

# PREVENTIVE NEGOTIATION



## **Avoiding Conflict Escalation**

EDITED BY I. WILLIAM ZARTMAN

CARNEGIE COMMISSION ON PREVENTING DEADLY CONFLICT

CARNEGIE CORPORATION OF NEW YORK

# Preventive Negotiation Avoiding Conflict Escalation

**Christopher J. Coyne, Rachel L. Mathers**



## **Preventive Negotiation Avoiding Conflict Escalation:**

**Preventive Negotiation** I. William Zartman, 2001 Negotiation lies at the core of preventive diplomacy This study is unusual in approaching preventive diplomacy by issue areas it looks at the way in which preventive negotiation has been practiced notes its characteristics and then suggests how lessons can be transferred from one area to another but only when particular conditions warrant such a transfer The distinguished contributing authors treat eleven issues boundary problems territorial claims ethnic conflict divided states state disintegration cooperative disputes trade wars transboundary environmental disputes global natural disasters global security conflicts and labor disputes The editor's conclusion draws out general themes about the nature of preventive diplomacy

**Escalation and Negotiation in International Conflicts** I. William Zartman, Guy Faure, Guy Olivier Faure, 2005-12-08 This volume examines the point where the concepts and practices of escalation and negotiation meet

**The SAGE Handbook of Conflict Resolution** Jacob Bercovitch, Victor Kremenyuk, I. William Zartman, 2008-12-03 The SAGE Handbook of Conflict Resolution demonstrates the range of themes that constitute modern conflict resolution It brings out its key issues methods and dilemmas through original contributions by leading scholars in a dynamic and expanding field of inquiry This handbook is exactly what it sets out to be an indispensable tool for teaching research and practice in conflict resolution Peter Wallensteen Professor of Peace and Conflict Research Uppsala University and University of Notre Dame Bercovitch Kremenyuk and Zartman are among the most important figures in the conflict resolution field They have pieced together with the help of more than 35 colleagues from numerous countries a state of the art review of the sources of international conflict available methods of conflict management and the most difficult challenges facing the individuals and organizations trying to guide us through these conflict ridden times The collection is brimming with penetrating insights trenchant analyses compelling cases and disciplined speculation They help us understand both the promise of as well as the obstacles to theory building in the new field of conflict resolution Lawrence Susskind Professor and Director of the MIT Harvard Public Disputes Program The last three sentences of this persuasive book We conclude this volume more than ever convinced that conflict resolution is not just possible or desirable in the current international environment It is absolutely necessary Resolving conflicts and making peace is no longer an option it is an intellectual and practical skill that we must all possess If you are part of that we intellectually or professionally you will find this book a superb companion Thomas C Schelling Professor Emeritus Harvard University and University of Maryland Conflict resolution is one of the fastest growing academic fields in the world today Although it is a relatively young discipline having emerged as a specialized field in the 1950 s it has rapidly grown into a self contained vibrant interdisciplinary field The SAGE Handbook of Conflict Resolution brings together all the conceptual methodological and substantive elements of conflict resolution into one volume of over 35 specially commissioned chapters The Handbook is designed to reflect where the field is today by drawing on the contributions of experts from different fields presenting in a systematic way the most

recent research and practice Jacob Bercovitch is Professor of International Relations and Fellow of the Royal Society at the University of Canterbury in Christchurch New Zealand Victor Kremenyuk is deputy director of the Institute for USA and Canada Studies Russian Academy of Sciences Moscow He is also a research associate at IIASA I William Zartman is Jacob Blaustein Professor of Conflict Resolution and International Organization at the Nitze School of Advanced International Studies of Johns Hopkins University

**The Handbook on the Political Economy of War** Christopher J. Coyne, Rachel L. Mathers, 2011-01-01 The Handbook on the Political Economy of War highlights and explores important research questions and discusses the core elements of the political economy of war

**International Negotiation** Victor A. Kremenyuk, 2013-08-12 The first edition of International Negotiation became a best selling classic in the field of global conflict resolution This second edition has been substantially revised and updated to meet the challenges of today's complex international community Developed under the direction of the International Institute for Applied Systems Analysis this important resource contains contributions from some of the world's leading experts in international negotiation representing a wide range of nations and disciplines They offer a synthesis of contemporary negotiation theory perspectives for understanding negotiation dynamics and strategies for producing mutually satisfactory and enduring agreements that is particularly relevant in these times

**No More Killing Fields** David A. Hamburg, 2002 Drawing on work conducted by the Carnegie Commission on Preventing Deadly Conflict a study of the prevention of war and genocide examines such concepts as preventive diplomacy the role of civil society socioeconomic development and international cooperation

