

Stereotyping

- Is a very common distortion
- Occurs when an individual assigns attributes to another solely on the basis of the other's membership in a particular social or demographic category
- For e.g.: 'Old people are conservative; this person is old and therefore is conservative.'



Person Perception And Stereotyping

**C. Neil Macrae, Charles Stangor, Miles
Hewstone**



Person Perception And Stereotyping:

Person Perception and Stereotyping Robert A. Stewart, Graham E. Powell, Jane Chetwynd, 1979 Stereotypes and Stereotyping C. Neil Macrae, Charles Stangor, Miles Hewstone, 1996-03-01 Following a broad overview that defines stereotypes the book addresses how they are formed and developed in chapters that cover the social psychology of stereotypes the impact of physical appearance on their formation and methods of assessing their accuracy Internationally renowned authors consider the function and use of stereotypes exploring their complex interrelationship with linguistic biases prejudice and discrimination and intergroup and interpersonal perception Chapters then discuss how stereotypes can be undermined detailing social psychological interventions to improve intergroup relations and examining ways that individual targets of stereotyping might motivate others to change A concluding chapter takes a historical view of stereotype research tracing the evolution of the field and evaluating current theories and methodologies **Person Perception and Attribution** Hans-Werner Bierhoff, 2012-12-06 Person perception is of great importance in everyday life and human science Judgment of other people's characteristics and intentions is important for successfully planning actions within a social environment Questions about the formation of impressions and causal attributions are central to social psychology and the study of diagnostic judgment formation The field of person perception deals with questions of how impression formation proceeds what characteristics and intentions are attributed to other people and how preformed schemata and stereotypes influence people's first impressions Research on person perception developed rapidly after the Second World War In the 1950s the precision and accuracy of person perception received special interest but the problems concerning whether an individual's assessment of another personality is exact or not could not be solved Another approach which began in the 1940s and was derived from the Gestalt psychological tradition dealt with impression formation based on selected social cues This approach which proved to be very useful had considerable influence on both the research methods and the theoretical orientation of the research work On the one hand by using a combination of individual cues like physical characteristics researchers tried to ascertain how an impression of a person was formed On the other hand the Gestalt psychological orientation led to an interest in the process of person perception which in the last 10 years has concentrated on questions concerning information reception and processing **Person Perception and Stereotyping** R. A. P. Stewart, 1978

Social Perception from Individuals to Groups Steven J. Stroessner, Jeffrey W. Sherman, 2015-02-11 This volume focuses on social perception the processing of information about people This issue has always been central to social psychology but this book brings together literatures that in large part have been separated by the nature of the social target that is involved Historically research on person perception developed quite independently from research involving perceptions of groups Whereas the former research generally focused on the cognitive processes involved in forming impressions of individuals research on group perception examined the content of stereotypes and the conditions under which they are used in social

judgment There was been little overlap in the theories and methods of these subfields and different researchers were central in each The chapters in this book highlight research and theorizing about social perception exploring the processes involved in social perception from persons to groups Some chapters describe work that was originally developed in person perception but is being extended to understanding groups Other chapters illustrate how some processes studied in the domain of stereotyping also affect perceptions of individual persons Finally other chapters focus on variables that affect perceptions and judgments of both individuals and groups proving opportunities for greater recognition of the common set of factors that are central to all types of social perception This groundbreaking book highlights the research contributions of David L Hamilton whose research has played a central role in uniting these previously independent areas of research It provides essential reading for upper level courses on social cognition or social perception and could also serve as an auxiliary text in courses on interpersonal perception relations and courses on stereotyping intergroup relations

