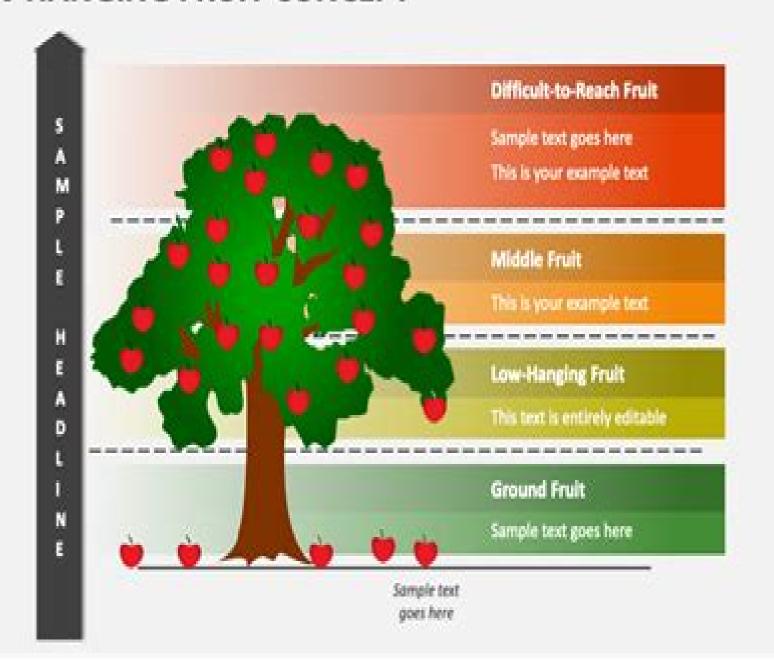
LOW HANGING FRUIT CONCEPT



Lowhanging Fruit

Dr. Ron Wolfson

Lowhanging Fruit:

Low-Hanging Fruit Jeremy Eden, Terri Long, 2014-02-24 A straightforward valuable guide to reduce effort and raise profits Step inside any organization even a very successful one and you ll probably find a lot of waste if you know where to look From providing a feature that consumers don't care about to exhausting efforts on tasks that only require adequate attention there are countless areas where resources go down the drain In Low Hanging Fruit Jeremy Eden and Terri Long provide seventy seven of their most effective techniques for improvement each drawn from their success working with major companies For more than twenty years Jeremy Eden and Terri Long have helped companies of all sizes make millions by harvesting their low hanging fruit In this practical guide Eden and Long share valuable refreshing insights in entertaining chapters that get straight to the point This book shows you how to smoothly shift your approach your priorities and your mindset to reveal the hidden potential in your organization Whether you are a member of a small team or a global executive you will learn how to identify and solve hidden problems improve productivity and increase profits Many people don t realize that there are dozens of quick easy and affordable ways to make things better Don't buy into the myth that only some people have creative ideas Typically the people closest to the work from the factory floor to the C Suite and the people closest to the customer know the best ways to improve business We can pluck this low hanging fruit every day to save time and money right away Need to grow your company's earnings but don't know where to find the low hanging fruit The answer is right in front of you but harvesting it takes skill Eden and Long show you seventy seven clever ways to discover possibilities and make meaningful changes Low Hanging Fruit shows you how to easily improve your job satisfaction your team's performance and your company's earnings Picking the Low Hanging Fruit James Sudakow, 2016-03-02 Are you interested in baking someone into a process at work Leading a paradigm shift Or maybe you just feel like drilling down after a nice data dump so you can flesh out a straw dog to help everyone get their ducks in a row and sing from the same song sheet Whether you understood any of that or had no idea what you just read you ve probably heard these expressions lobbed around the corporate world with some regularity What does all of this mean In meetings on his first job out of college James Sudakow found himself struggling to pick up a bizarre new language corporate speak He pretended to know what they were saying but in actuality he had no idea what expressions like singing from the same song sheet or picking the low hanging fruit meant or why strange phrases like these were being used to talk about business operations Had he missed something important in his education that would have prepared him for this With time Sudakow adapted to the language and much to his own embarrassment he found himself actually using many of these same expressions For his own sanity he came up with a plan to combat this corporate speak language and it all started with a whiteboard in his office He listed all of the words and phrases his colleagues even superiors were not allowed to use in his office less they allowed themselves to be subjected to some form of office hazing I wondered if we all knew how ridiculous we

