THE STRUCTURE & TIMING OF A PRESENTATION

HOW

WHEN

18:00 MIN.

20:00 MIN.

WHAT

THE AUDENCE DECIDES IF THEY WILL LISTEN TO YOU WITHIN THE FIRST 15 SECONDS. ESTABLISH A CONNECTION IMMEDIATELY.

AT AROUND I MINUTE THEY EXPECT YOU TO BE GETTING TO THE POINT, IF NOT, THEY'LL START TO POLL OUT THER CELL PHONES.

STUDIES OF ATTENTION SPANS SHOW THAT AUDIENCES REMEMBER THE MOST INFORMATION IN THE FIRST \$ MINUTES.

AT 10-12 MINUTES, IT'S TIME FOR A CHANGE, THE AUDENCE NEEDS STIMULATION — GIVE __ THEM AN ACTIVITY, AN EXCITING VIDEO, OR EVEN A GOOD JOKE.

STARTING AT 15 MINUTES, THE AUDIENCE WILL BE GETTING RESTLESS. MAKE THE EXAMPLES SHORTER AND RELEVANT TO THEM.

At 18 MINUTES, START WEAPPING OF, GIVE THE AUDIENCE A PICTURE OF WHAT THE WORLD MILL LOOK LIKE WHEN THEY TAKE ACTION, THEN THEY WILL REMEMBER WHAT YOU WANT THEM TO DO. 00:00 MIN. IMPRODUCTION 02:00 MIN. Assoct I Departur 3. 07:00 MIN. 13:00 MIN.

Example 2

Examera 3

CONCLUSION

THE POINT IS WHAT YOU ARE TALKING ABOUT AND IS THE SECOND MOST IMPORTANT MOMENT IN A PRESENTATION.

3 ASPECTS OF THE POINT

EACH WITH

3 PERSUASIVE EXAMPLES

THESE EXAMPLES CAN BE STORIES, CASE STUDIES, FACTS, STATISTICS, LISTS (BULLETS), OBJECTS, ACTIONS, QUOTATIONS, CHARTS, BENEFITS,

GRAPHS, TABLES, PHOTOGRAPHS, DRAWINGS, SOUNDS, VIDEOS...

TRY FOR A MIX OF EMOTION AND LOGIC.

THE CALL TO ACTION

(THE POINT RESTATED)
THIS IS THE MOST IMPORTANT
MOMENT IN EVERY PRESENTATION.
It's <u>why</u> you are there.

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Jianjun Gao

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sustainable exploration and exploitation of marine resources in various fields such as maritime transport and ports usage of the ocean including coastal areas nautical activities the exploration and exploitation of mineral resources the protection of the marine environment and its resources and risk analysis safety and reliability. The aim of the series is to stimulate advanced education and training through the wide dissemination of the results of scientific research and Cognitive Assessments of Personality Robert S. Wyer, Thomas K. Srull, 1989 This volume presents a new conceptualization of personality and social cognition that addresses both traditional and new issues Written for students of personality experimental and consumer psychology and cognitive science **Operations Research Proceedings 2022** Oliver Grothe, Stefan Nickel, Steffen Rebennack, Oliver Stein, 2023-08-29 This book gathers a selection of peer reviewed papers presented at the International Conference on Operations Research OR 2022 which was held at Karlsruhe Institute of Technology Germany on September 6 9 2022 KIT's Institute for Operations Research IOR hosted the conference together with the Institute for Industrial Production IIP the Institute for Automation and Applied Informatics IAI and the Institute for Material Handling and Logistics IFL The respective papers discuss classical mathematical optimization statistics and simulation techniques These are complemented by computer science methods and by tools for processing data designing and implementing information systems. The book also examines recent advances in information technology which allow big data volumes to be processed and enable real time predictive and prescriptive business analytics to drive decisions and actions Lastly it includes problems modeled and treated while taking into account uncertainty risk management behavioral issues etc