Social Perception and Social Reality Lee Jussim, 2012-04-06 Social Perception and Social Reality contests the received wisdom in the field of social psychology that suggests that social perception and judgment are generally flawed biased and powerfully self fulfilling Jussim reviews a wealth of real world survey and experimental data collected over the last century to show that in fact social psychological research consistently demonstrates that biases and self fulfilling prophecies are generally weak fragile and fleeting Furthermore research in the social sciences has shown stereotypes to be accurate Jussim overturns the received wisdom concerning social perception in several ways He critically reviews studies that are highly cited darlings of the bias conclusion and shows how these studies demonstrate far more accuracy than bias or are not replicable in subsequent research Studies of equal or higher quality which have been replicated consistently are shown to demonstrate high accuracy low bias or both The book is peppered with discussions suggesting that theoretical and political blinders have led to an odd state of affairs in which the flawed or misinterpreted bias studies receive a great deal of attention while stronger and more replicable accuracy studies receive relatively little attention In addition the author presents both personal and real world examples such as stock market prices sporting events and political elections that routinely undermine heavy handed emphases on error and bias but are generally indicative of high levels of rationality and accuracy He fully embraces scientific data even when that data yields unpopular conclusions or contests prevailing conventions or the received wisdom in psychology in other social sciences and in broader society

The Perception of People Perry R. Hinton, 2015-09-16 What are other people like How do we decide if someone is friendly honest or clever What assumptions do we develop about them and what explanations do we give for their behaviour The Perception of People examines key topics in psychology to explore how we make sense of other people and ourselves Do our decisions result from careful consideration and a desire to produce an accurate perception Or do we jump to conclusions in our judgements and rely on expectations and stereotypes To answer these questions the book examines models of person perception and provides an up to date and detailed account of the

central psychological research in this area focusing in particular on the social cognitive approach. It also considers and reflects on the involvement of culture in cognition and includes coverage of relevant research in culture and language that influence the way we think and speak about others. As well as providing a valuable text in social psychology, *The Perception of People* also offers a direction for the integration of ideas from cognitive and social psychology with those of cultural psychology, anthropology, sociology, philosophy, and social history. Clear explanation of modern research is placed in historical and cultural context to provide a fuller understanding of how psychologists have worked to understand how people interpret the world around them and make sense of the people within it. Ideal reading for students of social psychology, this engaging text will also be useful in subject areas such as communication studies and media studies where the perception of people is highly relevant.

The SAGE Handbook of Prejudice, Stereotyping and Discrimination John F. Dovidio, Miles Hewstone, Peter Glick, Victoria M. Esses, 2010-07-12. The SAGE Handbook of Prejudice, Stereotyping and Discrimination provides comprehensive coverage on the state of research, critical analysis, and promising avenues for further study on prejudice, stereotyping, and discrimination. Each chapter presents in-depth reviews of specific topics, describing the current state of knowledge and identifying the most productive new directions for future research. Representing both traditional and emerging perspectives, this multi-disciplinary and truly international volume will serve as a seminal resource for students and scholars.

Personality and Person Perception Across Cultures Yueh-Ting Lee, Clark R. McCauley, Juris G. Draguns, 2013-05-13. Neither human nature nor personality can be independent of culture. Human beings share certain social norms or rules within their cultural groups. Over 2000 years ago, Aristotle held that man is by nature a social animal. Similarly, Xun Kuang 298-238 B.C., a Chinese philosopher, pointed out that humans in social groups can not function without shared guidance or rules. This book is designed to provide readers with a perspective on how people are different from and similar to each other both within and across cultures. One of its goals is to offer a practical guide for people preparing to interact with those whose cultural background is different from their own.

Handbook of Prejudice, Stereotyping, and Discrimination Todd D. Nelson, 2015-08-20. This Handbook is a comprehensive and scholarly overview of the latest research on prejudice, stereotyping, and discrimination. The Second Edition provides a full update of its highly successful predecessor and features new material on key issues such as political activism, economic polarization, minority stress, same-sex marriage laws, dehumanization, and mental health stigma, in addition to a timely update on how victims respond to discrimination and additional coverage of gender and race. All chapters are written by eminent researchers who explore topics by presenting an overview of current research and where appropriate, developing new theory, models, or scales. The volume is clearly structured with a broad section on cognitive, affective, and neurological processes, and there is inclusion of studies of prejudice based on race, sex, age, sexual orientation, and weight. A concluding section explores the issues involved in reducing prejudice. The Handbook is an essential resource for students, instructors, and researchers in social and personality psychology, and an

invaluable reference for academics and professionals in sociology communication studies gerontology nursing medicine as well as government and policymakers and social service agencies

