

# REQUIREMENTS BY COLLABORATION



Workshops for Defining Needs

ELLEN GOTTESDIENER

# Requirements By Collaboration Workshops For Defining Needs

**Ellen Gottesdiener**



## **Requirements By Collaboration Workshops For Defining Needs:**

*Requirements by Collaboration* Ellen Gottesdiener, 2002-04-10 *Requirements by Collaboration Workshops for Defining Needs* focuses on the human side of software development how well we work with our customers and teammates Experience shows that the quality and degree of participation communication respect and trust among all the stakeholders in a project can strongly influence its success or failure Ellen Gottesdiener points out that such qualities are especially important when defining user requirements and she shows in this book exactly what to do about that fact Gottesdiener shows specifically how to plan and conduct requirements workshops These carefully organized and facilitated meetings bring business managers technical staff customers and users into a setting where together they can discover evolve validate verify and agree upon their product needs Not only are their requirements more effectively defined through this collaboration but the foundation is laid for good teamwork throughout the entire project Other books focus on how to build the product right *Requirements by Collaboration* focuses instead on what must come first the right product to build *Requirements by Collaboration* Ellen Gottesdiener, 2002 I spend much time helping organizations capture requirements and even more time helping them recover from not capturing requirements Many of them have gone through some motions regarding requirements as if they were sleepwalking It's time to wake up and do it right and this book is going to be their alarm clock Jerry Weinberg author of numerous books on productivity enhancement In today's complex fast paced software development environment collaboration the intense peer to peer conversations that result in products decisions and knowledge sharing is absolutely essential to success But all too often attempts to collaborate degenerate into agonizing meetings or ineffectual bull sessions Ellen's wonderful book will help you bridge the gap turning the agony of meetings into the ecstasy of effective collaboration Jim Highsmith a pioneer in adaptive software development methods *Requirements by Collaboration* presents a wealth of practical tools and techniques for facilitating requirements development workshops It is suitable no essential reading for requirements workshop facilitators It will help both technical people and customer representatives participate in these critical contributions to software success Karl Wiegers Principal Consultant Process Impact author of *Software Requirements* The need for this particular book at this particular time is crystal clear We have entered a new age where software development must be viewed as a form of business problem solving That means direct user participation in developing requirements or more accurately in jointly working the business problem That in turn means facilitated sessions In this book Ellen Gottesdiener provides a wealth of practical ideas for ensuring that you have exactly the right stuff for this all important area of professional art Ronald G Ross Principal Business Rule Solutions LLC Executive Editor [www.BRCommunity.com](http://www.BRCommunity.com) Gottesdiener's years of software development experience coupled with her straight forward writing style make her book a perfect choice for either a senior developer or a midlevel project manager In addition to her technical experience her knowledge of group dynamics balance the book by educating the reader on how to manage conflict and personality

