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with new homes and other opportunities from builders.

Steve Hoffacker

Selling To Builders

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 Committee on Banking, Finance, and Urban Affairs. Subcommittee on Housing and Community Development. Task Force on Homeownership,1979 Selling with Builders Hoffacker Associates LLC,Steve Hoffacker,2011-07 Home builders need buyers for their new homes They have many ways of marketing their properties and opportunities but they understand that Realtors are a great source of qualified customers for them Thus they encourage and welcome the participation of Realtors to work with them in a very advantageous and profitable way This book explains the new home sales process and shows Realtors what they can expect when they take their customers to a new home sales center and how beneficial it can be for their business This book describes a winning scenario for home builders one for Realtors and one for the customers of Realtors **Real Estate Record and Builders' Guide** ,1926 *American Carpenter and Builder* ,1911 **The Southeastern Reporter** ,1896

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