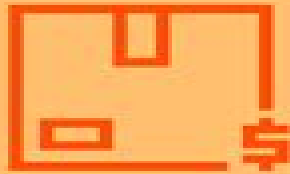
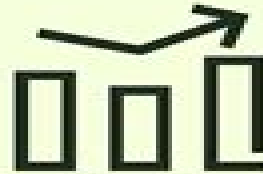


# How to set a pricing strategy



## **Cost**

Determine how much it costs to produce your product



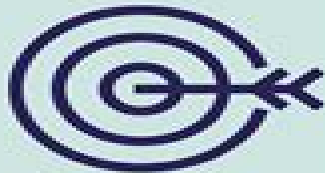
## **Economic factors**

Evaluate economic conditions and trends



## **Competitor pricing**

Be mindful of what your direct competitors charge



## **Positioning**

Factor in the perceived value of your offering



## **Customer profile**

Ensure your ideal customer has the means and desire to purchase your product

# Pricing Strategies

**SJ Ball**



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