

Demand for Healthcare

- Investment?
 - Traditional focus on the supply side
 - Price/reimbursement controls
 - CON and other limits
 - Need to focus on demand!
- Productivity, health status
 - Increased demand for good health
 - Demand inversely related to price this way

Managing Health Care Demand

**James Raftery, Jonathan Mant, Sue
Simpson**



Managing Health Care Demand:

Managing Health Care Demand Robin E. Scott MacStravic, Gary Montrose, 1998 This practical resource explores demand management and the impact that informational technology and patient empowerment has for providers who are restructuring to meet new market pressures A systematic method for implementation of demand management strategies is included

The Managed Health Care Handbook Peter Reid Kongstvedt, 2001 This thoroughly revised and updated book provides a strategic and operational resource for use in planning and decision making The Handbook enables readers to fine tune operation strategies by providing updates on critical managed care issues insights to the complex managed care environment and methods to gain and maintain cost efficient high quality health services With 30 new chapters it includes advice from managers in the field on how to succeed in every aspect of managed care including quality management claims and benefits administration and managing patient demand The Handbook is considered to be the standard resource for the managed care industry

Essentials of Managed Health Care Peter Reid Kongstvedt, 2013 Rev ed of Essentials of managed health care edited by Peter R Kongstvedt 5th ed c2007

Managing Health Care Business Strategy George B. Moseley III, Moseley, 2017-03-20 Managing Health Care Business Strategy is the definitive textbook on strategic planning and management for healthcare organizations It offers all the basic information on strategic planning and management within the unique context of organizations concerned with the delivery and financing of health care It does this by noting the singular strategic environment in health care explaining the special procedures and options available to health care organizations and providing real life examples in the form of case studies It includes not only a description of the basic multi step process of creating and then managing a strategic plan but also a detailed look at the role played by the key business functions finance marketing human resources information technology and law as well as specific strategic options merger acquisition reorganization joint venture and some of the popular tools for analyzing strategic situations balanced scorecard Six Sigma SWOT

Managing Health Care Business Strategy George B. Moseley, 2009-05-29 This is the definitive textbook on strategic planning and management in health care organizations for those pursuing a career in health care in undergraduate business and medical schools and ancillary health professions such as nursing or physician assistant as well as for established health care professionals including doctors who are completing programs and degrees in business administration to prepare themselves for greater involvement in the management of health care delivery This book features all the basic information on strategic planning and management within the unique context of organizations concerned with the delivery and financing of health care It notes the singular strategic environment in health care explaining the special procedures and options available to health care organizations and providing real life examples in the form of case studies

Personality Assessment in Managed Health Care James N. Butcher, 1997-08-28 In response to the many challenges facing mental health professionals in the era of managed care this highly respected group of contributors from academia managed care and full

time clinical practice outline the importance of personality assessment particularly through the use of MMPI 2 Butcher and his colleagues argue that psychological assessment plays an indispensable role in managed care both because it is an essential tool for evaluating the effectiveness of therapy and because of its significant contributions to the structuring and shortening of the process of therapy By providing working examples of psychological treatment in the context of managed care this book shows us that the most effective treatments use personality assessment as their foundation OECD Health Policy Studies Primary Health Care for Resilient Health Systems in Latin America OECD,2022-12-13 Latin American countries were hard hit by COVID 19 with rates of excess mortality above the OECD average The pandemic brought additional stress to health systems already overstretched by a growing burden of chronic diseases unequal access to health care services overall under investment in health and strong budgetary restrictions and systemic inefficiencies **Managed Health Care** Council on Graduate Medical Education (U.S.),1995 **Managing care pathways for patients with complex care needs** Magdalena Smeds,2019-05-15 One of the central challenges for the healthcare system today is how to manage care for patients with complex needs This patient group is not well defined but covers patients with serious diseases and comorbidities or with a limited ability to perform basic daily functions due to physical mental or psychosocial challenges This group has a high service and resource utilisation resulting in high costs for the healthcare system and typically poor health outcomes To improve care for these patients it is necessary to implement strategies to manage the differentiated care needs the additional support needs the uncertainty in care delivery and the coordination needs of the involved providers and the patient Care pathways are increasingly used internationally to make care more patient centred and to structure and design care processes for individual patient groups Important elements in care pathways include structuring care activities by defining their content and sequence coordinating between providers and professionals and involving patients in their care process In this thesis care pathways are proposed as the overall strategy for managing care for patients with complex care needs The purpose of this thesis is thus to contribute with knowledge on how care pathways can be managed for patients with complex care needs This is achieved by analysing how the practices coordination standardisation customisation and personalisation can support management of care pathways and by discussing how these practices influence quality of care The quality of care dimensions discussed are accessible timely equitable and patient centred care The empirical context in this thesis is the Standardised Cancer Care Pathways CCPs which were implemented in Sweden from 2015 to 2018 CCPs is the umbrella term for the national initiative to shorten waiting times decrease regional differences and reduce fragmentation in care processes CCPs include elements such as diagnosis specific pathways and guidelines introduction of CPP coordinators and mandatory reporting of waiting times Focus has been on implementing care pathways for 31 cancer diagnoses in all Swedish healthcare regions Both qualitative and quantitative research methods have been used A case study was conducted to examine standardised and customised care pathways and coordination and multidisciplinary work in care pathways A

