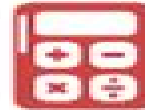
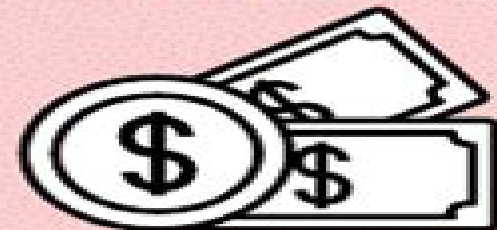


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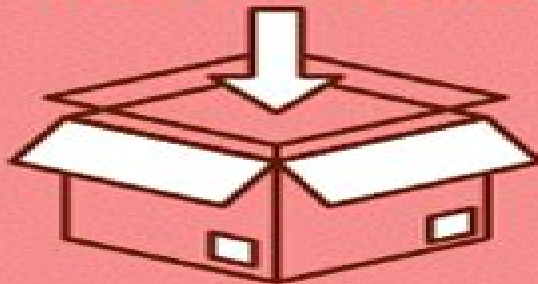


ATV	$\text{Sales} \div \text{No. of Transactions}$
IPC	$\text{Total Quantity Sold} \div \text{No. of Transactions}$
Conversion	$\text{No. of Transactions} \div \text{Traffic} \times 100$
SPSF	$\text{Sales} \div \text{Area in Square Feet}$
LFL GROWTH	$(\text{TY} - \text{LY}) \div \text{LY} \times 100$

SALES



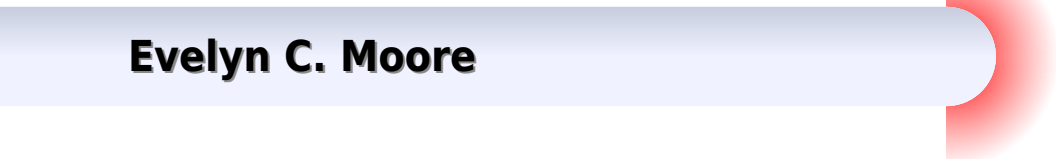
INVENTORY



Gross Margin	$(\text{Sales} - \text{Cost}) \div \text{Sales} \times 100$
Inventory Turnover	$\text{COGS} \div \text{Average Inventory}$
DSI	$(\text{Average Inventory} \div \text{COGS}) \times 365$
GMR01	$\text{Gross Profit (\$)} \div \text{Average Inventory}(\text{\$})$
Shrinkage	$(\text{Value of Lost Stock} \div \text{Sales}) \times 100$

Merchandising Math Retail

Evelyn C. Moore



Merchandising Math Retail:

Mathematics for Retail Buying Bette K. Tepper, Marla; Tepper Greene, 2020-04-16 *Mathematics for Retail Buying* 9th Edition introduces merchandising and retailing students to the most important concepts in retail math through step by step examples with practice problems and solutions Coverage begins with the skeletal profit and loss statement and moves through retail pricing and repricing of merchandise markups markdowns the retail method of inventory six month and assortment planning This extensively updated edition introduces a practical approach that incorporates actual retail scenarios and concepts that are relevant to the fashion industry today The book focuses on mathematical factor that affects the gross margin and profitability key to the success of any merchandise buyer or planner This book integrates current retail business metrics and a focus on the six month planning process including an assortment planning section with examples

Merchandising Mathematics Meridith Paidar, 1994 This guide of practical and proven math techniques for the retailer vendor or student of merchandizing combines retailer and vendor experience with real world examples formulas and forms for all sizes of operations The building block format allows readers to gradually build knowledge understanding and skill regarding the mechanics involved in profitable merchandising **A Practical Approach to Merchandising Mathematics** Linda M Cushman, 2009-01-01 Basic Math Concepts Factors Affecting Profit Cost of Merchandise and Terms of Sale Reductions Calculating Basic Markup Markup and Pricing Strategy Valuation of Retail Inventory Six Month Plans Purchase Performance and Profitability Interviews with industry professionals on practical application topics like keys to anticipating stock turn trend spotting and timing CD ROM includes templates for specific computer spreadsheet problems and cases Real world examples store forms to compute practice problems Industry terminology and data reflected throughout the text and in the practice problems Easy to follow step by step presentations explain the derivations of formulas Instructor s Guide provides suggestions for planning the course and using the text in the classroom *A Practical Approach to Merchandising Mathematics* Linda M. Cushman, 2011 A Practical Approach to Merchandising Mathematics Revised 1st Edition is dedicated to helping students master the mathematical concepts techniques and analysis utilized in the merchandise buying and planning process Students will review basic maths concepts learn how to use typical merchandising forms become familiar with the application of computerized spreadsheets in retailing and recognize the basic factors of buying and selling that affect profit This peer reviewed new edition of the text brings together assortment planning vendor analysis markup and pricing and terms of sale into one comprehensive resource for students who will be involved with the activities of merchandise buying in the retail industry Introducing A Practical Approach to Merchandising Mathematics STUDIO an online tool for more effective study Study smarter with self quizzes featuring scored results and personalized study tips Review concepts with flashcards of terms and definitions Access downloadable spreadsheets and tables illustrating operational results inventory and merchandise plans Test your knowledge with review exercises covering key text concepts Redeeming

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Mathematics for Retail Buying Bette K. Tepper, 2013-07-31 This best selling textbook meets the needs of students who will be directly or indirectly involved in the activities of merchandising and buying at the retail level Mathematics for Retail

