



Ineffective  
Communication



Personality Clashes



Lack of Trust



Varying Interests



Incompatible Goals

# Managing Interpersonal Conflict

**M. Afzalur Rahim**



## **Managing Interpersonal Conflict:**

**Managing Interpersonal Conflict** William A. Donohue, 1992-07-01 This book explores the process of interpersonal conflict from the initial decision as to whether or not to confront differences through to how to plan the actual confrontation. It deals extensively with negotiation and where negotiation proves unsuccessful with third party dispute resolution. To avoid destructive or violent behaviour Donohue emphasizes the importance of keeping conflicts under control and of focusing on the pertinent issues. He argues that the key to managing conflict is to address differences collaboratively so that the parties can create better solutions and ultimately strengthen their relationships.

Managing Interpersonal Conflict Nancy A. Burrell, Mike Allen, Barbara Mae Gayle, Raymond W. Preiss, 2014-02-05 Managing Interpersonal Conflict is a systematic review of conflict research in legal institutional and relational contexts. Each chapter represents a summary of the existing quantitative social science research using meta analysis with contexts ranging from jury selection to peer mediation to homophobia reduction. The contributors provide connections between cutting edge scholarship about abstract theoretical arguments, the needs of instructional and training pedagogy and practical applications of information. The meta analysis approach produces a unique informational resource offering answers to key research questions addressing conflict. This volume serves as an invaluable resource for studying conflict mediation negotiation and facilitation in coursework implementing and planning training programs designing interventions creating workshops and conducting studies of conflict.

**Managing Interpersonal Conflict** William Anthony Donohue, 1992 This title explores the process of interpersonal conflict from the initial decision as to whether or not to confront differences through to how to plan the actual confrontation. It deals extensively with negotiation and where negotiation proves unsuccessful with third party dispute resolution.

Managing Interpersonal Conflict James P. Ware, Louis B. Barnes, 1978

**Managing Interpersonal Conflict** Pawan Kumar Singh, 1988-01-01 The Theme Of The Present Book Rotates Around Interpersonal Conflict Among Executives And Conflict Management Strategies Adopted Particularly By Subordinates Towards Their Superiors In Fact In An Organization Barring One Or Two Executives Each Executive Has To Play The Roles Of Superior As Well As Of Subordinate The Theme Of The Book Is Useful For Both Roles Some Of The Questions Which The Book Attempts To Resolve Are A How To Convert Alienated Employees To Problem Solvers B Do Youngsters Have More Zeal To Resolve Interpersonal Conflict By Taking The Bull By Horns Or Do Experience And Age Convert Executives As Fence Sitters In Situation Of Interpersonal Conflict C Does Nature Of Conflict Management Strategies Differ Among Various Departments Viz Production Finance Human Resource Marketing And If So Why D Does Professional Qualification Has Any Impact On Conflict Resolution Style F Do Accomplishers And Happy Go Luckies Differ On Conflict Resolution Style G Whether Temperament Of Superior Has Any Impact On Subordinate S Conflict Resolution Strategy The Book Can Be Useful For Students Of Organisational Behaviour For Teachers And Researchers In The Field Of Managing Interpersonal Conflict And For Executives And Trainers Who Strive For

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 for conflict or cooperation Early stages of integrative decision making Later stages of integrative decision making Changing  
 conflict resolution skills and behavior      **Personal Conflict Management** Amy Janan Johnson, Ioana A. Cionea, Suzanne  
 McCorkle, Melanie J. Reese, 2024-07-03 This third edition bridges the theory behind why conflict occurs with specific skills  
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 9781032412412      Managing Conflict in Organizations M. Afzalur Rahim, 2010-12-31 After much debate by business  
 professionals organizational conflict is now considered normal and legitimate it may even be a positive indicator of effective  
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 values beliefs and skills This book examines these root causes of organizational conflict and offers constructive perspectives  
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Interpersonal Conflict at the Worksite Denise R. Thompson, 1996      **Personal Conflict Management** Suzanne  
 McCorkle, Melanie J. Reese, 2017-09-27 Personal Conflict Management 2nd edition details the common causes of conflict  
 showcases the theories that explain why conflict happens presents strategies for managing conflict and invites consideration

of the risks of leaving conflict unsettled This book also explores how gender race culture generation power emotional intelligence and trust affect how individuals perceive conflict and choose conflict tactics Detailed attention is given to the role of listening and both competitive and cooperative negotiation tactics Separate chapters explain how to deal with bullies and conflict via social media The volume caps off its investigation of interpersonal conflict with chapters that provide tools to analyze one's conflicts and better choose strategic responses examine the role of anger and apology during conflict explore mediation technique and evaluate how conflict occurs in different situations such as family intimacy work and social media

