

# Post Dated Cheque



# Our Cheque Is In The Post

**R Sandford**



## **Our Cheque Is In The Post:**

*Our Cheque is in the Post* Christopher Ward, 1982      The Bankers' Magazine, and Journal of the Money Market, 1875

**Bankers' Magazine, Journal of the Money Market and Commercial Digest**, 1875      **The Englishwoman's Domestic Magazine**, 1856      **Professional Debt Collection Skills** GERARD ASSEY, 2021-06-21 Credit Management is the heart of an organizations very survival Many studies carried out on the growing sickness in industries and businesses reveal that BAD DEBT is the ONE major cause for bankruptcy In a successful and vibrant economy selling on credit has a number of advantages especially when it generates a larger volume of business as well as widens one s market share In fact selling on credit often Makes or Breaks a sale and at most times gives one that edge over competition Yet one cannot afford to take this area of credit control so lightly as too many companies everyday are mounting with debts that are increasingly doubtful of recovery The most precarious risk therefore to a company s profit on the sale is by way of interest expense from delayed collection In essence that is what credit management is all about and its objective can be said to have the highest possible debtors sales for the shortest possible time collection profit Before the customer buys your goods both are interested he in need of your goods and you in collecting the value of goods sold ie the money but once he gets the goods on credit he is no more interested in fulfilling his obligation of paying It s only you for your money A company can have the finest product a superb sales record and the most dedicated workforce but if it does not get paid for its goods sold and on time it will die An unpaid debt is an unsecured loan being financed by your company we can t even call it a loan because on a loan one earns interest We ll probably have to change the activity to charities It means that many companies are prevented from achieving their full potential because instead of using borrowed money to develop and grow their business they now have to borrow money just to fund their own sales ledgers in other words their customers When you no longer control your debtors the cost of financing your company s cash flow is at the mercy of those very same debtors If a business wishes to survive and prosper in today s economic environment it must pay close attention to all the factors which affect and takes care of its cash flow Managing Credit and Collecting Money on time every time therefore are the 2 most important and vital factors which decide the fate of any business This book **Professional Debt Collection Skills** would essentially help you do just that by covering the necessities in credit and cash flow management right from how bad debt occurs with methods to prevent the same through the steps of an effective collection call both on phone and face to face with emphasis on the importance of documentation reports procedures for systematic follow up including series of email letters and general tips for chasing your money too by encouraging proactive methods From all of these objectives you will notice that the primary objective of your collection effort is to bring the account current and at the same time to keep the account as a customer Harassment by mail in person or on telephone is generally not advisable and successful in collecting money or in retaining the account But by applying the proven techniques and preventive measures covered in this book you can look forward to greater success in reducing your

outstanding payments while yet retaining your customer together with the added benefit of staying professional while also enjoying a pleasant personal and rewarding experience At the end you would have learnt to manage credit using planned preventive measures the most vital part would have learnt to develop a complete systematic collection program gained confidence in collecting money and have acquired several new ideas for immediate use including taking back an Action Plan which can be put to immediate practice     *The Saturday Evening Post* ,1911     **A B C Universal Commercial Telegraphic Code, Specially Adapted for the Use of Shipowners, Bankers, Merchants, Brokers, Underwriters, Solicitors, Engineers, Forwarding Agents, and Tourists, Etc., and as a General Code Suitable for Everyone** William Clauson-Thue,1920     *Business Organisation and Management* ,1922     **The Economist** ,1909     **The Legislative Assembly Debates ...** India. Legislature. Legislative Assembly,1921     **The Legislative Assembly Debates (official Report)** India. Legislature. Legislative Assembly,1921     **House of Commons Debates, Official Report** Canada. Parliament. House of Commons,1912     The Shorthand World and Imperial Typist ,1907     **Parliamentary Debates** New Zealand. Parliament,1912     **Official Report of the Debates of the House of Commons of the Dominion of Canada** Canada. Parliament. House of Commons,1913     **Photography and Focus** ,1917     **The Australasian Insurance & Banking Record** ,1927     **The ABC Universal Commercial Electric Telegraphic Code** William Clauson-Thue,1883  
     The Tablet ,1875     The Post ,1923

## Decoding **Our Cheque Is In The Post**: Revealing the Captivating Potential of Verbal Expression

In a period characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Our Cheque Is In The Post**," a mesmerizing literary creation penned by a celebrated wordsmith, readers embark on an enlightening odyssey, unraveling the intricate significance of language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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### Our Cheque Is In The Post Introduction

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