

John H. Kinsella

# Managerial Behaviour in Culture and Kenya

- A Cultural Perspective



# Managerial Behaviour In Ghana And Kenya A Cultural Perspective

**Kemi Ogunyemi, Oreva Atanya, Vanessa Bungal**



## **Managerial Behaviour In Ghana And Kenya A Cultural Perspective:**

**Managerial Behaviour in Ghana and Kenya** John E. Kuada, 1994 *Indigenous Management Practices in Africa* Uchenna Uzo, Abel Kinoti Meru, 2018-08-10 Africa is fast becoming an investment destination for firms operating outside the continent and effective management is central to the realization of organizational goals This volume evaluates the need for management philosophies and theories that reflect the peculiarities of the African continent **Critical Perspectives on Politics and Socio-Economic Development in Ghana**, 2003-04-01 This volume provides a comprehensive and integrated analysis of Ghanaian politics economy and society outlining tensions dilemmas and prospects that the country has to contend with The chapters critically examine the performance and prospects of democratic institutions and processes responses to and impact of economic policies and programs and how culture intersects with the preceding developments to shape socio economic and political institutions and practices The collection is divided into four thematic sections Politics the State and Democratic Consolidation Economic Crisis and Neo Liberal Reforms Responses and Implications Indigenous Institutions and the Shaping of Development Culture Indigenous Knowledge and Development It combines rich recent empirical material with sophisticated theoretical analyses and brings unique interdisciplinary perspectives to bear on the issues examined Contributors include Bruce J Berman Joseph R A Ayee Wisdom J Tettey Senyo Adjibolosoo Korba P Puplampu Peter Arthur Edna D Djokoto Asem Kobena T Hanson Baffour K Takyi Isaac Addai Donald I Ray Louis Awanyo Charlotte Kesson Smith Henry M Codjoe George J Sefa Dei and Kwamena Kwansah Aidoo **Management and Change in Africa** Terence Jackson, 2004-07-31 Offering a re conceptualization of our understanding of management in Africa this work includes results of organizational surveys taken across a range of sectors in South Africa Kenya and Nigeria and Cameroon **Small Business Management in Cross-Cultural Environments** Per Lind, 2013-03-01 Products and services created by small and medium sized organizations account for the vast majority of economic activity across the globe These organizations will prove vitally important to the emerging and developing economies that will shape future decades Small Business Management in Cross Cultural Environments is one of very few books to take the cross cultural context as an opportunity to analyse and discuss the key concepts of small firm management in different parts of the world This textbook covers important topics such as the global economic development process entrepreneurship the role of government SME growth and collaborations in a global context By explaining how culture shapes and conditions the reality of small businesses and how organizational theories and models fail as management tools this book fills a significant gap Supplemented by a compendium of compelling case studies drawn from across the world and based upon 25 years of international research by the author Small Business Management in Cross Cultural Environments is a useful guide for students and practitioners of SME and International Management **Management and Economic Development in sub-Saharan Africa** John O. Okpara, 2007-04-20 One of the major challenges facing Sub Saharan African organizations today is how to effectively manage their resources

Though the importance of effective management of organizational resources is generally acknowledged published research on the theme is disappointingly scarce This book hopes to contribute in filling the lacuna Contributors to the volume which is the first in a book series from African Journal of Business and Economic Research AJBER a peer reviewed triennial publication discuss various management issues in sub Saharan Africa such as employee motivation job satisfaction compensation organizational commitment ethics social responsibility and export management and the interplay between these and the effective management of an organization s resources They argue that effective management of organizational resources whether in the public or private sector promotes efficiency which in turn enhances the organization s ability to compete The contributors also offer valuable insights into why many organizations in sub Saharan Africa are inefficiently managed and offer desiderata for overcoming such challenges

**Management and Leadership for a Sustainable Africa, Volume 2** Kemi Ogunyemi,Oreva Atanya,Vanessa Burgal,2022-11-16 To effectively deliver sustainable management in practice for Africa we need responsible leadership We need to deepen our understanding of sustainability in the unique socio political and economic context of the continent The roles of various actors across public private and non profit sectors as enablers of sustainable development need to be explored to understand the social economic and environmental SEE trends in Africa and its emerging and developing economies as well as to chart the way forward for the continent This second volume explores the roles and responsibilities of the players leaders and followers in the core public purpose and business spheres in delivering sustainable development outcomes for Africa Drawing on interviews cases and extensive literature this volume contributes to reflection on the leadership values and practices required for a sustainable Africa and the crafting of new policy approaches to address the development challenges such as environmental degradation economic inequities and social exclusion in Africa The African scope of the book is hinged on collaboration from authors across Africa and the inclusion of case stories from emerging economies in the five African subregions East West North Central and Southern Africa within the chapters The core message is that to achieve effective and sustainable management and development for Africa the practice of responsible leadership is critical

