



# **Military Recruiting More Innovative Approaches Needed**

**Bernard D. Rostker, K. C. Yeh**



## **Military Recruiting More Innovative Approaches Needed:**

**Military Recruiting** United States Accounting Office (GAO),2018-07-31 NSIAD 95 22 **Military Recruiting More Innovative Approaches Needed** **Military Recruiting: More Innovative Approaches Needed** ,1994 Department of Defense DoD and the Services are concerned with recent decreases in the size of the recruiting market They also believe that soon their ability to attract quality personnel may be limited by a reduction in the propensity of young people to join the military In fact the Army and Navy recruiting commanders believe that they may need to lower their current targets for the quality of their enlistees if the Services are to meet their requirements for numbers of personnel When placed in historical perspective and viewed in the context of predicted trends the Services concerns appear to be overstated First though the size of the youth population has shrunk over the period of 1980 to 1989 it is now expected to grow steadily until about 2000 Second though the propensity of youth to enlist in the military has dropped in recent years about half of the enlistees come from the groups who express negative intentions to join the military Finally even as propensity to join the military has dropped in past years the Services have been able to exceed DoD established benchmarks for recruit quality GAO recommends that the Secretary of Defense direct the Secretaries of the military services to 1 use the results of current studies and undertake additional efforts if necessary to develop a more cost effective mix of available recruiting resources 2 aggressively test ideas to reduce first term attrition 3 continue efforts to streamline the current recruiting bureaucracy 4 revalidate the recruiting quota systems which currently deter recruiters from maximizing the numbers of enlistments 5 encourage the development and expansion of new concepts in the management of military recruiting facilities **Military recruiting new initiatives could improve criminal history screening : report to the chairman and the ranking minority member, Subcommittee on Personnel, Committee on Armed Services, U.S. Senate , Military Recruiting** United States. General Accounting Office,1994 **Military recruiting DOD needs to establish objectives and measures to better evaluate advertising's effectiveness. , Reports and Testimony ,1995 Month in Review ... ,1995 I Want You!** Bernard D. Rostker,K. C. Yeh,2006-09-08 As U S military forces appear overcommitted and some ponder a possible return to the draft the timing is ideal for a review of how the American military transformed itself over the past five decades from a poorly disciplined force of conscripts and draft motivated volunteers to a force of professionals revered throughout the world Starting in the early 1960s this account runs through the current war in Iraq with alternating chapters on the history of the all volunteer force and the analytic background that supported decisionmaking The author participated as an analyst and government policymaker in many of the events covered in this book His insider status and access offer a behind the scenes look at decisionmaking within the Pentagon and White House The book includes a foreword by former Secretary of Defense Melvin R Laird The accompanying DVD contains more than 1 700 primary source documents government memoranda Presidential memos and letters staff papers and reports linked directly from citations in

the electronic version of the book This unique technology presents a treasure trove of materials for specialists researchers and students of military history public administration and government affairs to draw upon     **Indexes for Abstracts of Reports and Testimony** ,1996     Technical Report ,2000     Overview of ARI Recruiting Research Walter C. Borman,2000

An Annotated Bibliography of Recruiting Research Conducted in the U.S. Armed Services and in Foreign Services Lisa M. Penney,2001 This is an annotated bibliography of research conducted on military recruiting by the U S Army Research Institute for the Behavioral and Social Sciences ARI the other U S military services and foreign military organizations To provide a framework for the research summaries they are organized around a model of military recruitment showing the important factors contributing to successful recruiting The model contains the following factors 1 personnel selection and assessment 2 training and development 3 recruiting management and organization 4 recruiter performance 3 marketing 6 youth supply characteristics and influencers 7 propensity 8 enlistment decisions and 9 delayed entry programs One hundred fifty one reports are summarized describing recruiting research most relevant to the current U S military recruiting environment It is hoped that the review provides a comprehensive yet concise picture of the research results generated by the U S Army Navy Marine Corps Air Force and foreign service recruiting research communities DTIC     **Hearings on National Defense Authorization Act for Fiscal Year 1999--H.R. 3616, and Oversight of Previously Authorized Programs Before the Committee on National Security, House of Representatives, One Hundred Fifth Congress, Second Session** United States. Congress. House. Committee on National Security. Military Personnel Subcommittee,1998

**Comptroller General's Annual Report** United States. General Accounting Office,1994     Department of Defense Authorization for Appropriations for Fiscal Year 2001 and the Future Years Defense Program United States. Congress. Senate. Committee on Armed Services,2001     **Department of Defense Authorization for Appropriations for Fiscal Year 1998 and the Future Years Defense Program: Personnel** United States. Congress. Senate. Committee on Armed Services,1997     *105-1 Hearings: Department of Defense Authorization for Appropriations for Fiscal Year 1998 and the Future Years Defense Program, S.Hrg. 105-37, Part 6, Personnel, March 5, 12; April 8, 1997* ,1997     **Military Recruiting** United States. General Accounting Office,1994     *Defense infrastructure budget estimates for 19962001 offer little savings for modernization : report to congressional requesters ,*     Military Recruiting United States. General Accounting Office,David Pryor,1994

## **Military Recruiting More Innovative Approaches Needed** Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Military Recruiting More Innovative Approaches Needed**," compiled by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound impact on our existence. Throughout this critique, we will delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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## **Military Recruiting More Innovative Approaches Needed Introduction**

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