



IT'S NOT ABOUT IDEAS.
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HAPPEN



SINGLE STONE STUDIOS

Making It Happen

**Asad Alam, Renosi Mokate, Kathrin A.
Plangemann**



Making It Happen:

Making It Happen Peter Sheahan, 2011-04-05 The world is not short of ideas but it is short of people who know how to carry them out *Making It Happen* unravels the process of taking a good idea and turning it into a successful venture Author Peter Sheahan guides the reader through the five competencies that will enable you to understand and utilize the forces that drive buyers behavior break through mental barriers and effectively position your offer in the market Whether you are looking to start a business get promoted or launch a social movement this book will streamline your thinking so you can finally turn your good ideas into great results Peter Sheahan has a reputation for making it happen fast By 30 he had established two international multimillion dollar consulting practices and authored five books including the bestsellers *Generation Y* and *Fl p* Let him share with you the strategies that make Google BMW and Goldman Sachs his clients

Making it Happen Carl Hester, Bernadette Hewitt, 2014-05-08 Carl Hester is one of the greatest ever equestrians leading Great Britain to Gold Medal victory at the London 2012 Olympics In these vibrant memoirs he tells the incredible story of the passion for horse riding which revolutionised his life and made him the champion he is today Carl grew up on the remote Channel Island of Sark moving to the UK mainland at the age of 16 to work with horses mainly as a way to leave home He could never have predicted what a great affinity he would have for dressage Carl s career enjoyed a stratospheric rise as he progressed from working as a groom rider to riding international dressage horses full time for renowned owners Dr and Mrs Bechtolsheimer to training his own horses and other top riders to international success Carl s early career revealed someone capable of monumental achievements He provides a rare insight into both the people and the horses that drove him to victory initially the skewbald mare Jolly Dolly on which he won the 1985 Young Riders Dressage Championship During the early 1990s he rode in the World Championships the European Championships and the 1992 Barcelona Olympics becoming Great Britain s youngest ever rider to compete in the Games His riding skills have increased with age culminating in the hugely successful years as part of the Gold Medal teams that won the 2011 European Dressage Championships and of course that made history at London 2012 He achieved both feats on the same extraordinary horse Uthopia while as a trainer he produced the even more remarkable combination of Charlotte Dujardin and Valegro A first class sportsman and a witty and engaging writer Carl now offers his admirers the opportunity to read an intelligent humorous and above all inspiring account of his life from the ups and downs of his career to the motivations and techniques which have helped him to win 66 national titles represent Team GB at four Olympic Games two World Championships and seven European Championships and become one of the best riders and horsemen in the world [Making It Happen](#) Rebecca Stephens MBE, 2021-11-25 An inspiring and informative read Financial Times Shortlisted for the Business Book Awards 2022 In *Making It Happen* Rebecca Stephens argues that the successful implementation of strategy often comes down to one individual an individual with a clear unswerving commitment to the cause coupled with excellent leadership and communication skills We all have the power

within us to create change and get things done even against the odds With a variety of case studies and an eclectic selection of interviewees this book champions diversity of thought and the importance of gleaning practical and actionable insights from a broad array of perspectives and experiences And making things happen is more important now than ever Virtually every organization institution and business is in desperate need of a practical and actionable strategy to find their way through these difficult times with minimal disruption According to the Project Management Institute 37% of projects fail due to the lack of defined project objectives and milestones Yet there are rare exceptions to this widespread failure to effectively strategize This book tells the stories of individuals whose extraordinary efforts and persistence have resulted in successful strategy execution Interestingly most have effected change not just to the benefit of themselves or their organization but to broader society too And most work in organizations that are typically steeped in tradition and resistant to change the civil service the UN the medical industry education financial services and long established multi national corporations Rebecca Stephens interviews these individuals and uncovers the secrets behind their success while also drawing upon her own eclectic experiences in implementing strategy from both her corporate and journalism career and her time as a revered mountaineer Making it Happen demonstrates that it s a sense of purpose conviction and optimism combined with strong commitment and the ability to influence and persuade that leads to the successful implementation and execution of strategy

Making It Happen Iain Martin, 2013-09-12 When RBS collapsed and had to be bailed out by the taxpayer in the financial crisis of October 2008 it played a leading role in tipping Britain into its deepest economic downturn in seven decades The economy shrank bank lending froze hundreds of thousands lost their jobs living standards are still falling and Britons will be paying higher taxes for decades to pay the clean up bill How on earth had a small Scottish bank grown so quickly to become a global financial giant that could do such immense damage when it collapsed At the centre of the story was Fred Goodwin the former chief executive known as Fred the Shred who terrorised some of his staff and beguiled others Not a banker by training he nonetheless was given control of RBS and set about trying to make it one of the biggest brands in the world It was said confidently that computerisation and new banking products had made the world safer Only they hadn t Based on more than 80 interviews and with access to diaries and papers kept by those at the heart of the meltdown this is the definitive account of the RBS disaster a disaster which still casts such a shadow over our economy In Making It Happen senior executives board members Treasury insiders and regulators reveal how the bank s mania for expansion led it to take enormous risks its leaders didn t understand From the birth of the Royal Bank in 18th century Scotland to the manic expansion under Fred Goodwin in the middle of a mad boom and culminating in the epoch defining collapse Making It Happen is the full extraordinary story