sounded using these generally weird phrases instead of just speaking in plain English Sudakow says I wanted to call attention to the way we were all communicating and see if we could change it Ironically not only did his experiment not deter their use of any of the expressions on his whiteboard Sudakow found that his colleagues put up with the hazing with seemingly far too much enjoyment and also began to actually if not enthusiastically add additional phrases to his whiteboard taking great pride in their contributions That whiteboard became the premise for his new book Picking the Low Hanging Fruit and Other Stupid Stuff We Say in the Corporate World a humorous corporate glossary that sheds an irreverent light on the weird things we say in the corporate world every day The Complete Idiot's Guide to a Smart Vocabulary Paul McFedries, 2001 Defines over 1 000 words in subject areas such as people computers business law culture and government as well as foreign terms and new words Learned Helplessness Colonel Vaughan Witten, Ph.D., 2021-08-06 Learned Helplessness The Poison Pill Threat to Black America By Colonel Vaughan Witten Ph D Learned Helplessness The Poison Pill Threat to Black America discusses the self destructive behavior of the American Black male his delusional belief of victimization by a white society as the primary reason for his failure to acclimate and succeed in today s capitalistic America This engrained worldview thereby sufficiently blinds him and the general Black culture to the concept that discipline sacrifice and industry are their only escape from their dilemma instead of their rearview blame pity and destructive behavior This helplessness learned and absorbed in their psyche negates any macro attempt to thrive as an independent self sufficient and competitive subculture in America Low-Hanging Fruit Randy Rainbow, 2024-10-08 Tart sassy and hilariously funny from start to finish Rainbow s book offers laughter as a tonic for troubled times Kirkus Reviews A new essay collection by adored comedian and New York Times bestseller Randy Rainbow Randy Rainbow has a few things on his mind that he wants to talk about As a savvy social commentator tuned into the public discourse his unfailing intuition tells him that the perspective everyone in America is clamoring for is that of a privileged white male complaining about a bunch of shit While writing his New York Times bestseller Playing With Myself Randy saw an America in crisis He knew that what the country needed to get back on its high heels was a hard hitting gay agenda and here it is Low Hanging Fruit a book filled with sparkling whines a few flutes of champagne problems and a Birkin bag of the most pressing issues facing the US from dancing TikTok grandmas to Elon Musk the GOP and Donald Jessica Trump On the down low Randy dishes up some sex talk about life on the dating apps Craigslist hookups and more Gurl wait till you hear the story about the fireman and the goggles Randy's longtime companion the glamorous Chinchilla Silver Persian cat Tippi makes an appearance as she dishes about her life Chez Randy And in the most highly anticipated sequel since Top Gun Maverick Randy continues the conversation with his mother Gwen because who knows better than the Jewish mother of a gay man about how to solve America's problems Randy Rainbow's Low Hanging Fruit a bold manifesto for a nation desperately in need of a makeover Introduction to the Theory of Constraints (TOC) Management System Thomas B. McMullen, Jr, 1998-04-13 Introducing an important new expression of