differences within a requirements team something that is missing from most requirements textbooks It is a required handbook that will be referred to again and again Kay Christian ebusiness Consultant Conifer Colorado Requirements by Collaboration is a must read for any system stakeholder End users and system analysts will learn the significant value they can add to the systems development process Management will learn the tremendous return they may receive from making a modest time people investment in facilitated sessions Facilitators will discover ways to glean an amazing amount of high quality information in a relatively brief time Russ Schwartz Computer System Quality Consultant Global Biotechnology Firm In addition to showing how requirements are identified evaluated and confirmed Ellen provides important guidance based on her own real world experience for creating and managing the workshop environment in which requirements are generated This book is an engaging and invaluable resource for project teams and sponsors both business and IT who are committed to achieving results in the most productive manner possible Hal Thilmony Senior Manager Business Process Improvement Finance CiscoSystems Inc Project managers should read this book for assistance with planning the requirements process Experienced facilitators will enrich their knowledge New facilitators can use this book to get them up to speed and become more effective in less time Rob Stroober Competence Development Manager and Project Manager Deloitte Touche Consultdata The Netherlands While many books discuss the details of software requirement artifacts for example use cases Ellen s new book zeros in on effective workshop techniques and tools used to gather the content of these artifacts As a pioneer in requirements workshops she shares her real life experiences in a comprehensive and easy to read book with many helpful examples and diagrams Bill Bird Aera Energy LLC Requirements by Collaboration is absolutely full of guidance on the most effective ways to use workshops in requirements capture This book will help workshop owners and facilitators to determine and gain agreement on a sound set of requirements which will form a solid foundation for the development work that is to follow Jennifer Stapleton Software Process Consultant and author of DSDM The Method in Practice This book provides an array of techniques within a clear structured process along with excellent examples of how and when to use them It s an excellent practical and really useful handbook written by a very experienced author Jean Anne Kirk Director DSDM Consortium and IAF Professional Development Ellen has written a detailed comprehensive and practical handbook for facilitating groups in gathering requirements The processes she outlines give the facilitator tools to bring together very different perspectives from stakeholders elegantly and with practical useable results Jo Nelson Principal ICA Associates Inc Chair IAF 2001 2002 Requirements by Collaboration Workshops for Defining Needs focuses on the human side of software development how well we work with our customers and teammates Experience shows that the quality and degree of participation communication respect and trust among all the stakeholders in a project can strongly influence its success or failure Ellen Gottesdiener points out that such qualities are especially important when defining user requirements and she shows in this book exactly what to do about that fact Gottesdiener shows specifically how to plan and conduct requirements

workshops These carefully organized and facilitated meetings bring business managers technical staff customers and users into a setting where together they can discover evolve validate verify and agree upon their product needs Not only are their requirements more effectively defined through this collaboration but the foundation is laid for good teamwork throughout the entire project Other books focus on how to build the product right Requirements by Collaboration focuses instead on what must come first the right product to build     The Requirements Engineering Handbook Ralph Rowland Young,2004

Gathering customer requirements is a key activity for developing software that meets the customer's needs A concise and practical overview of everything a requirement's analyst needs to know about establishing customer requirements this first of its kind book is the perfect desk guide for systems or software development work The book enables professionals to identify the real customer requirements for their projects and control changes and additions to these requirements This unique resource helps practitioners understand the importance of requirements leverage effective requirements practices and better utilize resources The book also explains how to strengthen interpersonal relationships and communications which are major contributors to project effectiveness Moreover analysts find clear examples and checklists to help them implement best practices     *Mastering the Requirements Process* James Robertson,Suzanne Robertson,Adrian Reed,2024-09-25 One of the joys of product development whether it be software service or hardware is getting it right The way to get it right is to uncover the real business problem and to write the requirements for the solution that best solves that problem Without the right requirements it is impossible to build the right solution Mastering the Requirements Process Fourth Edition gives you an industry proven process for getting to the essence of the business problem and then writing unambiguous and testable requirements for its solution This fourth edition is an almost complete rewrite that brings requirements discovery into today's world it is the book for today's business analyst Product owners and project leaders will also find it valuable as it explains how to discover precisely what the customer needs and wants and to do it effectively in any business or project environment The book tells you how to Use the Volere requirements process to discover requirements in both traditional and agile environments Incorporate off the shelf OTS solutions into your requirements discovery Use artificial intelligence AI as part of your requirements discovery and as part of your business solution Use quickly sketched prototypes to explore the problem space Understand functional and non functional requirements Write better agile stories Make your requirements and stories measurable and testable using fit criteria Use business events as the heartbeat of business analysis Discover requirements in agile commercial and milspec project environments Find and prioritize your customer segments Leverage systems thinking when discovering requirements Use story maps and other requirements repository techniques Know which trawling techniques are the most effective for requirements discovery Synchronize your requirements discovery with agile development teams Make better decisions in the early days of a project to increase your chances of success Employ the Volere requirements specification template downloaded 10 000 times as the basis for your own requirement specifications

One of the most valuable things about this book is that it provides a process to follow that will get people asking the right questions and expand their perspective on the problem Kevin Brennan Register your book for convenient access to downloads updates and or corrections as they become available See inside book for details