document study of regional reports on CCPs was analysed to study effects of care pathways on accessibility timeliness and equitability Finally a national survey was conducted to deepen the understanding of the role of coordination as performed by coordinators in care pathways This thesis argues that standardised and customised care pathways should be combined to manage care for patients with complex care needs The customised pathway in particular benefits patients with serious unspecific symptoms unknown primary tumour or more complex care needs while patients with care needs that can be treated independently of the main diagnosis benefit from following a standardised care pathway Coordinators are an important means to manage coordination customisation and personalisation in the care pathway The coordinators role is twofold the first role is to manage care pathways by customising the care pathway and coordinating involved providers the second role is to support and guide patients through the care pathway This can be achieved by adapting interpersonal communication with patients through personalisation This thesis further argues that care pathways have most potential to positively influence accessibility timeliness equitability and patient centredness Accessibility has been positively influenced especially for patients with ambiguous symptoms where symptoms indicating cancer have improved their chances of accessing cancer diagnostics A negative aspect of prioritising patients who follow CCPs has been the potentially longer waiting times for other patient groups in equal need of urgent care Notwithstanding prioritised access to care is perceived to positively influence timeliness for patients following CCPs Care pathways are perceived to have positively influenced patient centredness by shifting the focus from what to deliver to how to deliver it

Managing Health Services M. G. Harris, Mary G. Harris, 2006 Managing Health Services Concepts and Practice 2nd edition provides a valuable practice resource for health service management students and managers While new concepts and strategies of multidisciplinary health service management and leadership have been added the focus remains on providing comprehensive coverage of management topics and issues faced by health services managers

Leading and Managing Health Services Gary E. Day, Sandra G. Leggat, 2015-09-03 Leading and Managing Health Services An Australasian Perspective provides a comprehensive overview of leadership and management in health services with a particular focus on the Australasian context This text aims to help students develop leadership and management skills and to critically analyse the issues they will face in practical health service settings The book features a contemporary approach to learning in line with the Health LEADS Australia framework which focuses on five key leadership attributes Leads self Engages systems Achieves outcomes Drives innovations and Shapes systems Further it offers a rich pedagogy both in the text and companion website Chapters include case studies to provide examples of management and leadership issues in healthcare settings and a wealth of reflective short answer and multiple choice questions to extend student learning Written by respected Australian academics and industry experts this text will equip health professional students with practical skills to successfully manage change and innovation