Social Cognition and Aging Thomas M. Hess, Fredda Blanchard-Fields, 1999-06-18 Most of the research done in social cognition has been conducted with younger adults and may not be applicable to a much older population Social Cognition and Aging provides a snapshot view of research that has been done with older adults or is directly applicable to this population Focusing on issues of self identity social interactions and social perceptions this book provides a broad overview of how aging affects one's own perceptions and actions as well as how others perceive and interact with the aged Coverage includes such topics as self control memory resilience age stereotypes moral development and the art of living With contributions from top researchers in both gerontology and psychology this book is an important reference for academics and professionals alike in personality cognition social psychology adult development sociology and gerontology

Connectionist Models of Social Reasoning and Social Behavior Stephen John Read, Lynn C. Miller, 2014-01-14 Although neural network models have had a dramatic impact on the cognitive and brain sciences social psychology has remained largely unaffected by this intellectual explosion The first to apply neural network models to social phenomena this book includes chapters by nearly all of the individuals currently working in this area Bringing these various approaches together in one place it allows readers to appreciate the breadth of these approaches as well as the theoretical commonality of many of these models The contributors address a number of central issues in social psychology and show how these kinds of models provide insight into many classic issues Many chapters hint that this approach provides the seeds of a theoretical integration that the field has lacked Each chapter discusses an explicit connectionist model of a central problem in social psychology Since many of the contributors either use a standard architecture or provide a computer program interested readers with a little work should be able to implement their own variations of models Chapters are devoted to the following topics and models the learning and application of social categories and stereotypes causal reasoning social explanation and person perception personality and social behavior classic dissonance phenomena and belief change and the coherence of large scale belief systems

Social Cognition Martha Augoustinos, Iain Walker, Ngaire Donaghue, 2014-02-13 The Third Edition of this much celebrated textbook continues to focus on the four major and influential perspectives in contemporary social psychology social cognition social identity social representations and discursive psychology A foundational chapter presenting an account of these perspectives is then followed by topic based chapters from the point of view of each perspective in turn discussing commonalities and divergences across each of them Key Features of the Third Edition Now includes coverage of the social neuroscience paradigm and research on implicit social cognition Updated pedagogical features and visual material An extended conclusion covers the ways in which the different approaches of the field intersect as well as a general discussion of the direction in which the field is moving Social Cognition An Integrated Introduction is an integrative holistic textbook that will enhance the reader's understanding of social cognition

and of each of the topical issues considered It remains a key textbook for psychology students particularly those on courses in social psychology and social cognition

Stereotype Activation and Inhibition Robert S. Wyer, Jr., 2013-04-15 The use of social stereotypes as a basis for judgments and behavioral decisions has been a major focus of social psychological theory and research since the field began Although motivational and cognitive influences on stereotyping have been considered these two general types of influence have rarely been conceptually integrated within a common theoretical framework Nevertheless almost every area of theoretical and empirical concern in social cognition areas such as the interpretation of new information memory and retrieval processes impression formation the use of heuristic vs analytic processing strategies the role of affect in information processing and self esteem maintenance has implications for this important social phenomenon This volume's target article brings together the research of Galen Bodenhausen Neil Macrae and others within a theoretical framework that accounts for the processes that underlie both the activation of stereotypes and attempts to suppress their influence They consider several stages of processing including the categorization of a stimulus person the influence of this categorization on the interpretation of information about the stimulus person and the social judgments and behavioral decisions that are ultimately made The stereotype activation and suppression mechanisms that the target article authors consider operate at all of these stages Their conceptualization provides a framework within which the interrelatedness of processing at these stages can be understood The 11th in the series this volume includes companion articles that help to refine and extend the target article's conceptualization and make important theoretical contributions in their own right They are written by prominent researchers in cognitive and social psychology many of whom are active contributors to research and theory on stereotyping They address the following topics the role of power and control in stereotype based information processing the influence of prejudice self regulatory processes social categorization the correction processes that result from perceptions of bias and the conceptualization of stereotypes themselves