**Communication Gaps and How to Close Them** Naomi Karten,2013-07-15 This is the digital version of the printed book Copyright 2002 The success of systems or software development depends on effective communication But have you ever had trouble articulating a complex concept Have you ever doubted that someone truly understood you or that you completely received someone s message Managers and technical professionals have to communicate effectively in order to understand client requirements build work related relationships meet market demands and survive time pressures So often though communication breaks down and nothing gets done or done well at least Thankfully Naomi Karten author of Managing Expectations is here to help Readers learn how to improve the way they handle a wide variety of communication conflicts from one on one squabbles to interdepartmental chaos to misinterpretations between providers and customers Drawing on a variety of recognizable experiences and on useful models for understanding personalities such as the Myers Briggs Type Indicator and the teachings of family therapist Virginia Satir Karten provides a series of powerful tools and concepts for resolving communication problems as well as methods for preventing them in the first place Inadequate communications include misunderstood or missed messages contradictory or mixed messages and messages that are intentionally sabotaged As the author notes these miscommunications can have a damaging puzzling and counterproductive impact on projects and relationships Karten helps readers identify many of the common factors that can cause communication gaps For example mistaken assumptions of understanding lack of follow up unfixed project terminology emotional baggage personality conflicts mismatched communication preferences Karten s witty conversational tone makes this book easy to read her real life stories and examples make it easy to understand and her use of hilarious cartoons by Mark Tatro brings her lessons to life

Communication Gaps and How to Close Them is a must read for anyone who recognizes that the way he or she communicates in professional encounters as well as in personal ones can be improved With Karten s useful insights and practical techniques this book will change not only how you communicate but also how you think about communication

**The Art and Power of Facilitation** Alice Zavala PMP,Kathleen B. Hass PMP,2007-10-01 A Volume of the Business Analysis Essential Library Series The heart of the business analyst s role is to drive various constituencies through processes to achieve consensus on the needs of the business Successfully facilitating meetings whether a one on one interview or a larger presentation is essential to business analysis The Art and Power of Facilitation Running Powerful Meetings provides powerful tools that the business analyst can use to negotiate through the myriad of meetings informal work sessions and formal workshops that are necessary to develop business requirements

**The Enterprise Business Analyst** Kathleen B. Hass,Kathleen B. Hass PMP,2011-10 Business Analysts Chart Your Path to Success with Creative Solutions to Complex Business Problems Business

in the 21st century is rife with complexity To leverage that complexity and guide an organization through these turbulent times today s business analyst must transition from a tactical project focused role to a creative innovative role The path to this transition and the tools to accomplish it are presented in this new book by acclaimed author Kathleen Kitty Hass Winner of PMI s David I Cleland Project Management Literature Award for her book Managing Complex Projects A New Model Hass has again written a book that will refocus a discipline Hass believes that only by confronting and capitalizing on change and complexity the new constants in today s world can organizations forge ahead The enterprise business analyst is perfectly positioned to understand the needs of an organization help it remain competitive identify creative solutions to complex business problems bring about innovation and constantly add value for the customer and revenue to the bottom line The Enterprise Business Analyst Developing Creative Solutions to Complex Business Problems offers An overview of the current and emerging role of the business analyst New leadership models for the 21st century Methods for fostering team creativity Practices to spark innovation Strategies for communicating in a complex environment

**Requirements Engineering: Foundation for Software Quality** Anne Hess,Angelo Susi,2025-05-02 This book constitutes the refereed proceedings of the 31st International Working Conference on Requirements Engineering Foundation for Software Quality REFSQ 2025 held in Barcelona Spain during April 7 10 2025 The 21 full papers and 8 short papers included in this book were carefully reviewed and selected from 74 submissions They were organized in topical sections as follows Responsible RE Crowd and Large Scale RE Requirements Modeling Requirements Elicitation and Analysis Participatory RE RE for Safety critical and Autonomous Systems and Requirements Quality Assurance

