

$$\text{ROI} = \frac{\text{Value to the Organization}^*}{\text{Total Cost of Ownership}}$$

+Money saved by cutting costs
+Net new profit

+Cost of technology
+Cost of integration (amortized)
+Operational cost

Calculated for a given time period
(such as annually)

Roi Basics For Nonfinancial Executives

Jae K. Shim, Joel G. Siegel



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