The ISA Handbook in Contemporary Sociology Ann Denis, Devorah Kalekin-Fishman, 2009-07-01 This International Sociological Association Handbook presents and tracks the transformation of the societies and social relations that characterize the twenty first century The volume is organized around a conceptualization of three processes that are fundamental to the analyses of micro meso and macro social relations Conflict Competition and Cooperation Case studies discuss and contextualize debates within an international overview of relevant literature incorporating material about North America Latin America Europe Africa and Asia Encyclopedia of Contemporary Literary Theory Irene Rima Makaryk, 1993-01-01 The last half of the twentieth century has seen the emergence of literary theory as a new discipline As with any body of scholarship various schools of thought exist and sometimes conflict within it I R Makaryk has compiled a welcome guide to the field Accessible and jargon free the Encyclopedia of Contemporary Literary Theory provides lucid concise explanations of myriad approaches to literature that have arisen over the past forty years Some 170 scholars from around the world have contributed their expertise to this volume Their work is organized into three parts In Part I forty evaluative essays examine the historical and cultural context out of which new schools of and approaches to literature arose The essays also discuss the uses and limitations of the various schools and the key issues they address Part II focuses on individual theorists It provides a more detailed picture of the network of scholars not always easily pigeonholed into the

categories of Part I This second section analyses the individual achievements as well as the influence of specific scholars and places them in a larger critical context Part III deals with the vocabulary of literary theory It identifies significant complex terms places them in context and explains their origins and use Accessibility is a key feature of the work By avoiding jargon providing mini bibliographies and cross referencing throughout Makaryk has provided an indispensable tool for literary theorists and historians and for all scholars and students of contemporary criticism and culture Nursing Care in Canada - E-Book Lisa Keenan-Lindsay, Cheryl A Sams, Constance L. O'Connor, Shannon E. Perry, Marilyn J. Hockenberry, Deitra Leonard Lowdermilk, David Wilson, 2021-12-17 NEW Consolidated revised and expanded mental health concerns chapter and consolidated pediatric health promotion chapter offer current and concise coverage of these key topics NEW and UPDATED Information on the latest guidelines includes SOGC guidelines STI and CAPWHN perinatal nursing standards Canadian Pediatrics Association Standards Canadian Association of Midwives and more NEW Coverage reflects the latest Health Canada Food Guide recommendations UPDATED Expanded coverage focuses on global health perspectives and health care in the LGBTQ2 community Indigenous immigrant and other vulnerable populations EXPANDED Additional case studies and clinical reasoning clinical judgement focused practice questions in the printed text and on the Evolve companion website promote critical thinking and prepare you for exam licensure NEW Case studies on Evolve for the Next Generation NCLEX RN exam provide practice for the Next Generation NCLEX **Computational Chemistry** Jerzy Leszczynski, 2002 Vast progress in the area of computational chemistry has been achieved in the last decade of the 20th century Theoretical methods such as quantum mechanics molecular dynamics and statistical mechanics have been successfully used to characterize chemical systems and to design new materials drugs and chemicals With this in mind the contributions to this volume were collected The contributions include predictions of the transport properties of molecular structures at the atomic level which is of importance in solving crucial technological problems such as electromigration or temperature and statistical effects Although currently restricted to calculation of systems containing no more than a few thousand atoms nonempirical ab initio quantum chemical methods are quickly gaining popularity among researchers investigating various aspects of biological systems. The development of efficient methods for application to large molecular systems is the focus of two chapters They include an overview of development and applications of parallel and order N Density Functional Theory DFT methods and the development of new methods for calculation of electron dynamical correlation for large molecular systems For small and medium sized molecules chemical accuracy of quantum chemical predictions has already been achieved in many fields of application Among the most accurate methods are Coupled Cluster CC approaches but their accuracy comes at a price such methodologies are among the most computationally demanding Two chapters review approximate strategies developed to include triple excitations within the coupled cluster and the performance of the explicitly correlated CC method based on the so called R12 ansatz The Quantum Molecular Dynamics

QMD approach has revolutionized electronic structure calculations for molecular reactions The last chapter of the volume provides details of QMD studies on interconversion of nitronium ions and nitric acid in small water clusters Medical Investigator, 1874 Present Problems in Evolution and Heredity Henry Fairfield Osborn, 1893 Stream

Channelization United States. Congress. House. Committee on Government Operations. Conservation and Natural Resources Subcommittee, 1971 Current-events Instruction Reginald Stevens Kimball, 1929 Professional Papers on Indian Engineering ..., 1873 , Public Works for Water and Power Development and Energy Research

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