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5th Edition



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Nxlevel Guide For Business Startups 2nd Edition

Martin Schilling, Thomas Klugkist



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The Beginner s Guide to Low Risk Entrepreneurship You want to start your own business but risk isn t your middle name You re not alone Many successful entrepreneurs are averse to risk but they have learned the tricks to working around it And now you can too with School for Startups This practical guide shows you how to build a business the smart way without risking major assets such as your house savings account or health insurance You ll learn how to increase your chance of success by Funding your venture without investors Entering international markets Taking full advantage of tools on the Web Marketing your product or service for little or no cost Deploying a third party to package and ship products Taking control of an existing business or franchise The authors present hundreds of the best ideas for new businesses along with case studies proving the effectiveness of their approach Also included with the book is a code you can use to register for The Entrepreneur School www.theentrepreneurschool.com where you can access exclusive webinars and supplementary material

The Startup Playbook Rajat Bhargava,Will Herman,2020-07-08

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The Startup Equation: A Visual Guidebook to Building Your Startup Steve Fisher,Ja-Nae Duane,2015-05-15 Filled with infographics visuals and case studies a vibrant practical guide to creating a winning business model for any startup The Startup Equation leads you step by step through the decisions and data to find your perfect startup model You ll learn how to identify your entrepreneurial type and follow the book s visual roadmap to building your own successful business plan for your unique dream The book provides the blueprint for not only understanding the startup economy but the challenges and opportunities for every type of new business Steve Fisher is co founder of the Revolution Factory a global network that funds builds and launching new products He is also co founder of The Revolution Institute a global nonprofit that promotes social good Ja Na Duane is a speaker strategist social scientist artist creative economist and author of How to Start Your Business with 100

The Tech Entrepreneur's Survival Guide: How to Bootstrap Your Startup, Lead Through Tough Times, and Cash In for Success Bernd Schoner,2014-05-16 Most technology startups never make it to the funding stage and only a small percentage of those that are venture backed generate a positive return for their investors An even smaller number of startup founders enjoy a truly prosperous exit Bernd Schoner cofounded his tech startup during the dot com bust navigated it through market crises and internal turmoil brought it through the global financial meltdown intact and eventually sold it to a multibillion dollar multinational public technology company In The Tech Entrepreneur s Survival Guide Bernd shares what he learned and what he wished he knew at the time He explains the major phases in a technology company s life cycle helping entrepreneurs avoid common pitfalls and survive crises when they strike He guides readers from the initial bootstrapping process through venture capital financing and provides valuable advice on how to sell a technology company profitably even in a challenging economic environment Every chapter presents solutions to realworld issues that could otherwise have fatal consequences for a tech venture Aspiring tech entrepreneurs will learn to Set up shop build the team assemble necessary startup assets including technology and intellectual property get legal and financial affairs in order Secure capital ask for money nail the term sheet ask for more money Get out know when to sell who to sell to and how to make it a happy exit for all stakeholders

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Do Even More Faster David G. Cohen, Brad Feld, 2015-05-18 Mission critical advice and wisdom from top early stage investors and entrepreneurs Do More Faster got you started And now Do Even More Faster Second Edition will share additional advice to keep your startup moving full steam ahead Each new vignette in this sequel book contains valuable information coming out of the TechStars

program which is a mentorship driven startup accelerator Here the authors share the insights of entrepreneurs who have passed through this program They organize the most critical issues into a few simple themes idea and vision people execution product fundraising legal and structure and work life balance Many of the examples which are integrated into a cohesive narrative debunk numerous myths about startups and reveal some surprising truths Builds on the essential themes found in Do More Faster and offers a unique chance to learn from people with real world startup experience Puts both the opportunities and challenges surrounding a startup in perspective Contributions to this effort come from the experienced author team as well as TechStar mentors entrepreneurs and founders of companies While you ll ultimately have to make your own decisions about what s right for your business this practical guide can get your entrepreneurial endeavor headed in the right direction *Zero-to-IPO & Other Fun Destinations* David Smith,2003

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