

REAL ESTATE RAINMAKER[®]

GUIDE TO ONLINE MARKETING



- 20 New Rules of Online Marketing
- 6 Steps to an Effective Online Marketing Plan
- Techniques to Capture Leads from the Web

Dan Gooder Richard, author of
REAL ESTATE RAINMAKER[®]: Successful Strategies for Real Estate Marketing

Real Estate Rainmaker Guide To Online Marketing

ML Morrison



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Real Estate Rainmaker Dan Gooder Richard, 2004-03-02 Learn the new rules of real estate marketing Old rule Your website is all about you New rule Your website is all about the customer Old rule Online advertising will surpass offline advertising New rule Integrated offline and online advertising wins every time Old rule Delivering leads is the only job for a website New rule The best websites deliver leads and customer service These are just some of the new rules of online marketing that you'll find in this helpful hands on guide In the REAL ESTATE RAINMAKER Guide to Online Marketing Dan Gooder Richard offers new solutions and proven ways to use the Internet to drive your real estate business Whether you're a novice or a veteran real estate pro you'll find all the cutting edge online strategies you need to design and implement your own effective profitable marketing strategy with practical guidance on building a unique online brand with web domains websites and e mail marketing strategies Full of real world examples and straightforward guidelines the REAL ESTATE RAINMAKER Guide to Online Marketing will help you generate more leads and more business than you ever thought possible

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