**The Agile Testing Collection** Janet Gregory,Lisa Crispin,2015-06-22 A Comprehensive Collection of Agile Testing Best Practices Two Definitive Guides from Leading Pioneers Janet Gregory and Lisa Crispin haven t just pioneered agile testing they have also written two of the field s most valuable guidebooks Now you can get both guides in one indispensable eBook collection today s must have resource for all agile testers teams managers and customers Combining comprehensive best practices and wisdom contained in these two titles The Agile Testing Collection will help you adapt agile testing to your environment systematically improve your skills and processes and strengthen engagement across your entire development team The first title Agile Testing A Practical Guide for Testers and Agile Teams defines the agile testing discipline and roles and helps you choose organize and use the tools that will help you the most Writing from the tester s viewpoint Gregory and Crispin chronicle an entire agile software development iteration and identify and explain seven key success factors of agile testing The second title More Agile Testing Learning Journeys for the Whole Team addresses crucial emerging issues shares evolved practices and covers key issues that delivery teams want to learn more about It offers powerful new insights into continuous improvement scaling agile testing across teams and the enterprise overcoming pitfalls of automation testing in regulated environments integrating DevOps practices and testing mobile embedded and business intelligence systems The Agile Testing Collection will help you do all this and much more

Customize agile testing processes to your needs and successfully transition to them Organize agile teams clarify roles hire new testers and quickly bring them up to speed Engage testers in agile development and help agile team members improve their testing skills Use tests and collaborate with business experts to plan features and guide development Design automated tests for superior reliability and easier maintenance Plan just enough balancing small increments with larger feature sets and the entire system Test to identify and mitigate risks and prevent future defects Perform exploratory testing using personas tours and test charters with session and thread based techniques Help testers developers and operations experts collaborate on shortening feedback cycles with continuous integration and delivery Both guides in this collection are thoroughly grounded in the authors extensive experience and supported by examples from actual projects Now with both books integrated into a single easily searchable and cross linked eBook you can learn from their experience even more easily

*How to Save a Failing Project* Ralph R. Young DBA, Steve M. Brady PMP, Dennis C. Nagle, 2009-05-01 You CAN Turn Around A Failing Project Poor project results are all too common and result in dissatisfied customers users and project staff With countless people goals objectives expectations budgets schedules deliverables and deadlines to consider it can be difficult to keep projects in focus and on track How to Save a Failing Project Chaos to Control arms project managers with the tools and techniques needed to address these project challenges The authors provide guidance to develop a project plan establish a schedule for execution identify project tracking mechanisms and implement turnaround methods to avoid failure and regain control With this valuable resource you will be able to Identify key factors leading to failure Learn how to recover a failing project and minimize future risk Better analyze your project by defining proper business objectives and goals Gain insight on industry best practices for planning

*Fundamentals and Assessment Tools for Occupational Ergonomics* William S. Marras, Waldemar Karwowski, 2006-02-02 Completely revised and updated taking the scientific rigor to a whole new level the second edition of the Occupational Ergonomics Handbook is now available in two volumes This new organization demonstrates the enormous amount of advances that have occurred in the field since the publication of the first edition The second edition not only provides

**Project Scope Management** Jamal Moustafaev, 2014-12-03 Incomplete or missed requirements omissions ambiguous product features lack of user involvement unrealistic customer expectations and the proverbial scope creep can result in cost overruns missed deadlines poor product quality and can very well ruin a project This book explains how to elicit document and manage requirements to control project scope creep It also describes how to manage project stakeholders to minimize the risk of an ever growing list of user requirements The book examines five different projects and traces their development from a project scope management perspective

