Expanding Your Accounting Practice: A Guide to Virtual CFO Services

EXPANDING YOUR ACCOUNTING PRACTICE: A GUIDE TO VIRTUAL CFO SERVICES

The accounting profession is in a sea change. More clients want strategic financial advice, not just bookkeeping and tax services. Virtual CFO Services have become an extremely profitable offering for accounting firms and other finance professionals seeking to broaden their range of service offerings and increase revenue streams.

In this guide, we share how to take advantage of the increasing need for virtual CFO services, showing you how to position your accounting practice as a partner in the business rather than a transactional service.

What is Virtual CFO Services?

Virtual CFO services refer to high-level financial strategic assistance to clients, delivered when a CFO is away from the office. The services usually include:

- ·Financial forecasting and planning
- Risk management
- Investment analysis
- . Optimizing the capital structure

This role has expanded from delivering traditional accounting to becoming advisory-focused, with virtual CFOs frequently serving as a client's strategic financial partner.

Management Advisory Services Expanding Your Accounting Practice

Jerry J. Weygandt, Paul D. Kimmel, Jill E. Mitchell

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