

REAL ESTATE RAINMAKER[®]

GUIDE TO ONLINE MARKETING



- 20 New Rules of Online Marketing
- 6 Steps to an Effective Online Marketing Plan
- Techniques to Capture Leads from the Web

Dan Gooder Richard, author of
REAL ESTATE RAINMAKER[®]: Successful Strategies for Real Estate Marketing

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copywriting and design secrets Unbeatable Internet marketing strategies How to build a Trophy Database that really pays off And much much more to generate more leads more sales Don t let your career languish while you waste precious marketingdollars through trial and error Let Real Estate Rainmaker startmaking you a rainmaker today *The Broker's Bible* Nancy Gardner,2011-03-10 Real estate has long been a relationship business basically a baby boomer model and due to significant changes in the consumer the industry will no longer be able to thrive and prosper on this basis alone The consumer is mistrustful and skeptical and the relationship will not stand alone as a way to secure business going forward it will be based on a combination of relationships and verifiable skills with the emphasis on skills Compound this with the worst downturn since the great depression a seemingly jobless recovery and tight lending standards we are the midst of great challenges for the future of our businesses In all of this there is great opportunity for real estate companies The opportunity exists for companies to move away from an agent centered universe to a consumer centered one and to be of service to the consumer in ways the consumer wants and needs and is willing to pay for Bottom line we have to get better at what we do It is all here the way back to profit Roll up your sleeves be willing to relearn things you thought you already knew change real estate service delivery as you know it and prosper **Commercial Investment Real Estate** ,2004 *The British National Bibliography* Arthur James Wells,2006 **Books In Print 2004-2005** Ed Bowker Staff,Staff Bowker, Ed,2004

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