

# Checklist

for Getting Your House Ready To Sell

Make It Inviting Show It's Cared For

Boost Curb Appeal



Open blinds or curtains to let the light in



Check lightbulbs and replace as needed



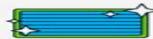
Take down personal photos or items



Declutter throughout



Give every room a clear purpose



Clean your vents and baseboards



Vacuum, mop, or sweep floors



Fix anything that's broken



Organize countertops, cabinets, and closets



Touch up any scuffs on the walls



Power wash outdoor surfaces



Clean the windows (inside and out)



Tidy up the landscaping



Freshen up your entry



Sweep patios, decks, and walkways

# **Save Thousands When You Buy Or Sell Your Home**

**Michael Corbett** 

#### **Save Thousands When You Buy Or Sell Your Home:**

Sell Your Home and Save Thousands on the Commission Robert Irwin, 2004-04-28 Pay a lower commission and keep more of your money Most homeowners assume that everyone pays the same six percent on Realtor commissions But in fact some people pay much less and some people pay much more And with today s overheated housing market it seems like most homes practically sell themselves Is it really worth paying a Realtor tens of thousands of dollars to find a buyer for a home that s in high demand There are actually many ways to lower the commission you pay all it takes is knowledge of the selling process and basic negotiating skills In this helpful comprehensive guide Robert Irwin teaches you everything you need to know to get a better deal He presents a detailed precise explanation of how the commission system works and proven strategies and tactics for keeping more of your equity You ll learn how to lower and even eliminate the commission by taking advantage of such little known options as Using a discount agent Negotiating for rebates or reduced rates Offering flat fees or cash bonuses Basing commissions on speed of sale and other factors Creating your own listing agreement Paying for services rendered rather than percentage Finding a buyer yourself and paying only for the closing Six percent doesn t sound like much But for many homeowners six percent is a fortune better spent on something else In a booming real estate market it pays to consider the alternatives and you ll find them all in this handy helpful guide How to Save Thousands of Dollars on Your Home Mortgage Randy Johnson, 2002-08-08 Find The Home Mortgage That's Right For You Finding the right mortgage can be complex confusing and frustrating But that doesn't mean you have to settle for anything other than the terms you want This indispensable and newly updated second edition of How to Save Thousands of Dollars on Your Home Mortgage spells out everything mortgage hunters need to know in clear and accessible terms It covers more loan alternatives than any other book and examines the importance of discount points It offers complete details on virtually every mortgage option currently available what advantages each option offers how to choose the right one for your needs and how to save money in the process New information in this edition will help you use the Internet to find a home and get a mortgage examine automated underwriting models and conforming loan limits and weigh new shopping strategies Easy to read charts and graphs helpful sample forms and numerous examples will help you understand First time buyers programs APR buy downs reverse mortgages accelerated payoffs and zero point loans Refinancing strategies Closing costs lender fees and other expenses How to dispute credit report errors and fix credit problems How to use the Internet for loan analysis The Bare Bones Guide To Buying & Selling Your Home David Workman, 2009-08-03 Buying and selling real estate is complicated and time consuming Reading a big thick book about all the in s out s can be just as tough Now you don t have to Straight answers and everything you need to know to quickly and painlessly fly through the transaction are here without all the fluff How can I find a good agent How will I know if my home is priced right What s involved with a building inspection and why should I have one What s a Buyer s Agency Agreement Do I need one What about staging a house What is that exactly What

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