*The Prevention and Intervention of Genocide* Samuel Totten, 2017-09-08 Over the last twenty years the world has witnessed four major genocides There was the genocide in Iraq 1988 in Rwanda 1994 in Srebrenica 1995 and in Darfur 2003 and continuing Most observers agree there is an urgent need to assess the international community's efforts to prevent genocide and to intervene once a genocide is under way in an effective and timely manner This volume the latest in a widely respected series on the subject of genocide provides an overview of a host of issues germane to this task The book begins with a cogent discussion of the issues of prevention and intervention during the Cold War years The second chapter discusses the abject failures and moderate though in some cases highly controversial successes at prevention and intervention carried out in the 1990s and early 2000s Further chapters examine latest efforts to develop an effective genocide early warning system and examine the complexity of and barriers to prevention The pros and cons of sanctions and the problems of enforcement and evaluation their effectiveness are then discussed Conflicts between state sovereignty and the protection of threatened populations are examined both in historical context and by incorporating the latest thinking Later chapters treat the issue of intervention why and how it has met with only limited success Concentrating on Rwanda and Srebrenica chapter 8 discusses various peace operations that were abject failures and those that were moderately successful The concept of an anti genocide regime is examined in terms of progress in developing such a regime as well as what the international community must do in

order to implement it Chapters discuss key issues related to post genocidal periods those that need to be addressed in order to establish stability in a wounded land and populace as well as to prevent future genocides The final chapter asks whether bringing perpetrators to justice has any impact in breaking impunity ensuring deterrence and bringing about reconciliation The contributors to the volume are all noted scholars some of whom specialize in the study of genocide and others who specialize in such areas as early warning peacekeeping and sanctions

**Climate Change Negotiations** Gunnar Sjöstedt, Ariel Macaspac Penetrante, 2013-04-12 As the Kyoto Protocol limps along without the participation of the US and Australia on going climate negotiations are plagued by competing national and business interests that are creating stumbling blocks to success Climate Change Negotiations A Guide to Resolving Disputes and Facilitating Multilateral Cooperation asks how these persistent obstacles can be down scaled approaching them from five professional perspectives a top policy maker a senior negotiator a leading scientist an international lawyer and a sociologist who is observing the process The authors identify the major problems including great power strategies the EU the US and Russia leadership the role of NGOs capacity and knowledge building airline industry emissions insurance and risk transfer instruments problems of cost benefit analysis the IPCC in the post Kyoto situation and verification and institutional design A new key concept is introduced strategic facilitation Strategic facilitation has a long time frame a forward looking orientation and aims to support the overall negotiation process rather than individual actors This book is aimed at academics university students and practitioners who are directly or indirectly engaged in the international climate negotiation as policy makers diplomats or experts

Peaceful Intervention in Intra-State Conflicts Chanaka Talpahewa, 2016-03-03 Have we reached an end to the era of peaceful third party intervention in conflict management and resolution In the 1990s with the ending of the Cold War the intervention of third parties as a non violent means of negotiating settlements of intra state conflicts gained prominence but the emphasis in the twenty first century has been increasingly on military responses Peaceful Intervention in Intra State Conflicts Norwegian Involvement in the Sri Lankan Peace Process is an in depth impartial discussion on the background decision making processes and procedures and related actions in the Norwegian facilitated peace process in Sri Lanka that gradually shifted towards a military solution It provides the reader with evidence based comprehensive analysis on the attempts of peaceful third party intervention in a complex ethno separatist intra state conflict

Conflict Prevention Andreas Wenger, Daniel Möckli, 2003 Offering a new perspective the authors show how efforts to prevent violent civil wars could be much more effective if they incorporate the business sector

*Facing Ethnic Conflicts* Andreas Wimmer, 2004 Ethnic conflict is the major form of mass political violence in the world today and it has been since World War II Dramatic acts of terrorism and calculated responses to them may distract the attention of policymakers and the public but ethnic and nationalist conflict continues to pose the greatest challenge to peace and security across the globe Causes of such conflict and ideas about how to address it are hotly debated in the literature that has emerged over the past fifteen years This volume offers a unique

