

# Selling Retail Floorcovering

*A Homebased Selling Approach*



Presenting The Selling System

# Selling Retail Floorcovering A Humanistic Approach

**Ruth Leigh**



## **Selling Retail Floorcovering A Humanistic Approach:**

*Selling Retail Floorcovering - A Humanistic Approach* Buddy Wisdom, 2005-04 This book is a comprehensive insight into the art of retail floorcovering sales based on the author's research and 28 years of retail and wholesale experience This book is a non manipulative approach based on selling techniques rather than product knowledge See the free preview for greater details by either clicking directly onto the book's title or preview You may click onto the link Buddy Wisdom to see the authors store front or go directly to the author's website [www.lulu.com/content/120674](http://www.lulu.com/content/120674) for greater detail and the best price

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