ERP: Making It Happen Thomas F. Wallace, Michael H. Kremzar, 2001-08-03 Follow the Proven Path to successful implementation of enterprise resource planning Effective forecasting planning and scheduling is fundamental to productivity and ERP is a fundamental way to achieve it Properly implementing ERP will give

you a competitive advantage and help you run your business more effectively efficiently and responsively This guide is structured to support all the people involved in ERP implementation from the CEO and others in the executive suite to the people doing the detailed implementation work in sales marketing manufacturing purchasing logistics finance and elsewhere This book is not primarily about computers and software Rather its focus is on people and how to provide them with superior decision making processes for customer order fulfillment supply chain management financial planning e commerce asset management and more This comprehensive guide can be used as a selective reference for those like top management who need only specific pieces of information or as a virtual checklist for those who can use detailed guidance every step of the way

Making It Happen Mackenzie Kyle,1999-11-18 Making It Happen A Non Technical Guide to ProjectManagement provides a fresh and clear approach to projectmanagement Written in the form of a novel it covers the basics ofproject management in a friendly interesting and memorable way Will Campbell a reasonably competent middle manager issuddenly thrust into managing a high profile project that couldmake or break his career With no project management experience and armed only with the guidance of his eccentric menror Martha Will learns the hard way As Will navigates the rough seas ofcompany politics treacherous competition and a project swirlingout of control he narrowly evades many pitfalls and masters someindispensable project management tools along the way Against the backdrop of this personal drama a simple rationalapproach to project management unfolds Will s ability to graspthese principles is the key to his survival and could be the keyto yours Making It Happen enables the reader to transformrisky real life situations into success Provides a simple non technical approach useful to anybusiness person involved in teams or managing projects Offers practical tools and principles that will make anyproject a success from office moves to product roll outs systemsimplementations to training program delivery and everything inbetween Boxes definitions and charts highlight key points andpractical project management tips

Making it Happen in Public Service Michael Connolly,Stephen Prosser,Rod Hough,Kathryn Potter,2015-11-02 This book examines the change management strategies and processes employed to ensure that the Labour Government s commitment to devolution became a reality in Wales It is an account of constitutional cultural organizational and human change set within a dynamic political context and is based on unprecedented research access to devolution papers and the politicians and civil servants concerned with the changes

King Prawn - Dreaming Big and Making It Happen: The Story of the Entrepreneurial Genius Iqbal Ahmed,2017-02-09 From working in a corner shop to running a multi national corporation Iqbal Ahmed overcame the odds to rise from humble beginnings and change his life Known in some circles as King Prawn Iqbal arrived in England at the age of fifteen having fled with his mother and siblings from the war that was then raging in his native Bangladesh Upon arrival he joined his father s business at a corner shop in Oldham but soon his eye for innovation saw an opportunity which would alter his life for ever Ahmed made his fortune in importing ocean tiger prawns to the UK from his home country to the great benefit of many people along the way While his achievements have not gone unnoticed in

2001 he was appointed OBE for his services to international trade little is known about the man behind the money and how he rose from rags to riches In King Prawn Ahmed reveals his astonishing life story and shows that success certainly hasn't made him idle detailing the numerous charities which he has worked for over the years Iqbal Ahmed's indomitable spirit is undoubtedly an inspiration to all who hear of it This tale appeals to readers on a multitude of levels highlighting the importance of family charity and most importantly is a stirring story of triumph over adversity and the evergreen virtues of hope perseverance and self improvement [Making It Happen](#) Hannah Trigwell,2023-11-06 Making It Happen is a comprehensive guide to navigating the modern music industry that redefines what making it means for musicians and inspires and educates musicians on the different options for generating revenue from their art This book offers theoretical and practical advice on making music creating promotional content and embracing traditional and emerging social media platforms into your marketing strategies Through interviews with music industry experts readers can expect professional tips and advice as well as clear instructions on how to build a dream team make content share that work and grow an audience to enable long term business sustainability In the modern music industry having multiple revenue streams leads to a stable income Making It Happen offers unique insights into the innovations and technologies available to contemporary music makers making it essential reading for independent musicians music business students music producers and marketers

