



Things You Need to Know about Business Life Insurance

Are you a Business Owner?

Business owners have a responsibility to their family at home and their business family. Life Insurance can provide you an excellent financial foundation and protect your business. Here are some common ways life insurance can protect your business:

01.

Business Succession Planning



You need to make sure that your company can continue if you were to die. How would your company operate without you? A life insurance death benefit can be used to:

- Hire a key employee or replacement.
- Provide cash to buy part of the business owned by deceased.
- Liquidity so the business isn't sold hastily.

02.

Buy-Sell Agreement



When you are one of the owners of a business, you'll want to be sure you're protected if one of your partners died unexpectedly. A solution to this problem is a buy-sell agreement. This means that there is a contractual obligation on the surviving partners to buy the interest of the owner who died.

03.

Key Person Life Insurance



Another business continuation strategy is using a key person life insurance policy. Once called "Key Man Life Insurance", a key person insurance policy is bought by the business on an important employee and payable to the company. If the key person were to die, the life insurance policy can assist in making up for lost earnings and sales.

04.

Executive Bonus Plan



A business can help certain key executives buy additional life insurance using an executive bonus plan. This is where an executive is the owner of the life insurance policy and also pays the insurance premiums. The business will "bonus" the executive. This bonus is the amount equal the life insurance premium as well as the tax liabilities.

05.

Collateral Assignment



Life insurance is often used for business owners needing funds to purchase a company or begin a business. When this occurs, a business loan is often required. The collateral assignment will provide coverage to the loan and ultimately provide for your loved ones. This is done by setting aside a portion of life insurance proceeds for what is owed on the bank loan. The remaining portion of the life insurance is to be provided to loved ones or family.



Regulation Of The Life Insurance Business

SA Dillow



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Regulation of the Life Insurance Business Jon S. Hanson, 1996 **Research Handbook on International Insurance Law and Regulation** Julian Burling, Julian M. Burling, Kevin Lazarus, 2012

Global insurance and its rapidly evolving law and regulation demands international research. To this aim the Handbook offers a truly international collection of essays. Highly renowned experts analyze the key topics currently under international discussion and development. While representing a diversity of national jurisdictions, the focus lies on the largest insurance jurisdictions: USA, UK, and Germany, but newly important jurisdictions like Brazil and China are considered as well. A most valuable and important contribution to international insurance law literature. Manfred Wandt, Director of the Insurance Law Institute, Goethe University Frankfurt, Germany. This Research Handbook is published at an opportune time. A global review of insurance law and regulation is underway. Much reform happens locally with little reference to developments elsewhere, and this Research Handbook brings the strands together. It is a comprehensive review by distinguished authors from different backgrounds, including both leading academics and practitioners. They consider the definitions of insurance, its economic underpinnings, comparative law and regulations, actual and proposed reforms, the effects on underwriting and claims, and how insurance is studied and taught. Good laws and regulation benefit the market and its customers; bad laws and regulation do the opposite. This book is required reading for all involved in the reform process. David Hertzell, Law Commissioner. Globalisation has had no greater impact in the commercial world than on insurance: the law which governs it and the risks it seeks to address. Those who inspired this publication and the contributing authors are to be thanked for providing such a necessary and useful reference source. It covers so much of what insurance professionals need to be aware of in the insurance law world of the twenty-first century. Michael Gill, President of the International Insurance Law Association. Given its economic importance, insurance is a field that has been underserved as an area of academic study. This detailed book provides much needed coverage of insurance law and regulation in its international context. Produced in association with Lloyd's, it draws on the expertise both of academics and practising lawyers. Containing 30 comprehensive chapters, it provides in-depth studies on key areas such as the role of international organisations, the judicial interpretation of insurance contract clauses, and transnational regulatory recognition. It also provides thorough introductions to important jurisdictions, including the EU, US, and Japan, as well as focusing on newly emerging economies such as China and Brazil. Specialist topics covered include regulation by and of Lloyd's, the tort of bad faith in the US, microinsurance, and takaful insurance. This well-documented resource will appeal to academics and students in insurance law and regulation, policymakers, and private practice lawyers. The book also aims to stretch the imagination of anyone with an interest in insurance law and regulation, providing detailed analysis and avenues for further investigation.

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