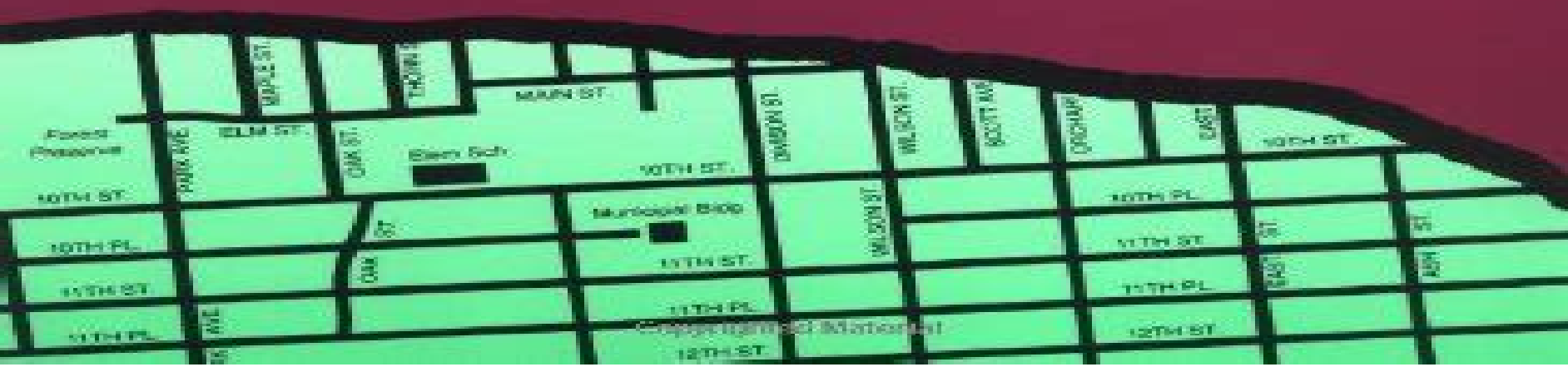


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Joyce L. Caughman



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The Property Showing Chapter 10 Obtaining the Offer and Creating the Sales Agreement Chapter 11 From Offer To Closing Chapter 12 Real Estate Financing Chapter 13 Escrow and Title Insurance Chapter 14a Taxation Chapter 14b Taxation cont Chapter 15 Property Management and Leasing Chapter Quiz Answer Keys Mini Quizzes for All Chapters Mini Quiz Answer Keys **Real Estate Technology Guide** Saul D. Klein, John Reilly, Mike Barnett, Michael Barnett, Saul Klein, 2003-11 The Real Estate Technology Guide is a handbook for putting technology to work in your real estate practice The book demonstrates how to get more from the technology you already use and helps you plan the next step in making your office a leader Besides showing you how to in simple step by step demonstrations you ll learn Web marketing □□□□ □□□, 2001

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Small Farm Handbook, 2nd Edition Laura Tourte, Ben Andrews Faber, 2011 Since its publication in 1994 the Small Farm Handbook has been an essential resource for California's small farmers and the agricultural professionals advising them selling over 4300 copies Now this invaluable reference has been updated and expanded for today's small scale producers The handbook covers three essential areas Background skills and knowledge the business side and the farming side Within these broad areas you'll find specific chapters on Requirements for Successful Farming Growing Crops Raising Animals Farm and Financial Management Marketing and Product Sales Labor Management Also included are profiles of six small farm operators representing a sample of California's diverse agriculture Throughout you'll get a look at emerging trends and issues for California agriculture and innovative methods for better production and management all of which can lead to better farm performance Drawing upon the knowledge of 32 experts from the University of California No other publication covers the topics issues and facets of California's small scale agriculture with this depth or level of expertise From the basics to risk management specialty crops to marketing and product sales this guide covers the gamut

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