

Recruiting *Love*

Using the
Business Skills
You Have to
Find the Love
You Want

Alison Blackman Dunham
Jessica Blackman Freedman

Recruiting Love Using The Business Skills You Have To Find The Love You Want

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Recruiting Love Using The Business Skills You Have To Find The Love You Want:

Recruiting Love Alison Blackman Dunham, Jessica Blackman Freedman, 1998 Recruiting Love teaches single men and women how to use their business skills to find their ideal match This is startling and refreshing turnaround from the essential dishonesty taught in The Rules and the vague male female stereotypes populating Mars and Venus The authors of Recruiting Love believe that finding a lifelong match takes more than rules like Wear makeup Don't call him and Never accept a date after Wednesday The authors maintain that this kind of dishonesty may get the ring but it greatly increases the chances of divorce court later Love in America Lawrence R. Samuel, 2019-11-29 Widely considered the most complex of human emotions romantic love both shapes and reflects core societal values its expression offering a window into the cultural zeitgeist In popular culture romantic love has long been a mainstay of film television and music The gap between fictitious narratives of love and real life ones is however usually wide American's expectations of romance and affection often transcend reality Tracing the history of love in American culture this book offers insight into both the national character and emotional nature The Publishers Weekly, 1998 Learn to Code. Get a Job. Gwendolyn Faraday, 2020-11-01 Do you want to learn to code but don't know where to start This book cuts through the noise and gives you a no nonsense guide to learning and landing your first job as a software developer Each chapter leaves you with actionable steps so you can get started right away Here are the topics covered How to create a learning plan How when and where to network as a software developer How to market yourself to look professional How to handle job applications and interviews How to land your first job in the industry This is version 2 and has been completely updated and re edited based off of feedback and changes in the tech industry **Start Your Own Executive Recruiting Service** Entrepreneur Press, 2007-10-01 When companies go looking for top business talent they hire a headhunter an executive recruiter Executive recruiters are experts at locating star job candidates leaders and managers of a caliber rarely discovered by the usual recruitment sources And because business is growing more competitive each day and becoming more demanding of top flight leadership and decision making skills companies are increasingly turning to executive recruiters to help them find the talent they need to stay competitive This comprehensive guide reveals the strategies used by the best executive search professionals in starting and running their own successful placement services There are more tricks of the trade in this business than in many others and we'll reveal what you really need to know How to network for both client and candidate leads The difference between contingency and retainer fees How to approach prospective candidates Little known characteristics to look for in executive job candidates The latest industry trends and fee information Learn how to find the best talent for hire and make good money doing it **Creating Customer Love** Dave Ratner, 2009 If belief leads to trust and trust leads to customer loyalty then consider this one of the most practical handbooks on how to start a love affair with your customers To Dave Ratner an independent retailer for over thirty years it's always been about creating unshakeable relationships with his customers It's a path that has helped him and

other independents like him beat the big box retailers Even the U S Congress has called upon Dave to share his retail insights and advice His story has been covered by the Wall Street Journal The Associated Press and CNN Dave is a sought after motivational speaker because of his humor and common sense approach to business and customer relations If ever there was a down to earth roadmap for business success that you could start implementing today this is it The Savage Truth Greg Savage,2022-01-01 The Savage Truth is the story of Greg Savage his stellar career in recruitment and the lessons he has learned on leadership business and life over a career spanning four decades The Savage Truth is a must read for next generation leaders and lovers of business biography It is a book in two parts The first part covers Greg s early life the people and events that shaped him and follows his career path which took him from his hometown of Cape Town around the world before settling in Sydney Australia He gives an honest open often humorous account of his experiences which reflect how much business has changed over the past 40 years In the second part of the book Greg distils his learnings into guidance and advice for his successors in the recruitment industry and more broadly to anyone working in business He covers topics including building a personal brand negotiating fees and margins people leverage performance management Savage leadership skills and preparing for exit towards the end of your career Throughout his fascinating career Greg has learned countless lessons in leadership business and in life One of his greatest achievements is his success as a communicator Greg is one of the most highly respected voices across the global recruitment and professional services industries speaking regularly to audiences around the world An early adopter of social media for recruiters Greg s industry blog The Savage Truth gregsavage com au the savage truth is a must read in the recruitment industry In November 2018 he was named one of LinkedIn s Top Voices *Get The Job You Want, Even When No One's Hiring* Ford R. Myers,2009-06-05 Get the Job You Want Even When No One s Hiring You CAN find a good job in a bad economy but NOT with conventional search strategies New Rules for a New Reality Today s job market is the toughest in recent history and the challenges are here to stay Even so you CAN get the job you want IF you discard conventional approaches to the search Get the Job You Want Even When No One s Hiring is the ONLY career book that Explains the special strategies necessary to land a job during an economic crisis Integrates comprehensive practical guidance on both job search and career management Provides an extensive online Job Search Survival Toolkit to augment the book Addresses the realities of this job market with real world actionable steps Positions this downturn in the economy as a positive opportunity to develop a much better career In Get the Job You Want Even When No One s Hiring career expert Ford R Myers maps the new world of job search and reveals essential strategies for your success You ll learn how to seize opportunities that aren t posted yet how to make yourself an instant asset to potential employers how to clearly stand out as the best candidate and how to leverage social media blogs and other Web tools Best of all you ll learn how to recession proof your career for the long term Can YOU Get the Job You Want Even When No One s Hiring With this powerful new book YES you can **Computerworld** ,1999-03-15 For more than 40 years

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