

Punished by Rewards



The Trouble with Gold Stars,
Incentive Plans, A's, Praise,
and Other Bribes

Punished By Rewards

Alfie Kohn



Punished By Rewards:

Punished by Rewards Alfie Kohn, 1993 Kohn argues against the practice of offering people rewards in order to persuade them to get good grades do good work or behave in a certain manner presenting evidence that shows the practice often has a negative effect and discusses alternative methods of influencing behavior *Punished By Rewards: Twenty-Fifth Anniversary Edition* Alfie Kohn, 1999-09-30 Revised for the twenty fifth anniversary of its publication Alfie Kohn's landmark challenge to carrot and stick psychology features updated reflections and research in a major new afterword by the author Our basic strategy for raising children teaching students and managing workers can be summed up in six words Do this and you'll get that We dangle goodies from candy bars to sales commissions in front of people in the same way that we train the family pet Since its publication in 1993 this groundbreaking book has persuaded countless parents teachers and managers that attempts to manipulate people with incentives may seem to work in the short run but they ultimately fail and even do lasting harm Drawing from hundreds of studies Kohn demonstrates that we actually do inferior work when we are enticed with money grades or other incentives and are apt to lose interest in whatever we were bribed to do Promising goodies to children for good behavior meanwhile can never produce anything more than temporary obedience Even praise can become a verbal bribe that gets kids hooked on our approval Rewards and punishments are two sides of the same coin and the coin doesn't buy much What is needed Kohn explains is an alternative to both ways of controlling people Hence he offers practical strategies for parents teachers and managers to replace carrots and sticks Seasoned with humor and familiar examples *Punished by Rewards* presents an argument that is unsettling to hear but impossible to dismiss *Punished by Rewards* Alfie Kohn, 1999 **Summary of Alfie Kohn's Punished by Rewards** Everest Media, 2022-03-25T22:59:00Z Please note This is a companion version not the original book Sample Book Insights 1 The core of pop behaviorism is Do this and you'll get that The wisdom of this technique is rarely questioned We take for granted that this is the logical way to raise children teach students and manage employees 2 Rewards are used long before a theory was developed to explain and systematize their practice They were used by Frederick W Taylor to encourage maximum efficiency in production at a factory and by the first public school in New York City to manage the behavior of schoolchildren 3 Skinner believed that everything we do can be explained by the principle of reinforcement He believed that organisms are just repertoires of behaviors that can be fully explained by outside forces He said that there is no self as we usually use the term 4 The book gives the impression that someone else is telling the story someone who doesn't care much about him It is not a big stretch to reduce creativity to a series of novel behaviors selected by the environment and morality to whether society deems an action appropriate or inappropriate *Punished by Rewards* Alfie Kohn, 1993 **ParentShift** Wendy Thomas Russell, Linda Hatfield, Ty Hatfield, 2019-05-07 An encyclopedic exploration of the most effective methods for giving children the courage to realize their full potential ADELE FABER author of *How to Talk So Kids Will Listen Listen So Kids Will Talk* WINNER Nautilus Book

Award Foreword Indies Award Independent Publishers Book Award Readers Choice Award National Indie Excellence Award and Family Choice Award NEW TOOLS AND A GROUNDBREAKING FORMULA FOR SOLVING VIRTUALLY ANY PARENTING CHALLENGE WITHOUT PUNISHMENTS REWARDS OR BRIBERY ParentShift is an award winning book that marries modern research and science with the work of some of the greatest child psychologists of our time The advice which applies to children of any age is built into a flexible common sense approach Unlike any other parenting book on the market ParentShift transforms families by showing parents precisely how to solve short term challenges prevent long term problems and build strong relationships with kids all at the same time In this book readers will learn to Respond thoughtfully to outbursts and tantrums Set age appropriate limits and boundaries Prepare children to meet life s challenges Ensure kids become strong boundary setters Curtail power struggles and sibling rivalry Move beyond timeouts reward charts and other outdated tactics Build open trusting parent child bonds that keep kids turning to parents instead of peers for guidance