[16 Steps to Make It Happen](#) Daniel Barros,2008-12 16 Steps to Make It Happen is a friendly guide for all who've had to struggle to achieve goals and can't figure out why Or perhaps you've conquered what you've wanted but somehow let it slip Whether you want to learn how to achieve goals personally or professionally 16 Steps to Make It Happen shows you the way As you read you will learn that anything is possible with a little awareness and organization We live in a time of excessive information and complex demands in which excuses for procrastination are abundant The hard reality is we are the ones losing when we avoid commitments 16 Steps to Make It Happen assists you in removing distractions and focusing on what matters With its engaging text illustrative tools and concepts cinema fans will appreciate the film cross references and efficient design including point form summaries for each section 16 Steps to Make It Happen is a must read **Make it Happen** Lara Casey,2015-01-06 You were created for a purpose and it's time to make it happen Make It Happen is the story of how I surrendered my fear took the leap and got a life In my case a perfectly imperfect fulfilling life as a mama a working woman and a grateful wife This is the story of how I chose to make it a greater purpose than mine happen and how you can too Make It Happen is for women who find themselves worried anxious and completely overwhelmed by the constant chase for perfection those seeking the courage to jump into a new venture working women who are struggling to do it all weary wives and moms looking for relief from burning the candle at both ends anyone who dreams of a life lived not by accident but on purpose Your time has come to take a leap of faith Join me as we surrender our fears end the chase for perfection and say yes to cultivating the meaningful lives God desires for us You know all those things you've always wanted to do You should go

do them *Making It Happen in Sales* Henry Thomas,2008-02 About the Author Henry Thomas is a keynote speaker seminar leader corporate consultant and as past vice president of a Fortune 200 company he has been a successful businessman Henry is a high energy presenter who informs entertains and inspires Both his personal presentations and more than 200 written articles provide critically developed content that offers take home practical value designed to meet the need of his professional audiences Henry doesn't just talk business he lives it every day He is an entrepreneur with an active interest in many different aspects of business Above all he is in touch with the daily challenges confronting the sales profession Henry shares through experience what works what doesn't and what makes the difference Henry not only shows people what to do but more importantly teaches them how to both think and set realistic goals He is a professional who offers constant excellence who has a positive outlook on business and who approaches learning from an integrated perspective

Making It Happen Asad Alam,Renosi Mokate,Kathrin A. Plangemann,2016-04-18 South Africa has achieved a lot on its path of socio economic transformation since the end of Apartheid in 1994 While many challenges remain to foster inclusive growth to address the triple challenges of unemployment poverty and inequality some innovative approaches have been used to build more inclusive public institutions These have helped to expand service delivery strengthen quality and improve the lives of millions of South Africans Although much is known about the motivation and nature of the policies and institutional changes that drove this transformation very little is known of the manner in which they were executed With this book *Making It Happen From Policies to Implementation* we offer a selection of twelve case studies to illustrate how policies and institutions were developed and implemented to improve specific public services Done through interviews with senior policy makers the book captures the how to of executing these policies in a variety of areas including increasing budget transparency developing an intergovernmental fiscal system strengthening tax administration developing a modern performance monitoring and evaluation system expanding HIV AIDS treatment reforming the social transfer system strengthening statistics creating a modern national identity system developing a system for the management of biodiversity modernizing the national road network management developing the framework for renewable energy and the formulation of the country's much lauded constitution Tracing a twenty year journey of transformation this book places particular emphasis on recording the design of these reforms and endeavors to shed some light on the decision making processes In particular it attempts to provide insight on the trade offs policy makers faced and the sequencing and complementarities among the various reforms It finds leadership at different levels adoption of pragmatic and innovative solutions and the focus on results as among the key drivers in implementing these changes This book is primarily intended to enhance knowledge exchange by exporting South Africa's development experience to the world It is a product of the country's Knowledge Hub developed in partnership with the World Bank Group to provide evidence based solutions for enhancing service delivery *How to Make it Happen* Maria Hatzistefanis,2020-01-23 Success is not final and failure is not fatal Maria Hatzistefanis should know Having

spent 20 years building her own company described by the press as an overnight success she acknowledges how hard it is to keep going and find your motivation especially in the face of self doubt rejection and unexpected setbacks This punchy easy to digest book spells out how to motivate yourself and harness your drive and energy to make things happen With clear guidance tips and celebrity stories throughout Maria sums up her business secrets with three golden rules set your goals plot your trajectory make it happen This book will help anyone looking to grow their business and enable readers everywhere to find their own Make It Happen mindset Everyone can learn from this book no matter where you are in your career **Make**