*Mastering the Requirements Process* Suzanne Robertson, James C. Robertson, 2006-03-17 If the purpose is to create one of the best books on requirements yet written the authors have succeeded Capers Jones It is widely recognized that incorrect requirements account for up to 60 percent of errors in software products and yet the majority of software development organizations do



not have a formal requirements process Many organizations appear willing to spend huge amounts on fixing and altering poorly specified software but seem unwilling to invest a much smaller amount to get the requirements right in the first place Mastering the Requirements Process Second Edition sets out an industry proven process for gathering and verifying requirements with an eye toward today's agile development environments In this total update of the bestselling guide the authors show how to discover precisely what the customer wants and needs while doing the minimum requirements work according to the project's level of agility Features include The Volere requirements process completely specified and revised for compatibility with agile environments A specification template that can be used as the basis for your own requirements specifications New agility ratings that help you funnel your efforts into only the requirements work needed for your particular development environment and project How to make requirements testable using fit criteria Iterative requirements gathering leading to faster delivery to the client Checklists to help identify stakeholders users nonfunctional requirements and more Details on gathering and implementing requirements for iterative releases An expanded project sociology section for help with identifying and communicating with stakeholders Strategies for exploiting use cases to determine the best product to build Methods for reusing requirements and requirements patterns Examples showing how the techniques and templates are applied in real world situations

*Roaring Into Our 20's* Margaret Mering, Elna Saxton, 2021-02-25 Thought provoking perspectives from experts in library serials Roaring Into Our 20's NASIG 2005 presents leading authorities in library serials providing their unique perspectives on the challenges of serials collection development and management as well as their promising visions for the future Marshall Keys Regina Romano Reynolds Steve Shadle Carol Hixson Paul Weiss and a host of other top experts in serials gathered as presenters for the milestone twentieth anniversary conference of the North American Serials Interest Group NASIG held in May 2005 in Minneapolis Minnesota The latest issues and thought provoking strategies are explored giving librarians of all types a firm grasp of the newest products and most effective tactics to best manage serials today and tomorrow The conference itself consisted of preconference programs vision sessions strategy sessions and tactics sessions not only to provide goals for the future but also to examine ways to help librarians become more effective in handling the constantly evolving challenges of serial management Roaring Into Our 20's NASIG 2005 discusses a broad selection of topics of crucial interest including electronic resources vendors financial issues the development of new products and services and other topics exploring the bright and challenging future of library serials Several chapters include tables and figures to enhance the clarity of ideas Topics in Roaring Into Our 20's NASIG 2005 include FRBR Functional Requirements for Bibliographic Records ISSN revision cross provider search institutional depositories e journal management OpenURL Big Deals cancellation projects RSS the AACR3 development process Roaring Into Our 20's NASIG 2005 is a horizon expanding collection that is perfect for librarians publishers and commercial vendors interested in the future of serial publication

The Transdisciplinary Reach of Design Science Research Andreas

Drechsler,Aurona Gerber,Alan Hevner,2022-05-26 This book constitutes the thoroughly refereed proceedings of the 17th International Conference on Design Science Research in Information Systems and Technology DESRIST 2022 held in Tampa FL USA in June 2022 The 37 revised full research papers included in the volume were carefully reviewed and selected from 103 submissions They are organized in the following topical sections Transdisciplinary Research Blockchain Information Systems Intelligent Systems and Human Interaction Healthcare Systems and Quality of Life Innovation and Entrepreneurship Sustainability and Responsible Design Environmental Issues Human Values and ethical Design Human Safety and Cybersecurity Emerging DSR Methods and Processes Designers and Collaborative DSR and Education and DSR     Strategic Requirements Analysis Dr Karl Cox,2016-01-28 One of the many important skills a business analyst needs in requirements discovery is the ability to effectively plan conduct and manage a set of interviews to get the requirements right be they strategic operational or IT oriented In Strategic Requirements Analysis Dr Karl A Cox offers a process guidelines and ideas that have been tried and tested in practice for conducting interviews and shows you how to turn interview findings into strategic requirements models all on one page to present to your clients customers team and supervisors     *C-MAPS* Victoria B. Haney MBA, PMP®, CBAP®,2017-12-14 C MAPS By Victoria B Haney MBA PMP CBAP Understanding and communicating requirements is one of the toughest parts of most business or IT initiatives Because requirements are so difficult they are often skipped or left vague for the development team to figure out C MAPS An Agile and Collaborative Technique for Project Requirements presents a technique that author Victoria B Haney has developed to help business analysts and project managers uncover requirements for their projects in less time     More Agile Testing Janet Gregory,Lisa Crispin,2015 Janet Gregory and Lisa Crispin pioneered the agile testing discipline with their previous work Agile Testing Now in More Agile Testing they reflect on all they ve learned since They address crucial emerging issues share evolved agile practices and cover key issues agile testers have asked to learn more about Packed with new examples from real teams this insightful guide offers detailed information about adapting agile testing for your environment learning from experience and continually improving your test processes scaling agile testing across teams and overcoming the pitfalls of automated testing You ll find brand new coverage of agile testing for the enterprise distributed teams mobile embedded systems regulated environments data warehouse BI systems and DevOps practices You ll come away understanding How to clarify testing activities within the team Ways to collaborate with business experts to identify valuable features and deliver the right capabilities How to design automated tests for superior reliability and easier maintenance How agile team members can improve and expand their testing skills How to plan just enough balancing small increments with larger feature sets and the entire system How to use testing to identify and mitigate risks associated with your current agile processes and to prevent defects How to address challenges within your product or organizational context How to perform exploratory testing using personas and tours Exploratory testing approaches that engage the whole team using test charters with session and thread

