



A Direct Mail Production Handbook

DIRECT MAIL PAL



**by T. J. Tedesco,
Ken Boone,
Terry Woods,
and John Leonard**

- Mailing lists
- Personalization
- Drop shipping
- Layout and design
- Commingling
- Barcoding
- Data cleansing
- Account management
- Inserting technology
- Postcard and label programs

Publishers Direct Mail Handbook

Amy Einsohn



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