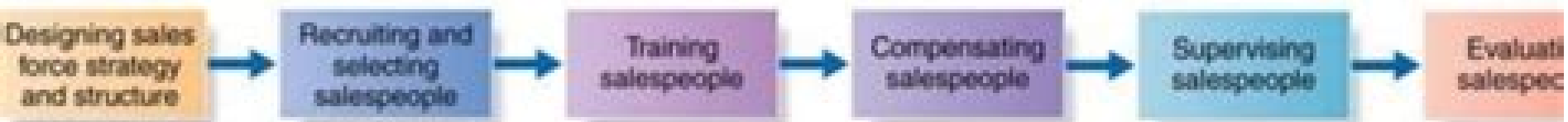


Major Steps in Sales Force Management



Salesmanship And Sales Force Management

William J. Stanton, Rosann L. Spiro



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