**The Routledge Companion to Business in Africa** Sonny Nwankwo,Kevin Ibeh,2014-07-25 Although the world s poorest inhabited continent Africa has recently shown signs of being a source of economic growth in the coming decades with increased foreign investment notably from China and huge growth in GDP from a number of African states In contrast to the heaving weight of books focusing on business opportunities in Asia Eastern Europe and Latin America Africa has been poorly served by academic publishing This compendium of scholarship offers cutting edge knowledge relating to business in Africa The objectives of this collection include To shed new light on the socio cultural and historical underpinnings of business practice in Africa and their implications for promoting entrepreneurship and business behaviour in the region To consider the important constraints on business activities in Africa and the emerging best practice for redressing their real and potential impacts To facilitate a better understanding of

contemporary business practice in Africa through the application of relevant theories and models including emergent ones

The Routledge Companion to Business in Africa is a comprehensive reference resource that provides the perfect platform for embarking on research and study into Africa from the business perspective

**Africa in China's Global Strategy** Marcel Kitissou, 2007-08-31

China in the past five years has developed a proactive global policy and is emerging as a new global power with particular focus on developing countries in Central Asia Southeast Asia Latin America and Africa What is the role of Africa in China's emerging global foreign policy In 1998 China's aid to Africa was 107 million By 2004 it had reached 2.7 billion 26% of its international assistance that year In 2005 Africa China trade reached 40 billion 35% up from the previous year China is interested mainly in four sectors infrastructure projects regional banks such as the African Development Bank training of African professionals particularly in economic management and institutions of higher education with the goal of establishing Chinese language programs The human factor is also important Chinese Diaspora is fast increasing For example in Zambia it grew from 3 000 to 30 000 in ten years and in South Africa from practically none to 300 000 African countries constitute a new market for Chinese products They also provide a source of raw materials Today the continent supplies 30% of China's import of oil and gas Angola being the largest supplier with 522 000 barrels of oil per day to China The last five years Chinese oil companies spent 15 billion acquiring oil fields and local companies The appetite for raw materials goes beyond oil and gas and China's foreign political strategy is primarily to solve its own domestic problems and protect its interests in the global arena Will Africa be a pawn or a player in this emerging geopolitical game Will China's deepening relations with the continent represent a new opportunity for African countries to negotiate a new partnership and skillfully use it to the best advantage of their citizens These are some of the questions contributors to the volume have tried to answer by examining various facets of these deepening relations and underlining areas of concerns as well as the opportunities for mutually rewarding relations

**Internationalisation and Economic Growth Strategies in Ghana** John

Kuada, 2007-07-30

Economic growth is one of the most cost effective ways of dealing with poverty in Africa Growth lifts many people out of poverty and at the same time generates the government revenues necessary for investments within the social sector Thus the design and implementation of business development policies remains a major challenge in most African countries This entails supporting businesses to be integrated within the global economic structure without being easy victims of unscrupulous and opportunistic investors During the past two decades successive Ghanaian governments have implemented private sector development policies aimed at stimulating growth through internationalisation of local enterprises and attracting foreign investors Contributors to the volume provide an overview of the impact of these policies on the Ghanaian business environment and the strategic orientations of managers They also offer an insight into the productivity and performance of exporting firms the financial and knowledge acquisition strategies they adopt their degree of market orientation and corporate social responsibility and the challenges faced by African policy makers and managers

