



**HOME
INSPECTION**

Real Estate Home Inspection

Cesar Costa



Real Estate Home Inspection:

Real Estate Home Inspection Russell W. Burgess, Russell Burgess, 2003-04-23 This training manual provides an introductory review of the home inspection business including checklists new reporting guidelines and multiple teaching aids to help students learn industry fundamentals

Home Inspection Survival Guide Quintavius Bell, 2022-04-14 Realtors who have no problem selling are not invited to read this message Have you ever had a deal fall through because of a home inspection Are you afraid your home inspector might scare away buyers Do you want new clients without hunting for leads According to the National Association of Realtors over 370 000 realtors in the US earn over 100 000 per year by consistently closing deals But this message is not for them Neither is this meant for the average agent who's selling 10 homes or more each year This message is for you only if you're a real estate professional who knows you could be making thousands of dollars more but don't have the key ingredient to get more leads A reliable referral network According to Buffini Company 82% of all real estate transactions come from referrals meaning your network of past clients and personal contacts is much more powerful than any social ads you're paying for So whether you've sold hundreds of homes or still have yet to close your first deal The same principle applies You're only as good as your last sale This is why you need to use everything in your toolkit to make sure your next client ends up feeling good about their purchase After all they're your best hope at getting another sale And if there's one tool you should be using it's a thorough home inspection Because if you let your client move into a house that's ridden with asbestos or needs a new roof You may have made thousands of dollars off one commission but you've lost out on what could've been millions from future business referrals All because you failed to get a proper pre-purchase home inspection While a home inspection could very well cost you your next contract it's only if it isn't done properly However with the right resources you can use a home inspection to your advantage and save your client thousands of dollars Think about how ecstatic your client would be and what that could do for your reputation as a realtor In Home Inspection Survival Guide you will discover 20 questions to ask any home inspector before hiring them to conduct an inspection How to read a home inspection report and what you should do about any problematic findings An 82 point checklist to help you identify any parts of a home that need critical repairs How much you can expect a basic home inspection to cost and why it's worth paying extra 11 types of inspections available to homeowners and which ones your seller should consider A surefire way to help home sellers avoid taking a hit to their offer price do THIS before you list your next property 28 dangerous red flags to look out for during a home inspection The key difference between a home inspection and an appraisal don't make this mistake Why getting a home inspection could actually add to your commission And much more You don't need a home inspector's license to become an expert at home inspections This Home Inspection Survival Guide covers everything you need to know about assessing the health of a real estate property And more importantly it shows you how to make home inspections work in your favor Because at the end of the day your success depends on having clients

who trust you And getting clients to trust you begins with them trusting the condition of their home **What Every Realtor Should Know About Home Inspections** Cesar Costa,2021-03-15 Carefully argued and backed with experience What Every Realtor Should Know About Home Inspections is an effective book that breaks down how to handle home inspections from start to finish including mold and termites Whether you are a beginner or have years of experience in the field this book contains guides to avoiding common mistakes and gives tips to up your game Learn how to better negotiate deals adequately set up customer expectations and improve the quality of service you provide to home buyers and sellers What Every Realtor Should Know About Home Inspections lives up to its author s reputation giving a masterly tour of his experience and practice on Home Inspections A must read for real estate agents **Home Inspection Secrets of a Happy Home Inspector** Wally Conway,2013-06-17 In this rapid and robust read Home Inspection expert Wally Conway The Happy Home Inspector reveals home inspection secrets to remove the mystery fear and frustration from the home inspections He honed his home inspection skills in over 5 000 houses before being discovered by HGTV for House Detective and DIY Network on Finders Fixers Wally hosts The Home and Garden Show broadcast from WOKV in Jacksonville Florida Wally s unique blend of experience and the talent to tell the tale make for an enjoyable read Who is this book for and what will you learn Homebuyers will be able to eliminate surprise and unexpected expenses while feeling true peace of mind with their purchase decision Home sellers can have their homes sold in less time and for closer to the asking price by inspecting the home at the time of listing Realtors and real estate agents will learn how to reduce their liability close more deals and create an all referral business Understand the difference and uses of the home inspection home warranty survey and appraisal in reducing buyers risk seller s liability and Realtors commission How to prepare for the arrival of the home inspector at your house What questions should you ask a home inspector before hiring them What special training or tools should they have in addition to a certification and home inspection license Is a simple home inspection checklist enough or is a more detailed home inspection report better Should new homes be inspected or should you trust that the city building inspector did enough when he said the house met the minimum building code Do home inspectors inspect for building code violations What should be done with the list of repairs for the property that the home inspector reports How much should a home inspection Cost what services should be included beyond a basic home inspection checklist What tools should you expect a trusted home inspection expert to bring to the property inspection Can a home inspector do a complete home inspection without using an infrared camera Could a real estate agent who refers a home inspector who does not use an infrared camera be considered negligent in making the referral Is there a fundamental difference in how a home inspector should view a home in Jacksonville or St Augustine Florida compared to Denver Dallas or your town Is there a home inspection mindset that leads to peace of mind during and after the inspection of the house and property Who is this book NOT for This book is NOT a how to DO a home inspection checklist like those from Holmes on Holmes TV star Mike Holmes but a how to choose a home inspector and how to USE a

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