Leadership and Nursing Care Management - E-Book M. Lindell Joseph, Diane Huber, 2021-05-18 Develop your

management and nursing leadership skills Leadership Nursing Care Management 7th Edition focuses on best practices to help you learn to effectively manage interdisciplinary teams client needs and systems of care A research based approach includes realistic cases studies showing how to apply management principles to nursing practice Arranged by American Organization for Nursing Leadership AONL competencies the text addresses topics such as staffing and scheduling budgeting team building legal and ethical issues and measurement of outcomes Written by noted nursing educators Diane L Huber and Maria Lindell Joseph this edition includes new Next Generation NCLEX content to prepare you for success on the NGN certification exam UNIQUE Organization of chapters by AONL competencies addresses leadership and care management topics by the five competencies integral to nurse executive roles Evidence based approach keeps you on the cutting edge of the nursing profession with respect to best practices Critical thinking exercises at the end of each chapter challenge you to reflect on chapter content critically analyze the information and apply it to a situation Case studies at the end of each chapter present real world leadership and management vignettes and illustrate how concepts can be applied to specific situations Research Notes in each chapter summarize current research studies relating to nursing leadership and management Full color photos and figures depict concepts and enhance learning NEW Updates are included for information relating to the competencies of leadership professionalism communication and relationship building knowledge of the healthcare environment and business skills NEW Five NGN specific case studies are included in this edition to align with clinical judgment content preparing you for the Next Generation NCLEX NGN examination NEW contributors leading experts in the field update the book s content *The Integrated Behavioral Health Continuum* Laurel J. Kiser,Paul M.

Lefkovitz, Lawrence L. Kennedy, 2008-11-01 Until recently behavioral health was defined within the strict dichotomy of inpatient and outpatient care a dichotomy that failed to mirror the range and complexity of human experience and clinical needs Today s integrated system renders this dichotomy obsolete Instead service delivery integration processes offer an organized system of care rooted in a common vision and defined by processes intended to promote continuity and quality of care coordination of efforts efficiencies of operation and seamless patient movement through an otherwise bewildering array of health care services Unique in the literature this volume brings together distinguished clinicians and policymakers who focus on the operational aspects of developing state of the art integrated delivery systems History and concept Why we need integrated health care delivery systems including a model of service delivery integration that incorporates current barriers e g ambiguous roles and responsibilities and lack of strategic alignment how to design integrated delivery systems improving clinical outcomes achieving fiscal and operating efficiencies and aligning clinical and fiscal incentives Structural foundations Access to the system of care for patients payors and employers how to design level of care criteria eight strategies that help clients move along the continuum how to define level of care in today s managed care world and the process of following therapeutic processes i e philosophies procedures and practices used to create or support recovery and wellness across the

continuum Administrative and management processes How to reorient staff toward minimizing barriers and making the patient central to the system documentation information management and reimbursement rates and rate structures risk assumption current research and its enormous potential to improve every aspect of care quality assessments based on examining the driving forces behind the needs for monitoring and evaluating quality and outcomes and the relation of behavioral health care systems which seek to fully integrate clients and families into the fabric of their community and culture to other systems A case vignette that highlights from the consumer's viewpoint the vital role of self help during an episode of hospitalization and a discussion of future directions in integrated behavioral health care round out this remarkable volume With its wealth of strategic and nuts and bolts information useful for alliances and single entities alike on how to harness operational forces in establishing an effective integrated behavioral health continuum this volume will be welcomed by those who deliver direct services psychiatric professionals and those who administer and manage the integrated financing and delivery of quality care from public U S government agencies and private managed care and insurance providers sectors alike

Health Policy and Economics Manouche Tavakoli,Huw Davies,Mo Malek,2017-10-19 This title was first published in 2001 The papers in this volume selected from nearly 100 submissions to the Fourth International Conference on Strategic Issues in Health Care Management reflect the work taking place in health economics The first five chapters in the collection examine the role of economics within clinical guidelines and suggest methods of improving the quality of economic evaluation which is now at the centre of decision making in the NHS The second section of the book is comprised of two papers on inequalities and access The third part contains four papers two of which cover reviews and tackle some theoretical issues regarding demand and two are applied case studies The fourth section assesses performance and the final four papers review health reforms in a number of countries including the UK Canada France and Turkey

Managing Health Promotion Ina Simnett,1995 This is a concise practical and timely guide to the improved management of health promotion It includes information on systems for quality improvement and audit of health promotion It describes a developmental approach to intervention based on the values and processes of individual autonomy democracy mutual empowerment and community participation Emphasis is placed both on how to create organizations and conditions which enhance health and quality of life and on how to empower individuals and forge relationships through which everyone makes health gains Recent research and evaluation is discussed in a practical way including how best to help people change their lifestyles and how to extend our outreach so that hard to reach groups become active participants Editor

