

# Sales Engineering

An  
Emerging  
Profession



George  
Black

# Sales Engineering An Emerging Profession

**Thomas Griffiths**



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computer careers aerospace careers medical technology careers and superconductivity technology careers The final chapter addresses career decision making through self knowledge research and planning and professional guidance Seven appendixes provide information on work and careers in the future emerging career fields futuristic exercises a high technology futuristic quiz and an index of emerging career fields cited in the book KC      **Network World** ,1995-12-04 For more than 20 years Network World has been the premier provider of information intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations Readers are responsible for designing implementing and managing the voice data and video systems their companies use to support everything from business critical applications to employee collaboration and electronic commerce

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