Unconditional Parenting Alfie Kohn,2006-03-28 A groundbreaking approach to parenting by nationally respected educator Alfie Kohn that gives parents powerful alternatives to help children become their most caring responsible selves Adele Faber New York Times bestselling author by switching the dynamic from doing things to children to working with them in order to understand their needs and how to meet them Most parenting guides begin with the question How can we get kids to do what they re told and then proceed to offer various techniques for controlling them In this truly groundbreaking book nationally respected educator Alfie Kohn begins instead by asking What do kids need and how can we meet those needs What follows from that question are ideas for working with children rather than doing things to them One basic need all children have Kohn argues is to be loved unconditionally to know that they will be accepted even if they screw up or fall short Yet conventional approaches to parenting such as punishments including time outs rewards including positive reinforcement and other forms of control teach children that they are loved only when they please us or impress us Kohn cites a body of powerful and largely unknown research detailing the damage caused by leading children to believe they must earn our approval That s precisely the message children derive from common discipline techniques even though it s not the message most parents intend to send More than just another book about discipline though Unconditional Parenting addresses the ways parents think about feel about and act with their children It invites them to question their most basic assumptions about raising kids while offering a wealth of practical strategies for shifting from doing to to working with parenting including how to replace praise with the unconditional support that children need to grow into healthy caring responsible people This is an eye opening paradigm shattering book that will reconnect readers to their own best instincts and inspire them to become better parents

Transformative Classroom Management John Shindler,2009-11-04 Transformative Classroom Management The natural condition of any classroom is harmonious satisfying and productive so why do so many teachers struggle with problems of apathy hostility anxiety inefficiency and resistance In this groundbreaking book education expert

John Shindler presents a powerful model Transformative Classroom Management TCM that can be implemented by any teacher to restore the natural positive feelings in his or her classroom the love of learning collaboration inspiration and giving and create a productive learning environment in which all students can achieve Unlike other classroom management systems that view problems as something to be handled TCM offers suggestions for creating optimal conditions for learning performance motivation and growth This practical book shows teachers how to abandon ineffective short term gimmicks bribes and punishments and adopt the proven management practices and new habits of mind that will transform their classrooms Praise for Transformative Classroom Management Transformative Classroom Management is a practical resource that explains the how and why of classroom management for novice and veteran teachers Dr Shindler recognizes the importance of preserving the teacher s sanity while ensuring the student s development of a personal sense of responsibility and a positive self esteem Eileen Matus principal South Toms River Elementary School New Jersey I have read many other management books by other authors but Transformative Classroom Management has been the best so far at demystifying the invisible forces in the classroom WILL McELROY 4th grade teacher Los Angeles Unified School District This book was an invaluable tool for me during my student teaching It served as a reference book that I found myself continually drawn to while struggling to find ways to effectively manage 29 first graders The ideas concepts and suggestions in the book were so innovative and helpful that even my Master Teacher found herself implementing some of the ideas A must have for all student teachers Carol Gillon student teacher Seattle University Insightful and thoroughly researched Transformative Classroom Management is an invaluable tool to help teachers newbies and veterans alike develop fully functional and engaged learning communities LISA GAMACHE RODRIGUEZ teacher Los Angeles Unified School District Gamification Elizabeth McMunn-Tetangco,2017-02-16 Games can seem to do the impossible reach patrons and drive traffic to projects and services But how can libraries use gamification and game elements to improve instruction and outreach or to encourage the use of particular areas and services In this guide readers will learn about how to structure game activities in order to best reach their patrons Chapters devoted to topics such as personalization goal setting working with partners games in instruction and assessment illustrate some of the many ways games can have an impact in libraries Everything in this book is presented from a practical point of view email templates real life examples and scenarios are included Games have a lot of potential for use in many different library services and this book will help you decide how they might work best for you From the first seeds of a project s beginning to its eventual maturation this book will help you develop implement and evaluate game style projects at your library *Humanitarian* ,1892

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