It Happen: The Art of Turning Dreams into Tangible Results Silas Mary,2025-02-05 Make It Happen is a practical guide to turning your dreams and aspirations into tangible measurable results This book teaches you how to create clear goals develop an actionable plan and stay focused and motivated throughout the journey It emphasizes the importance of breaking down big dreams into smaller achievable steps that can be tackled one at a time With inspiring stories step by step instructions and strategies for overcoming obstacles Make It Happen empowers you to turn your vision into reality by taking consistent action *Make It Happen* Armina SÃ©rbu,2015-11-05 The Make it Happen Story A to do list might solve grocery shopping and picking up the kids but can t puzzle out answers for Who am I or Am I ever going to finish that book learn to

tango and get Julia s cooking skills I tried one size fits all agendas and planners and none made me happy So I decided to invent my own and you are holding it now It s not your average yearly company agenda giveaway It s that kind of a surprise that helps make wishes come true Is the gold fish of I wish I get a six pack by summer and a hot job by autumn The 007 of planners for an awesome Make it happen year Come on turn the page You deserve it Yours truly Armina *Make It Happen!* Harold Antor,2023-09-27 What makes the difference between the average salesperson and the really great outstanding

moneymaking high living salesperson And more importantly how do I become one Sometimes we get the impression that these are just for gifted people Maybe but in this book I pull the curtain back and share the secrets so you can become one of them There are many people in sales in different industries around the world but only a precious few of them have discovered and are applying the secrets that are must haves to achieve success in sales These few are praised and rewarded handsomely They live well They enjoy life and enjoy their careers I have identified five secrets that if implemented would almost

guarantee success in sales In this book I unpack these secrets and we do a deep step by step dive into each one to help any person currently in sales or interested in getting into sales The secrets are motivation mental armor sales strategies sales skills and product knowledge We take each secret and develop it in a way that makes it easy to understand and apply Further I have incorporated many of my personal experiences in the book to give real life examples of how I applied the points and ideas I share Whether new or experienced those who wish to become one of the precious few will understand and know how to apply the secrets to achieve their own success If you are in sales or thinking about getting into a sales career this book can set you on a path to fulfill your dreams of a great life You can make the money you want You can buy that beautiful house

drive that car or cars you always wanted send your kids to great schools and enjoy dream vacations It is all possible and the how is all in here Here s to your success Make It Happen Paul Roberts,2015-03-28 Perhaps once in a lifetime we meet someone who has the ability to inspire us in one brief meeting who can confront not one but two life threatening illnesses with remarkable courage and instil hope in others in the face of the greatest adversity Jennifer Roberts was one of those people Accomplished in defying the odds she lived with a kidney transplant for 29 years and terminal lung cancer for more than 12 months A larger than life character she faced health challenges and fear with good humour and the warmest of smiles As one of the UK s leading dementia specialists she worked to help transform the way we care for those with the condition setting new benchmarks for supporting people living with dementia in their own homes Regularly taking on professional and personal challenges that she was told were beyond her Jennifer championed transplant donor campaigns and genuinely made every moment of her 51 years count In the last year of her life Jennifer achieved new highs in her career and quietly without fuss found time to help many others diagnosed with and receiving treatment for cancer Written by her husband Paul Jennifer s uplifting never say die story tells of her bravery and immense determination to succeed and how she found true love and happiness in her life She and Paul shared a remarkable love story they met in extraordinary circumstances married in a Scottish castle and exchanged more than 1 000 love letters and cards in their near 13 years together Make It Happen is a touching bittersweet but ultimately uplifting read It will be enjoyed by fans of biographies and those seeking an inspirational true story Proceeds from the book will go towards helping people living with cancer and kidney disease Make It Happen ,2009-01-01 A one stop shop for anyone wanting to improve their life at work Make It Happen is the ultimate guide to making the best of your talents and building the career you want We spend over 70 per cent of our week at work so being happy while we re there is a major priority With practical and easy to read advice on how to deal with over 60 common career challenges Make It Happen will help you to Go to work with confidence get the best from yourself Achieve your full potential get the best from your career Manage successful teams get the best from others Make It Happen also features an exclusive introduction by Dena Michelli bestselling author of Assertiveness in a Week unique interviews with people who ve survived the career mill and essential Web links *The Make It Happen Journey* Gary J. Borgstede,2010-06 The Make It Happen Journey creates a culture of kingdom empowerment based on team centered values that reach people in the marketplace and help them unleash their extraordinary God given potential Since the book is written to a secular corporate business audience the verbiage used is the make it happen language of business The team values highlighted are defined as Make It Happen Team Values and each value is based upon faith principles that can be applied to real life and business Some Examples of the Make It Happen Team Values Are People Are Led by Servant Leaders People Are Service Enthusiasts Take Calculated Risks in the Pursuit of Excellence Work Extremely Hard and Have Lots of Fun Celebrate Individual and Team Accomplishments with Abundance Mentality

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In an era characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Making It Happen**," a mesmerizing literary creation penned with a celebrated wordsmith, readers embark on an enlightening odyssey, unraveling the intricate significance of language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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