learning to operate within an increasingly turbulent global economy The book situates the Ghanaian experience within the broader context of African economic growth and calls for African economic integration as a platform on which African firms can build their competitiveness and operate more effectively within the global economy Global Mindsets John Kuada, 2016-04-28 Global Mindsets seeks to tackle a topic that is relatively new in research and practice and is considered by many to be critical for firms seeking to conduct global business It argues that multiple mindsets exist across and within organizations that they operate in a global context and that they are dynamic and undergo change and action Part of the mindsets may depend upon place situation and context where individuals and organizations operate The book examines the notion of mindset is situational and dynamic especially in a global setting why it is important for future scholars and managers and how it could be conceptualized The book includes conceptual chapters that push the current boundaries of research on the topic and empirical chapters that demonstrate how different organizations in different countries apply mindset perspectives in their management practices It seeks to help academics consultants and researchers understand what has been said and studied about global mindsets in action and gain insights into possible directions and challenges that the field may face in the future *Marketing Management and Strategy* George Tesar, John Kuada, 2013 This book gives readers an understanding of the factors that shape the marketing decisions of managers who operate in African economies It brings together fifteen African cases written by scholars and executives with rich knowledge of business practices in Africa By combining theoretical insights with practical information from the cases the reader is introduced to issues relating to marketing strategy formulation managerial actions in designing and implementing marketing decisions as well as the operational contexts within which these actions are taken The book is essential reading for both undergraduate and graduate students in marketing international strategy and international business who require an understanding of African business

**Private Enterprise-Led Economic Development in Sub-Saharan Africa** John Kuada, 2015-10-05 Private Enterprise Led Development in Sub Saharan Africa provides a novel theoretical and conceptual model to guide research into Africa s economic development It endorses the view that private enterprise led growth will help reduce poverty since it strengthens individuals capacity to care for themselves and their families *Culture and Creativity in Organizations and Societies* John Kuada, 2010-04-20 There has in recent years been an increasing emphasis on the ability of employees to think differently and take chances in business as well as in social and political organizations Concepts such as value innovation creative intelligence creative leadership creative capability and disciplined creativity are now invoked in academic literature and policy circles to capture the spirit of this growing need to find novel solutions to pressing problems Studies have shown that leadership behaviour is a key factor in facilitating the desired individual and collective creative undertaking at all levels of society and within a dynamic global context The contributions in this volume provide a good summary of the current debate in the field The book is therefore an essential guide to scholars students policy makers as well as expatriates seeking insight

into the current debate and or suggestions on how to improve creativity at individual and collective levels of organizations and societies

Qualitative Economics Woodrow W. Clark II, Michael Fast, 2019-10-08 This book provides a new paradigm of economics that is called Qualitative Economics The authors take an approach to economics that is entirely different from the established neo classical economics paradigm Arguing that the basis of neo classical economic theory with its focus on perfect information in a balanced equilibrium system of supply and demand is fundamentally flawed the authors propose an inclusive philosophical and scientific perspective to explain economic structures and activities and how best to understand the dynamics of economics Furthermore the authors argue that a qualitative approach allows for greater understanding of not only the actors actions and situations in economics but also defines the context in which the more traditional quantitative and statistical methods are applied The book includes case studies to further illustrate the applications of qualitative economics Challenging orthodox paradigms and schools of economic thought the book proposes a new way of looking at economics and as such will be of use to researchers and students of economics business social sciences and the sciences as well as think tanks and advocacy groups interested in heterodox economics

Innovation in Business Education in Emerging Markets Ilan Alon, Victoria Jones, 2013-06-28 Emerging market economies account for eighty percent of the world s population and some 75% of its trade growth in the foreseeable future following US Department of Commerce data This volume provides insights for success in rapidly growing education markets that can be used by educators administrators policy makers and planners

Internationalization of Companies from Developing Countries Erdener Kaynak, 2014-06-03 Explore new international economic and business trends and how your firm can benefit from them Internationalization of Companies from Developing Countries provides marketing and economic researchers and students with both theoretical and empirical insights into the motives methods and processes of internationalization of firms in the developing countries of Africa Full of current facts and data this informative book explores how government policies shape a country s strategies for global competitiveness The book also discusses motives of internationalization approaches to market analysis and market knowledge acquisition and domestic and foreign interfirm relations Informative and intelligent Internationalization of Companies from Developing Countries offers you a unique conceptual framework for analyzing and understanding the internationalization process of successful Ghanaian firms and how these principles can be applied to other businesses in developing countries This unique book will assist you in keeping current with the dynamics of the international market by supplying you with important guidelines and suggestions It covers the limitations of contemporary theories that explain the process of internationalization and export development how companies from a developing country become integrated in the global economy how governments can support the internationalization process three prototype orientations of management decisionmaking planning orientation action orientation and network orientation various ways of entering and developing a foreign market the concepts of relationship and interaction as they pertain to international business especially the

relationships between government institutions and corporations Comprehensive and concise this valuable book fills a void in the current literature about internationalization in developing countries especially in Africa Internationalization of Companies from Developing Countries will help you establish productive business relationships and improve the position of your company and its partners in today's global arena

