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Information Systems and Outsourcing M. Lacity, L. Willcocks, 2008-11-19 A new look at nearly 20 years of theoretical and practical research on IT outsourcing The book explores how good IT outsourcing theories shape practice and how effective IT outsourcing practices inform theory It highlights the importance of examining theories borrowed from economics strategy and sociology to study IT outsourcing

Global Sourcing of Business and IT Services L. Willcocks, M. Lacity, 2006-08-24 This book provides in depth insights into the practices that lead to success in global sourcing Written by internationally acclaimed academics it covers best practices on IT outsourcing offshoring business process outsourcing and netsourcing This book is a must read for any practitioner academic or student concerned with global sourcing

Information Systems Outsourcing Rudy Hirschheim, Armin Heinzl, Jens Dibbern, 2007-06-13 Four years have been passed away since the first edition of this book has been published While certain key issues on IS sourcing like determinants and application service provision have become more mature from an academic and industry perspective additional topics have arisen on the horizon In particular offshoring and business process outsourcing have led to numerous insightful publications which offer a valuable and indispensable holistic sourcing perspective Thus the second edition of our outsourcing book deals with enduring themes new perspectives and global challenges In addition to classical themes like Sourcing Determinants Part I Relationship Aspects Part II and Experiences Part III we felt it worthwhile to add three new

parts They cover information systems outsourcing from a Vendor and Individual Perspective Part IV Application Service Providing Part V as well as Offshoring and Global Outsourcing Part VI Again we have thoughtfully tried to arrange a compilation of contemporary outsourcing research as a primer and a platform for scientific discourse In contrast to the first edition this book is not the outcome of an International Conference but rather an update of important and relevant perspectives Since the Third International Conference on Outsourcing of Information Services will take place 2007 in Heidelberg Germany it may be considered as an epilogue for further interactions and discussions **The Outsourcing**

Enterprise L. Willcocks,S. Cullen,A. Craig,2016-05-31 Evidence shows that organizations with both a CEO and a team involved in sourcing strategy and supplier configuration make more effective decisions If the wrong supplier is chosen performance can be negatively affected Here the authors look at how companies can improve their outsourcing capabilities

Governing Sourcing Relationships. A Collection of Studies at the Country, Sector and Firm Level Julia Kotlarsky,Ilan Oshri,Leslie P. Willcocks,2014-09-02 This book contains 11 papers from the 8th Workshop on Global Sourcing held in Val d Is re France during March 23 26 2014 which were carefully reviewed and selected from 42 submissions They are based on a vast empirical base brought together by leading researchers in information systems strategic management and operations This volume is intended for students academics and practitioners interested in research results and experiences in outsourcing and offshoring of information technology and business processes Topics discussed in this book combine theoretical and practical insights regarding challenges that industry leaders policy makers and professionals face and they predominantly focus on how sourcing relationships are governed at the national industry and firm level The contributions also examine current and future trends in outsourcing paying particular attention to cloud services and their impact on the outsourcing sector Enterprise IT Governance, Business Value and Performance Measurement Shi, Nan Si,Silvius, Gilbert,2010-10-31 This book provides evidence based insights into the management and contribution of IT in organizations to offer practical advice solutions models and tools that are instrumental in getting business value from IT Provided by publisher **Outsourcing and Insourcing in an International Context** Marc J Schniederjans,Ashlyn M Schniederjans,Dara G Schniederjans,2015-03-26 Designed for upper level undergraduate or graduate courses in production operations management management information systems international business and strategic management this text focuses on concepts processes and methodologies for firms planning to undertake or currently involved in outsourcing insourcing decisions Outsourcing and Insourcing in an International Context is the only available text that includes coverage of the international risk factors associated with this strategy The book presents a balanced view of the positive and negative aspects of outsourcing and provides essential coverage of the fundamental techniques involved in any outsourcing insourcing decision In addition it discusses the ethical ramifications of outsourcing for companies and governments around the world Each chapter includes learning objectives discussion questions and sample problems An Instructor s Manual Test Bank and

