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and Mark Mazzarella

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Reading People Jo-Ellan Dimitrius, Wendy Patrick Mazzarella, 2008-09-02 NEW YORK TIMES BESTSELLER Your eyes will be opened as mine have been by these tips from America's leading people readers Chris Matthews How can you hear between the lines to detect a lie When is intuition the best guide to making important decisions What are the tell tale signs of romantic attraction Jo Ellan Dimitrius America's leading behavioral expert shows us how to spot the critical clues to a person s integrity work habits and sexual interests and to interpret these signs with accuracy and precision In this phenomenal quide now revised and updated Dimitrius shows us how to read a person like a book By decoding the hidden messages in appearance tone of voice facial expression and personal habits she applies the secrets of her extraordinary courtroom success to the everyday situations we all face at work at home and in relationships New material includes How to read people in the age of terror what to watch for during air travel and trips abroad and vital information regarding student behaviors in the Columbine High School and Virginia Tech shootings What to look for on the Internet how to decipher behavioral patterns found in and altered by e mail text and instant messaging and on sites like MySpace Facts on body language and health how chronic illnesses such as Asperger syndrome and Parkinson's disease influence the way people are perceived and essential tips on how to counter these misperceptions Fascinating new case studies how body reading techniques impacted jury selection and verdicts in major trial battles including the Enron case Whether your focus is friendship or marriage career or family romance or professional success Reading People gives you the skills you need to make sound swift decisions and reap the benefits of razor sharp insight Reading People Jo-Ellan Dimitrius, Wendy Patrick Mazzarella, 2008-09-02 NEW YORK TIMES BESTSELLER Your eyes will be opened as mine have been by these tips from America's leading people readers Chris Matthews How can you hear between the lines to detect a lie When is intuition the best guide to making important decisions What are the tell tale signs of romantic attraction Jo Ellan Dimitrius America's leading behavioral expert shows us how to spot the critical clues to a person s integrity work habits and sexual interests and to interpret these signs with accuracy and precision In this phenomenal guide now revised and updated Dimitrius shows us how to read a person like a book By decoding the hidden messages in appearance tone of voice facial expression and personal habits she applies the secrets of her extraordinary courtroom success to the everyday situations we all face at work at home and in relationships New material includes How to read people in the age of terror what to watch for during air travel and trips abroad and vital information regarding student behaviors in the Columbine High School and Virginia Tech shootings What to look for on the Internet how to decipher behavioral patterns found in and altered by e mail text and instant messaging and on sites like MySpace Facts on body language and health how chronic illnesses such as Asperger syndrome and Parkinson's disease influence the way people are perceived and essential tips on how to counter these misperceptions Fascinating new case studies how body reading techniques impacted jury selection and verdicts in major trial battles including the Enron case

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