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The Rainmaker Mindset Sir Felix, 2025-06-17 Unlock the mindset that separates average real estate agents from top producing Rainmakers In *The Rainmaker Mindset* Sir Felix reveals the powerful habits principles and thinking patterns that every successful real estate agent needs from day one This book is your practical guide to developing mental clarity strategic discipline and the confidence to lead in any market condition Whether you're a new agent or looking to reboot your career this book delivers actionable insights on Building an unshakable personal brand Overcoming fear doubt and limiting beliefs Creating value that attracts loyal clients Developing daily disciplines that drive results Real success in real estate starts with your mindset This is Book 1 in *The Real Estate Rainmaker Series* your essential roadmap to becoming a high performing trusted and unstoppable Rainmaker *Real Estate Prospecting* Loren K. Keim, 2008 In the Real Estate industry as in most sales professions prospecting is a dirty word Far too many people enter the field of Real Estate believing they can wait for the phone to ring and earn a great living Unfortunately many new agents set themselves up for failure by this approach to the business A real estate professional's goal is to list and sell real estate One of the primary keys to being

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