based techniques How to bring new agile testers up to speed quickly without overwhelming them The eBook edition of *More Agile Testing* also is available as part of a two eBook collection *The Agile Testing Collection* 9780134190624 *Software Development Pearls* Karl Wieggers, 2021-10-05 *Accelerate Your Pursuit of Software Excellence by Learning from Others* Hard Won Experience Karl is one of the most thoughtful software people I know He has reflected deeply on the software development irritants he has encountered over his career and this book contains 60 of his most valuable responses From the Foreword by Steve McConnell Construx Software and author of *Code Complete* Wouldn't it be great to gain a lifetime's experience without having to pay for the inevitable errors of your own experience Karl Wieggers is well versed in the best techniques of business analysis software engineering and project management You'll gain concise but important insights into how to recover from setbacks as well as how to avoid them in the first place Meilir Page Jones Senior Business Analyst Wayland Systems Inc Experience is a powerful teacher but it's also slow and painful You can't afford to make every mistake yourself *Software Development Pearls* helps you improve faster and bypass much of the pain by learning from others who already climbed the learning curves Drawing on 25 years helping software teams succeed Karl Wieggers has crystallized 60 concise practical lessons for all your projects regardless of your role industry technology or methodology Wieggers's insights and specific recommendations cover six crucial elements of success requirements design project management culture and teamwork quality and process improvement For each Wieggers offers First Steps for reflecting on your own experiences before you start detailed Lessons with core insights real case studies and actionable solutions and Next Steps for planning adoption in your project team or organization This is knowledge you weren't taught in college or boot camp It can boost your performance as a developer business analyst quality professional or manager Clarify requirements to gain a shared vision and understanding of your real problem Create robust designs that implement the right functionality and quality attributes and can evolve Anticipate and avoid ubiquitous project management pitfalls Grow a culture in which behaviors actually align with what people claim to value Plan realistically for quality and build it in from the outset Use process improvement to achieve desired business results not as an end in itself Choose your next steps to get full value from all these lessons Register your book for convenient access to downloads updates and or corrections as they become available See inside book for details

**Service-Oriented Computing** Walid Gaaloul, Michael Sheng, Qi Yu, Sami Yangu, 2024-12-06 The two volume set LNCS 15404 and 15405 constitutes the refereed proceedings of the 22nd International Conference on Service Oriented Computing ICSOC 2024 held in Tunis Tunisia during December 3-6 2024 The 38 full papers and 19 short papers presented in these proceedings were carefully reviewed and selected from 255 submissions The papers are organized in the following topical sections Part I Edge and IoT Generative AI Service Security and Privacy and Processes and Workflows Part II Cloud Computing QoS and SLA Microservice Service Recommendation Emerging Technologies and Approaches Service Composition Blockchain and Industry Papers

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