

***Making It  
Happen***

***In The Real Estate Profession***

**Gregory Publications**

# **Making It Happen In The Real Estate Profession**



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## **Making It Happen In The Real Estate Profession:**

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Sanford, 2006-08-11 The Real Estate Investing Guide Just for Agents If you're a real estate agent your knowledge of the industry can give you a big leg up when it comes to investing Insider Investing for Real Estate Agents shows you how to maximize your returns using your special insider knowledge of listings local markets and trends as well as your connections with local buyers and sellers In this one of a kind guide Walter Sanford shows you not only how your experience as an agent can aid your investing but also how investing can make you a better agent leading to more customers listings and sales Filled with all the tools you need to combine and improve your skills as an investor and agent this practical hands on resource includes more than 100 handy forms checklists and worksheets all designed to help you make wise decisions spot bargains and manage properties with a minimum of risk Inside you'll find unbeatable advice on Insider tactics for obtaining investment financing Using your natural advantages as an agent to find great properties Working honestly and ethically as both an agent and an investor Tapping into your lead generation skills to invest better Performing due diligence the way only an agent can Insider tenant acquisition tactics that really work More and more agents are putting their skills to use in investing and making it payoff big If you want to learn how to use your inside knowledge and experience to find and purchase properties with great money making potential Insider Investing for Real Estate Agents will put you on course for investing success **Real Estate Finance and Investment Manual** Jack Cummings, 2010-12-21 Updated and revised to include ten

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Information and Important Regulations IBP USA, 2006 **Streetwise Landlording & Property Management** Mark B Weiss, Dan Baldwin, 2003-02-01 As appealing and lucrative as property ownership can be it isn't an occupation to be learned through trial and error It's essential property owners understand all the ins and outs legally and financially for their own welfare as well as their tenants Streetwise Landlording and Property Management addresses all aspects of the business from the practical to the strategic Property management is a 24/7 job with high risks as well as rewards Streetwise Landlording and Property Management helps you assess whether or not you're cut out for the job Low Appraisals - the New Real Estate Crisis Hamp Thomas, 2012-04-20 Learn the art of taking a low appraisal and turning it into a closed sale The rules of

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