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in the field of quality management and especially so in the field of technology based products From the seemingly simple concepts of ISO 9000 and the military MIL standards from which that grew to statistical and analytical methods like Statistical Process Control SPC the range of complexity and compliance is staggering What the average quality engineer or manager needs is a simple guide to what these are how they relate to one another and most critically how to take advantage of and implement the benefits of each This book provides that guidance Written by a guality consultant with over 20 years experience in precisely these fields including work with the US Defense Department Boeing Lockheed Martin Raytheon and many other leading companies this book provides an easily digestible toolbox of solutions to quality and management problems for every engineer manager and even student looking for those answers for the medium to high technology sector manufacturing company This is a highly practical book which includes all the major topics in quality as well as case studies from relevant real world situations yet without the need to wade through reams of reference materials and international standards verbiage If you need to get to the bottom of problems like these you need this book Targetted at the Technology company engineer and quality managerHighly illustrated comprehensive subject coveragePractical examples and case **Energy Fables** Jenny Rinkinen, Elizabeth Shove, Jacopo Torriti, 2019-05-03 Energy Fables studies used throughout Challenging Ideas in the Energy Sector takes a fresh look at key terms and concepts around which energy research and policy are organised Drawing on recent research in energy and transport studies and combining this with concepts from sociology economics social theory and technology studies the chapters in this collection review and challenge different aspects of received wisdom Brief but critical introductions to classic notions like those of energy efficiency elasticity energy services and the energy trilemma together with discussions and analyses of well worn phrases about low hanging fruit and keeping the lights on articulate aspects of the energy debate that are often taken for granted In re working these established themes and adding twists to familiar tales the authors develop a repertoire of new ideas about the fundamentals of energy demand and carbon reduction This book presents a valuable and thought provoking resource for students researchers and policy makers interested in energy demand politics and policy The Thing About Work Richard A. Moran, 2016-10-14 Why does a CEO who has already made hundreds of millions of dollars continue to work Why does a rock star who has made a bundle continue to tour Why do retirees miss work as soon as they stop doing it Why do we all wrestle with our life s work and talk about it incessantly The thing about work is that we love it we hate it we need it we miss it we measure ourselves by it we judge others by it we are addicted to it Work often defines us and fulfills us Yet today s rapidly changing workplace environment is stressful and confusing to deal with In The Thing About Work Richard A Moran takes a ground level perspective on what is happening at work and how to thrive in the new professional world Through funny prescriptive vignettes and short essays Moran finds the white space in the company manual those issues that you encounter every day at work but which are not covered in employee training He uses hilarious and true stories from his own life and others to

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Never Wrestle with a Pig Mark H. McCormack, 2001-12-31 Drawing upon forty years of experience from his own sports and celebrity management practice Mark H McCormack is back with common sense advice aimed at business owners and would be CEOs McCormack s tips include End your day on time People who say they can keep a secret usually can t It pays to overestimate your competition The best ideas cannot be stolen Know when to say It s none of your business Get paid for thinking rather than doing Time in front of the customer is the best time of all Be wary of unanimous agreement Not every budget deserves your respect Learn the art of picking up the check In ninety brief chapters that range in topic from getting ahead to staying competitive McCormack makes clear that doing business in today s climate still involves the same basic elements of human interaction intelligence creativity and efficiency that have always meant the difference between success and failure Brewing Up a Business Sam Calagione, 2011-01-19 Updated business wisdom from the founder of Dogfish Head the nation's fastest growing independent craft brewery Starting with nothing more than a home brewing kit Sam Calagione turned his entrepreneurial dream into a foamy reality in the form of Dogfish Head Craft Brewery one of America's best and fastest growing craft breweries In this newly updated Second Edition Calagione offers a deeper real world look at entrepreneurship and what it takes to operate and grow a successful business In several new chapters he discusses Dogfish s most innovative marketing ideas including how social media has become an integral part of the business model and how other small businesses can use it to catch up with bigger competitors Calagione also presents a compelling argument for choosing to keep his business small and artisanal despite growing demand for his products Updated to offer a more complete look at what it takes to keep a small business booming An inspiring story of renegade entrepreneurialism and the rewards of dreaming big working hard and thinking unconventionally Shows how to use social media to reach new customers and grow

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