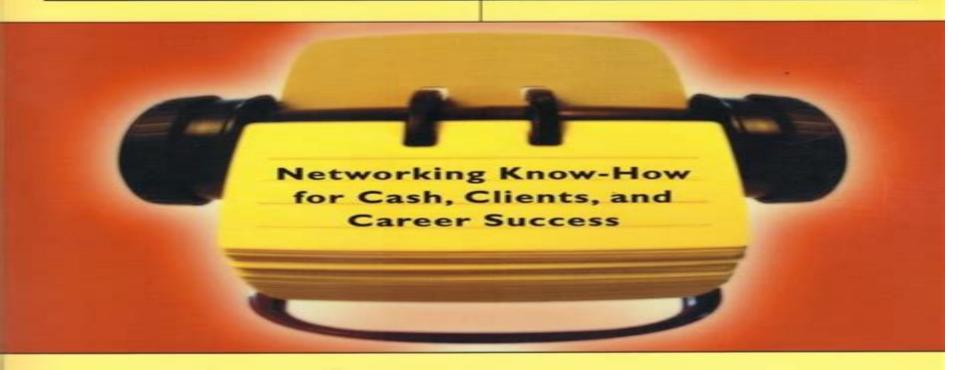
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Kathie Hightower, Holly Scherer

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them Informed by academic research professional literature and author Joseph L Chesebro s own experiences the text explores and demonstrates the skills that have facilitated Chesebro s own students to find work and to succeed in their professional lives Offering a very practical focus on such topics as handling conflict and giving dynamic presentations Professional Communication at Work also covers essential interpersonal communication skills that are often not discussed such as Using networking when job hunting Earning a good reputation as a new employee Using storytelling and questioning more often Developing coaching relationships with the best senior employees in our workplace Practicing and developing new skills on our own and Using workplace politics in a positive and constructive way to accomplish our goals Utilizing the approach of a supportive communication coach this text will help readers gain a variety of practical communication strategies they can apply to contribute to success in their own careers **Make Your Business Survive and Thrive!** Priscilla Y. Huff, 2007-04-10 If you re an entrepreneur or you re just thinking of starting a business start with this smart practical guide to small business success It shows you how to maintain healthy growth and profits no matter what kind of business you own and helps you get the most out of your limited resources Grow your business and get on the fast track to The Relationship Edge Jerry Acuff, 2011-01-21 Get a practical actionable three step process to build and success leverage important relationships Most people know instinctively how to build positive long lasting relationships with spouses friends and even co workers but few of us know how to consciously and systematically build and maintain positive business relationships For years The Relationship Edge has successfully shown people how to build personal relationships and repair damaged ones with a proven three step process This completely updated third edition offers a fresh perspective on that process and includes more contemporary case studies as well as how to build and nurture relationships online Develop the right mindset understand that personal relationships are vital to business success both offline and online Ask the right questions discover the common ground you share with others Do the right thing be truthful and straightforward or you ll undermine the goodwill you ve worked so hard to build Jerry Acuff the author has a proven record of success with previous editions of The Relationship Edge With real case studies and step by step guidance The Relationship Edge Third Edition offers the tools and advice you need to develop strong rewarding relationships with customers co workers and managers Jerry Acuff's latest version is packed full of practical concrete information on the mechanics of interpersonal relationships in the business world all designed to have you doing business better and more productively than ever **Ultimate Small Business Marketing Guide** James Stephenson, 2007-01-01 The second edition of this comprehensive guide introduces new marketing advertising sales and public relations techniques to the 1 500 proven ideas from the first edition It adds dozens of new high tech strategies required to stay one step ahead in today s highly competitive global marketplace Off and online resources have been updated and new ones including blogs and new websites have been added **Next Stop, Corner Office** Dan Finnigan, 2006 Managers and executives have unique job searching needs so the experts at Yahoo Hot Jobs have

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