The Managed Health Care Dictionary Richard Rognegaugh,1998 The Managed Health Care Dictionary Second Edition is an essential resource for both professionals and students With more than 1 000 terms this dictionary covers the language of every industry sector purchaser provider and payer The new edition highlights new terminology current definitions and an expanded listing of acronyms and abbreviations

Managed Health Care in the New Millennium David I. Samuels,2011-12-05 David Samuels a

leading authority on financial models in healthcare draws on his multidisciplinary background in all aspects of managed care to provide an expansive yet detailed perspective of this complex field Grounded in evidence based modeling the book s multidisciplinary focus puts the spotlight on core concepts from the standpoints of health plans hospitals physician practice and their respective integrated network models You ll learn what happened when a country s national health care plan is developed with problematic underwriting why hospitals will always be victimized at their payer s bargaining table and even how to improve the current primary care shortage at both 50% less provider costs as well as with triple their members compliance in wellness care The book gives you the critical tools to stay ahead of the learning curve engage patients to take responsibility for their own and their family s health status and improve your differentiation in a RAPIDLY changing marketplace

Healthcare Service Management Li Tao, Jiming Liu, 2019-05-08 Healthcare service systems are of profound importance in promoting the public health and wellness of people This book introduces a data driven complex systems modeling approach D2CSM to systematically understand and improve the essence of healthcare service systems In particular this data driven approach provides new perspectives on health service performance by unveiling the causes for service disparity such as spatio temporal variations in wait times across different hospitals The approach integrates four methods Structural Equation Modeling SEM based analysis integrated projection service management strategy design and evaluation and behavior based autonomy oriented modeling to address respective challenges encountered in performing data analytics and modeling studies on healthcare services The thrust and uniqueness of this approach lies in the following aspects Ability to explore underlying complex relationships between observed or latent impact factors and service performance Ability to predict the changes and demonstrate the corresponding dynamics of service utilization and service performance Ability to strategically manage service resources with the adaptation of unpredictable patient arrivals Ability to figure out the working mechanisms that account for certain spatio temporal patterns of service utilization and performance To show the practical effectiveness of the proposed systematic approach this book provides a series of pilot studies within the context of cardiac care in Ontario Canada The exemplified studies have unveiled some novel findings e g 1 service accessibility and education may relieve the pressure of population size on service utilization 2 functionally coupled units may have a certain cross unit wait time relationship potentially because of a delay cascade phenomena 3 strategically allocating time blocks in operating rooms ORs based on a feedback mechanism may benefit OR utilization 4 patients and hospitals autonomous behavior and their interactions via wait times may bear the responsible for the emergence of spatio temporal patterns observed in the real world cardiac care system Furthermore this book presents an intelligent healthcare decision support iHDS system an integrated architecture for implementing the data driven complex systems modeling approach to developing analyzing investigating supporting and advising healthcare related decisions In summary this book provides a data driven systematic approach for addressing practical decision support problems confronted in healthcare service

management This approach will provide policy makers researchers and practitioners with a practically useful way for examining service utilization and service performance in various what if scenarios inspiring the design of effectiveness resource allocation strategies and deepening the understanding of the nature of complex healthcare service systems

Health Care Needs Assessment James Raftery,Jonathan Mant,Sue Simpson,2004 Providing vital updates this two volume set describes the central role and aim of health care needs assessment in the NHS health care reforms and explains the epidemiological approach to needs assessment and the effectiveness and availability of services **Changing the U.S. Health Care System** Ronald M. Andersen,Thomas H. Rice,Gerald F. Kominski,2011-02-15 The third edition of Changing the U S Health Care System is a thoroughly revised and updated compendium of the most current thought on three key components of health care policy improving access ensuring quality and controlling costs Written by a panel of health care policy experts this third edition highlights the most recent research relevant to health policy and management issues New chapters address topics such as the disparities in health and in health care information systems and performance in the area of nursing Revisions to chapters from the previous edition emphasize the most recent developments in the field

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