**Managing interpersonal conflict in project teams** Raymond Hill, University of Michigan. Graduate School of Business Administration. Division of Research, 1977 *Competence in Interpersonal Conflict* William R. Cupach, Daniel J. Canary, Brian H. Spitzberg, 2009-11-06 Extensively updated with expanded and newly added chapters the second edition of *Competence in Interpersonal Conflict* continues to present a conceptual framework for why communication competence is central to conflict management Although no checklist of communication behaviors can guarantee success the authors offer constructive guidelines that provide a basis for grappling with future conflicts in five unique settings intercultural organizational familial mediation and violence in intimate relationships Within any conflict interaction adept communicators embrace the notion that adopting an ethical stance is both desirable and practical Conflict between people is a natural feature of the human condition when people interact and form relationships conflicts inevitably emerge How individuals manage conflict and how they perceive both the opportunities and challenges it provides will define their interpersonal relationships in more ways than any other kind of interaction behavior Collaboration and adaptation are the hallmarks of a competent communicator therefore how partners communicate during conflict can be more important than the frequency of their disagreements **Managing Conflict** Richard E. Walton, 1987 This book presents a framework for diagnosing recurring conflicts and suggests several basic options for controlling or resolving them Included are concepts and methods that are applicable to various types of conflict both interpersonal and inter system Three documented case histories of interpersonal conflict are provided as well as a presentation of an international workshop dialogue Managing Organizational Behavior Ronald R. Sims, 2002-07-30 Change is relentless disruptive and unavoidable To manage organizations today executives need new ways to look at the world their companies their jobs and most importantly the people who report to them Sims sees these as the prime requisites for success in management today an ability to feel comfortable with ambiguity with constant and increasingly demanding change with a new unique commitment to teams and teamwork and with a willingness to stay customer oriented Marshalling his evidence from academic research and practical experience Sims shows how researchers are continuing to redefine the roles and responsibilities of executives and their reports One crucial finding the emphasis is now and must remain on people The executive today has to be a facilitator team member teacher advocate sponsor and coach and it is all of these tasks requirements outlooks responsibilities and

accountabilities that Sims explores here Offering a new way to look at work at organizations and at oneself Sims provides not only the reasons why the new organization is what it is but how to cope with it and to succeed in it A must read for supervisors managers executives and recent graduates who are ready to take their own places in the new world of business Sims sees people as the key to the successful performance of any organization He provides a balance between theory and practice nuts and bolts prescriptives and interesting anecdotes Detailed wide ranging and readable his book offers up to date relevant and engaging discussions of the individual foundations of behavior perception attitudes personality plus various theories of motivation and the most useful tools derived from them to use in managing people He also covers such issues as communication groups and teams and the decision making challenges that leaders managers and employees must actively address Sims highlights the increasing importance of conflict and negotiation within and between individuals groups and organizations as well as the special personal demands placed upon people as they strive to acquire flexibility to become adaptive and more responsive to new organizational designs and structures With its coverage of traditional topics as well Sims book offers a balanced rounded forward looking view of what it means to work in today s changing organizations and how to help one s own organization not just to survive but to prosper

**Conflict Management, Transformation and Peace Building** Mr. Rohit Manglik,2023-07-23 In this book we will study about various strategies for managing and transforming conflicts including negotiation reconciliation dialogue and community based peacebuilding initiatives

*Competence in Interpersonal Conflict* William R. Cupach,Daniel J. Canary,1997 This text demonstrates the uses of competent communication in interpersonal conflict using current research to show effective and appropriate interpersonal management The first two chapters lay out a conceptual foundation for understanding interpersonal conflict It then describes the nature of conflict messages how different people define and react to conflict and the consequences both positive and negative of conflict interactions Chapters 7 10 explore conflict in four settings The text concludes with a look at the conflicts students may face in their lives and the need to adopt an ethical stance in managing conflict

**Managing Conflict** M. Afzalur Rahim,1989-01-12 An important contribution to the literature of organizational behavior and communication this volume explores the strategies and issues involved in conflict management The contributors represent a variety of academic disciplines and their treatment of the subject is both comprehensive and multidisciplinary in nature Taking as their focus the premise that certain types and levels of conflict can have positive consequences the authors present an in depth look at the techniques available to manage conflict within organizations and groups between individuals and among nations The volume is divided into five major sections each addressing a particular aspect of conflict management In Part One the contributors look at organization conflict examining issues such as interpersonal conflict on the job the nature of destructive criticism and different styles of handling conflict The second section addresses the critical relationship between communication and conflict with separate chapters devoted to communications theory divorce mediation the role of argumentation in bargaining

and bargaining strategies. Subsequent sections discuss negotiation and mediation while the final section provides an integrated perspective on conflict management theory and practice. Each section begins with an introductory essay that sets the following papers in context, making this an ideal set of readings for courses in organizational behavior, resources management, and communications.

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