PowerPoint presentation are available to teachers who adopt the text **The Contract Scorecard** Sara Cullen,2016-03-23 Adoption and use of a contract scorecard demonstrates a maturing ability to manage commercial outsourcing arrangements The process of designing the scorecard helps you nail down the key outcomes and avoid lack of focus inconsistent objectives hidden costs indifferent service and deteriorating relationships with your contract partners Sara Cullen s The Contract Scorecard will help you design and drive successful contracts It offers a systematic guide based on practical advice and examples one that explains the Contract Scorecard concept and demonstrates crucial implementation activities such as The development of performance measures that work Sound Service Level Agreements that make obligations clear A Governance Charter that ensures both parties will adopt successful management techniques An upfront investment in your contracts from a commercial rather than legal perspective is probably the single most influential activity you can undertake one that will ensure your outsourcing relationships have clear business goals as the focus of the deal Reading a copy of Sara Cullen s The Contract Scorecard should be the first step in that investment *Information Systems Development* George Angelos Papadopoulos,Wita Wojtkowski,Gregory Wojtkowski,Stanislaw Wrycza,Jože Zupancic,2009-09-23 This volume constitutes the published proceedings of the 17th International Conference on Information Systems Development They present the latest and greatest concepts approaches and techniques of systems development a notoriously transitional field **Managing Change in IT Outsourcing** Albert Plugge,2012-11-12 Through case studies this volume provides evidence that a link between sourcing capabilities and organizational structure contributes to a positive sourcing performance Reveals that providers who are able to adapt to changing client circumstances whilst establishing a fit succeed in achieving a sustainable performance Advanced Outsourcing Practice Leslie P. Willcocks,Mary C. Lacity,2016-04-30 A rich database of over 2 200 outsourcing arrangements studied across sectors and geographies and over time from inception through contract signing to outcomes This book has unparalleled insight into the robust practices that have been proven effective time and again **Making IT Count** Nancy Olson,Leslie Willcocks,Peter Petherbridge,2013-06-17 Shows practitioners how to actually carry out develop and implement an Information Technology strategy Contains caselets and full case studies of recent successful implementations of Information Technology strategies by organizations Authors combine a wealth of experience and expertise to provide practical guidance to professionals IT Outsourcing Governance Stefanie Leimeister,2010-11-18 Stefanie Leimeister examines different types of IT outsourcing relationships and their characteristics depending on the outsourcing clients underlying expectations The author derives actionable advice for applicable strategies and an effective allocation of resources for an outsourcing venture **The Practice of Outsourcing** Mary C. Lacity,Leslie P. Willcocks,2009-06-25 A close look at the main developments in IT business processes and offshore outsourcing This book studies these topics in both theory and practice exploring the rising prominence of outsourcing with a multi dimensional contextual perspective **Information Systems Development** Jaroslav Pokorny,Vaclav Repa,Karel Richta,Wita

Wojtkowski, Henry Linger, Chris Barry, Michael Lang, 2011-09-02 Information Systems Development Business Systems and Services Modeling and Development is the collected proceedings of the 19th International Conference on Information Systems Development held in Prague Czech Republic August 25 27 2010 It follows in the tradition of previous conferences in the series in exploring the connections between industry research and education These proceedings represent ongoing reflections within the academic community on established information systems topics and emerging concepts approaches and ideas It is hoped that the papers herein contribute towards disseminating research and improving practice Strategic Information Management Robert D. Galliers, Dorothy E. Leidner, 2014-06-11 Today there are few organizations that can afford to ignore information technology and few individuals who would prefer to be without it As managerial tasks become more complex so the nature of the required information systems changes from structured routine support to ad hoc unstructured complex enquiries at the highest levels of management As with the first three editions this fourth edition of Strategic Information Management Challenges and Strategies in Managing Information Systems presents the many complex and inter related issues associated with the management of information systems This book provides a rich source of material reflecting recent thinking on the key issues facing executives in information systems strategic management It draws from a wide range of contemporary articles written by leading experts from North America Asia and Europe Designed as a course text for MBA Master's level students and senior undergraduate students taking courses in information management it also provides a wealth of information and references for researchers New to this edition are updated readings addressing current issues and the latest thinking in information management **Commercial Management of Projects** David Lowe, Roine Leiringer, 2008-04-15 This is the first book to establish a theoretical framework for commercial management It argues that managing the contractual and commercial issues of projects from project inception to completion is vital in linking operations at the project level and the multiple projects portfolios programmes level to the corporate core of a company The book focuses on commercial management within the context of project oriented organisations for example aerospace construction IT pharmaceutical and telecommunications in the private and public sectors By bringing together contributions from leading researchers and practitioners in commercial management it presents the state of the art in commercial management covering both current research and best practice Commercial Management of Projects defining the discipline covers the external milieu competition culture procurement systems the corporate milieu corporate governance strategy marketing trust outsourcing the projects milieu management of uncertainty conflict management and dispute resolution performance measurement value management and the project milieu project governance contract management bidding purchasing logistics and supply cost value reconciliation Collectively the chapters constitute a step towards the creation of a body of knowledge and a research agenda for commercial management

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