**Cultural Analysis** Hans Gullestrup, 2006 With internationalization the world is becoming smaller and the opportunity to meet people from other countries and cultures is becoming more common providing the need for cooperation shared knowledge and cross border trade Individual cultures tend to understand themselves best and base their understanding of the world and its peoples on ideas they each have come to believe irrespective of reality and thus make it difficult to reach a proper understanding of other cultures This book considers intercultural understanding and co action partly by means of general insights into the concept of culture and the dimensions which bring about cultural differences and partly as a methodology to analyze a certain culture whether one's own or others This leads towards an understanding of cultural complexity and cultural differences among people The book provides a discussion of a number of ethical issues which almost invariably will arise when people meet and co act across cultural boundaries Cultural Analysis offers a theoretical abstract proposal for cultural understanding intercultural plurality and complexity

Internationalisation and Enterprise Development in Ghana John Kuada, 2000-05-09 Policy makers and scholars consider private enterprise development as one of the most promising avenues of economic growth in Africa To grow enterprises must improve the efficiency and effectiveness of their operations often through internationalisation It is generally believed that internationalisation enhances the technological and managerial capacities of firms and also helps them to leverage other types of resources not immediately available within their own countries In recent years there has been an upsurge of interest in exploring the extent to which African firms are integrated into global business networks and the benefits if any derived from such integrations The above informed the need for an empirical investigations in Ghana from 2002 2003 the results of which are presented in this book Based on the experiences in Ghana contributors to the volume explore the issues of internationalisation in Africa by focusing on firm level activities and inter firm relations rather than on macro issues They draw on dominant theories of internationalisation to explore issues such as sustained competitive advantages of firms management and business relations in export processing zones organisational structures competence and leadership culture learning and cross border inter firm linkages as well as finance and stock exchange performance in Ghana Internationalisation and Enterprise Development is a major contribution to the body of knowledge on enterprise development in Africa in general and Ghana in particular It is a must read to all who are interested in Africa's enterprise development including the role played by internationalisation in that process

**THESIS WITHOUT TEARS** John Kuada, 2015-07-09 Thesis without Tears A Guide for African University Students is written for university and college students in Africa who are looking for guidelines for writing a good thesis It describes some of the most influential methods in social



science and speaks directly to students without any prior knowledge of project work Written in a simple straight forward and a highly engaging style the book takes the reader through the essential features of the thesis work process and guides students in making key decisions that will reduce the anxieties they are likely to experience in their research process Highlights of the issues discussed include A Characteristics of a well written thesisA Structure of research projectsA Research designA The role of theories in research projectsA Qualitative and quantitative data collection methods and techniquesA Mixed research methods It is intended as a supplementary textbook for courses in research methodology for bachelor and master s degree students

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In a world driven by information and connectivity, the energy of words has become more evident than ever. They have the capacity to inspire, provoke, and ignite change. Such may be the essence of the book **Managerial Behaviour In Ghana And Kenya A Cultural Perspective**, a literary masterpiece that delves deep to the significance of words and their effect on our lives. Published by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book's key themes, examine its writing style, and analyze its overall effect on readers.

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### **Table of Contents Managerial Behaviour In Ghana And Kenya A Cultural Perspective**

1. Understanding the eBook Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - The Rise of Digital Reading Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Advantages of eBooks Over Traditional Books
2. Identifying Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an eBook Platform
  - User-Friendly Interface
4. Exploring eBook Recommendations from Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Personalized Recommendations
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective User Reviews and Ratings
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective and Bestseller Lists

5. Accessing Managerial Behaviour In Ghana And Kenya A Cultural Perspective Free and Paid eBooks
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective Public Domain eBooks
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective eBook Subscription Services
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective Budget-Friendly Options
6. Navigating Managerial Behaviour In Ghana And Kenya A Cultural Perspective eBook Formats
  - ePub, PDF, MOBI, and More
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective Compatibility with Devices
  - Managerial Behaviour In Ghana And Kenya A Cultural Perspective Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Highlighting and Note-Taking Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Interactive Elements Managerial Behaviour In Ghana And Kenya A Cultural Perspective
8. Staying Engaged with Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Managerial Behaviour In Ghana And Kenya A Cultural Perspective
9. Balancing eBooks and Physical Books Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Managerial Behaviour In Ghana And Kenya A Cultural Perspective
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Setting Reading Goals Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Fact-Checking eBook Content of Managerial Behaviour In Ghana And Kenya A Cultural Perspective
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

### 14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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