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Make Your Point

Lisa Cron



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Make Your Point Ann Truesdell, 2013-01-01 Activities provide tips and instructions for organizing and presenting information to a group **Make Your Point!** Michael H. Lubetsky, 2007-08-15 This valuable workbook and downloadable audio can turn any ESL student into an accomplished debater *Make Your Point* opens the world of formal debate to the English learner Debate fundamentals are taught from the first chapter in a student centered format suitable for large and small classes alike Each of the ten chapters offers a language focus and a debatable focus As students learn new debate skills they also build important language skills All task chains integrate speaking listening reading and writing activities Most activities are intended for pairs and small groups Neither the learners nor the teacher needs any prior debate experience to use this text successfully This debate course promotes other forms of oral communication such as discussion recitation and speech making as well as more general activities such as summarizing and taking notes **How to Make Your Point**

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Story or Die Lisa Cron, 2021-03-02 A practical heartfelt manual for anyone who needs to change minds and actions Lisa Cron shares the art of practical empathy with leaders who care enough to make a difference Seth Godin author of *The Practice* A step by step guide to using the brain s hardwired need for story to achieve any goal from the author of *Wired for Story* Whether you re pitching a product saving the planet or convincing your kids not to text and drive story isn t just one way to persuade It s the way It s built into the architecture of the brain and has been since early humans gathered around the camp fire trying to figure out how to outsmart the lion next door In *Story or Die* story coach Lisa Cron sets out to decode the power of story first by examining how the brain processes information translates it into narrative and then guards it as if your life depends on it Armed with that insight she focuses on how to find your real target audience and then pinpoint their hidden resistance Finally she takes you step by step through the creation of your own story one that allows your audience to overcome their

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