Buying explains the essential concepts practices procedures calculations and interpretations of figures that relate to producing profitable retail buying and selling operations Now in its seventh edition the text has been reorganized and expanded to provide real world examples that reflect current industry practices and trends A companion CD ROM now containing all practice problems from the text allows hands on practice computing retail buying functions and setting up formulas in spreadsheet format PLEASE NOTE Purchasing or renting this ISBN does not include access to the STUDIO resources that accompany this text To receive free access to the STUDIO content with new copies of this book please refer to the book STUDIO access card bundle ISBN 9781501395314 STUDIO Instant Access can also be purchased or rented separately on BloomsburyFashionCentral com

Fundamentals of Retail Buying with Merchandising Math Angella L. Hoffman,2013 For courses in Retail Buying Merchandising Math Merchandise Management Advanced Buying Strategic Merchandise Planning Bridging the gap between current merchandising math textbooks and retail buying textbooks The Fundamentals of Retail Buying with Merchandising Math incorporates both buying philosophies and merchandising math The text s problem based method of learning incorporates questions and problems that train the reader to think like a buyer and encourage group collaboration and critical thinking Simulated exercises mimic real life buying responsibilities Additionally the order of the chapters and content within each chapter mimic the training of an assistant buyer in a corporate buying office Providing a full broad view of the retail buyer s role the text also includes the key merchandising math formulae that is the basis of all retail buying analysis

Merchandising Math Doris H. Kincade,Fay Gibson,Ginger Woodard,2004 For Sophomore and Junior level courses in Retail Mathematics and Buying and Merchandising This book introduces students to the concepts of financial management for the merchandising of fashion goods Covering basic financial skills needed to succeed when planning procuring and selling fashion goods the text provides an integrated presentation of merchandising principles mathematical formulas and real world applications It is designed to help students understand the underlying principles behind decisions and apply these principles to multiple store situations The book begins with the basic markup concepts and single unit three variable spreadsheets and builds the information to complex assortment plans and multi column multi row spreadsheets

Merchandising Math Handbook for Retail Management Joel R. Evans,Barry R. Berman,Evelyn C. Moore,2009-01-09

Merchandising Mathematics Antigone Kotsiopulos,Jikyeong Kang-Park,1998 This textbook workbook software program is aimed at students and retail personnel who use merchandising math Beginning with markups and markdowns and ending with profit and loss statements the text covers concepts of increasing difficulty Easy to follow presentations give the reasons for using each mathematical concept and explain the derivations of the formulas step by step The primary formulas are highlighted The presentation of each basic concept includes a set of assignment problems in both the text and software for practice Instructor s Guide describes and explains the organization and elements of the text showing how to use the software in combination with the text It provides solutions to all assignments general overviews to

the chapters objectives key terms additional learning activities quizzes and test banks Examples from the pages of WWD and other Fairchild publications show real life situations in which the mathematical concepts are applied A special bonus is a set of transparency masters that aid the instructor in presenting the major mathematical concepts in the classroom **A**

Practical Approach to Merchandising Mathematics Revised First Edition Linda M. Cushman, 2011-03-30 A Practical Approach to Merchandising Mathematics Revised 1st Edition is dedicated to helping students master the mathematical concepts techniques and analysis utilized in the merchandise buying and planning process Students will review basic maths concepts learn how to use typical merchandising forms become familiar with the application of computerized spreadsheets in retailing and recognize the basic factors of buying and selling that affect profit This peer reviewed new edition of the text brings together assortment planning vendor analysis markup and pricing and terms of sale into one comprehensive resource for students who will be involved with the activities of merchandise buying in the retail industry PLEASE NOTE Purchasing or renting this ISBN does not include access to the STUDIO resources that accompany this text To receive free access to the STUDIO content with new copies of this book please refer to the book STUDIO access card bundle ISBN 9781501395406 STUDIO Instant Access can also be purchased or rented separately on BloomsburyFashionCentral.com **Math for**

Merchandising Evelyn C. Moore, 1997-08 This book takes users step by step through the concepts of merchandising math It is organized so that the chapters parallel a career path in the merchandising industry The book begins with coverage of fundamental math concepts used in merchandising and progresses through the forms and math skills needed to buy price and re price merchandise Next readers learn the basics of creating and analyzing six month plans The final section of the book introduces math and merchandising concepts that are typically used at the corporate level For individuals pursuing a career in merchandising **Retail Merchandising and Control** Robert J. Minichiello, 1990-01-01 *Merchandising*

Mathematics for Retailing Cynthia R. Easterling, Ellen L. Flottman, Marian H. Jernigan, Beth Es Wuest, 2012-02 ALERT Before you purchase check with your instructor or review your course syllabus to ensure that you select the correct ISBN Several versions of Pearson's MyLab check with the seller before completing your purchase Used or rental books If you rent or purchase a used book with an access code the access code may have been redeemed previously and you may have to purchase a new access code Access codes Access codes that are purchased from sellers other than Pearson carry a higher risk of being either the wrong ISBN or a previously redeemed code Check with the seller prior to purchase Written by experienced retailers **MECHANDISING MATH FOR RETAILING 5 e** introduces students to the essential principles and techniques of merchandising mathematics and explains how to apply them in solving everyday retail merchandising problems Instructor and student friendly it features clear and concise explanations of key concepts followed by problems case studies spreadsheets and summary problems using realistic industry figures Most chapters lend themselves to spreadsheet use and skeletal spreadsheets are provided to instructors This edition is extensively updated to reflect current trends and to discuss

careers from the viewpoint of working professionals It adds 20 new case studies that encourage students to use analytic skills and link content to realistic retail challenges This edition also contains a focused discussion of profitability measures and an extended discussion of assortment planning **Retail Merchandising Mathematics** Mary D. Troxell, 1980

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