overview of research and policy approaches to ethnic conflicts It is the first book to bring together experienced policymakers and key scholars from all disciplines They debate how to best understand the rise and escalation of ethnic conflict assess different strategies for peacemaking mediation and reconciliation and evaluate the prospects for conflict management through institutional design In contrast with a more enthusiastic assessment of the willingness and capacity to successfully intervene in ethnic conflict this volume documents the new realism that has emerged over the past decade It recognizes the complex and protracted nature of such conflicts and demands a multifaceted case by case approach sustained by long term political engagement Published in co operation with the Center for Development Research University of Bonn     From Promise to Practice Chandra Lekha Sriram,Karin Wermester,2003 How can the United Nations regional and subregional organizations government donors and other policymakers best apply the tools of conflict prevention to the wide range of intrastate conflict situations actually found in the field The detailed case studies and analytical chapters in From Promise to Practice offer operational lessons for fashioning strategy and tactics to meet the challenges of specific conflicts both potential and actual     **Overcoming Might is Right** Hassan Qudrat-Ullah,24-10-30 Overcoming Might is Right Promoting Global Peace Efforts delves into the persistent influence of the might is right doctrine in international relations offering a comprehensive analysis of its historical roots contemporary manifestations and implications for global peace and stability This book challenges the entrenched norms of power politics and proposes alternative frameworks for international cooperation Through critical examination and scholarly insights it explores the dynamics of Realpolitik security imperatives nationalism resource competition and global power disparities By advocating for diplomatic mechanisms sustainable development and inclusive societies the book provides practical strategies for policymakers academics and practitioners to promote a more just and peaceful world order This essential read offers a unique blend of theoretical and practical perspectives aiming to transform the current geopolitical landscape and foster global peace efforts     Research Handbook on Conflict Prevention Timo Kivimäki,2024-06-05 The Research Handbook on Conflict Prevention is a cohesive and comparative analysis of the ways in which organised violence is combatted Renowned experts dissect the complex problem of conflict prevention by investigating its three main aspects agency methods and timing     International Cooperation I. William Zartman,Saadia Touval,2010-06-03 Considers multilateralism and other approaches to international cooperation identifying further areas for research into the issues of international relations     Rethinking Conflict Resolution and Management I. W. Zartman,Siniša Vuković,2023-02-14 Rethinking and revising the established knowledge and practice of conflict resolution and management this innovative book brings together complementary perspectives to consider what novel approaches to conflict need to be invented after the collapse of the World Order     **Righting the Balance** Daniel Paul Serwer,2013 Civilians are troops in meeting today s needs     *Global Power of Talk* Fen Osler Hampson,I. William Zartman,2015-11-17 The Global Power of Talk explores the power of negotiation and diplomacy in US foreign policy at a

critical juncture in US history Beginning with the failure of US diplomacy in relation to Saddam Hussein's regime in the 1980s it shows how a series of diplomatic blunders has laid the foundations for the uninhibited use of gun power over talk power in the last two decades It critically examines missed opportunities in America's handling of the Israeli Palestinian conflict in both the Clinton and George W Bush administrations In a provocative conclusion the authors argue that the United States can and should negotiate with the so called unengageables like Iran North Korea and Al Qaeda in order to find ways to defuse underlying tensions in the global system

*Negotiating with Terrorists* Guy Olivier Faure, I. William Zartman, 2010-02-25 This edited volume addresses the important issue of negotiating with terrorists and offers recommendations for best practice and processes Hostage negotiation is the process of trying to align two often completely polarised parties Authorities view hostage taking as unacceptable demands made by unacceptable means However terrorists view their actions as completely justified even on moral and religious grounds If they are to try and reconcile these two sides it is essential for hostage negotiators to understand terrorist culture the hostage takers profiles their personality their view of the world and also the authorities their values and their framing of the problem raised by the taking of hostages Although not advocating negotiating with terrorists the volume seeks to analyse when why and how it is done Part I deals with the theory and quantifiable data produced from analysis of hostage situations while Part II explores several high profile case studies and the lessons that can be learnt from them This volume will be of great interest to students of terrorism studies conflict management negotiation security studies and IR in general I William Zartman is the Jacob Blaustein Distinguished Professor Emeritus of International Organization and Conflict Resolution and former Director of the Conflict Management and African Studies Programs at the Paul H Nitze School of Advanced International Studies Johns Hopkins University Washington DC He is a member of the Steering Committee of the Processes of International Negotiation PIN Program at the International Institute of Applied Systems Analysis IIASA in Laxenburg Austria He is author editor of over 20 books on negotiation conflict and mediation Guy Olivier Faure is Professor of Sociology at the Sorbonne University Paris I and a member of the Steering Committee of the Processes of International Negotiation PIN Program at the International Institute of Applied Systems Analysis IIASA in Laxenburg Austria He has served as an advisor to French government on hostage negotiations

*The Nature of Intractable Conflict* C. Mitchell, 2014-11-11 Building upon Mitchell's earlier work *The Structure of International Conflict* this volume surveys the field of conflict analysis and resolution in the twenty first century exploring the methods which people have sought to mitigate destructive processes including the creative and innovative new ways of resolving insoluble disputes

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