The Psychology of Prejudice Mark P. Zanna, James M. Olson, 2013-04-15 This volume consists of expanded and updated versions of papers presented at the Seventh Ontario Symposium on Personality and Social Psychology The series is designed to bring together scholars from across North America who work in the same substantive area with the goals of identifying common concerns and integrating research findings The topic of this symposium was the psychology of prejudice and the presentations covered a wide variety of issues The papers present state of the art research programs addressing prejudice from the point of view of both the bigoted person as well as the victim of bigotry The chapter authors confront this issue from two major and previously separate research traditions the psychology of attitude and intergroup conflict The chapters are organized in the following sequence of topics the determinants and consequences of stereotypes individual differences in prejudicial attitudes intergroup relations the responses of victims to prejudice and discrimination and an integrative summary commentary Illustrating both the diversity and vitality of research on the psychology of prejudice the editors hope

that this volume will stimulate further research and theorizing in this area **The SAGE Handbook of Social Psychology** Michael A Hogg, Joel Cooper, 2007-04-13 This Volume is everything one would want from a one volume handbook Choice Magazine In response to market demand The SAGE Handbook of Social Psychology Concise Student Edition has been published and represents a slimmer 16 chapters in total more course focused and student friendly volume The editors and authors have also updated all references provided chapter introductions and summaries and a new Preface outlining the benefits of using the Handbook as an upper level teaching resource It will prove indispensable reading for all upper level and graduate students studying social psychology Cognitive Processes in Stereotyping and Intergroup Behavior David L. Hamilton, 2015-08-11 Originally published in 1981 this volume brings together contributions by several of the authors whose research had contributed significantly to the recent advances in our understanding of the role of cognitive processes in stereotyping and intergroup behaviour at the time While each chapter reflects a cognitive approach to its subject matter a broad range of topics issues and contexts is addressed by this collection of authors In the introductory chapter the authors present an historical overview of psychological research on stereotyping discussing historical trends in this literature and summarizing the conceptual orientations which had guided research in this area at the time This chapter not only provides useful background information for the reader but also presents a broader context within which the current cognitively oriented research on which the remaining chapters focus can be viewed Each of the next six chapters reports on integrative program of studies bearing on some aspect of the relationship of cognitive functioning to stereotyping and or intergroup behaviour Processes in Individual Differences Colin Cooper, Ved P. Varma, 1997 One of the most fascinating topics in psychology is how and why people come to develop different personalities and abilities the psychology of individual differences Unlike many books on the structure and measurement of individual differences this collection seeks to shed light on underlying processes Containing contributions from international experts in their fields Processes in Individual Differences reviews and explores what is known about the social biological genetic and cognitive processes and argues that each has a role to play in the development of intelligence personality and mood **How People Evaluate Others in Organizations** Manuel London, 2013-03-07 Evaluating and making decisions about other people are key aspects of doing business especially for managers and human resource professionals Industrial and organizational psychologists devise systematic methods to remove human errors in judgment such as biases and stereotypes However many decisions about people are not made by experts using standard procedures Even when they are human judgment is unavoidable This book examines the social psychological dynamics of person perception that underlie how people evaluate others in organizations It contains original articles from leading experts in social industrial and organizational psychology The book begins by examining basic principles and processes of social cognition and person perception such as schemas stereotypes automatic mindless information processing the perceiver's motivation and affect and situational conditions It then applies these ideas to

key areas of business operations Helping readers understand and develop ways to improve the way people assess and make decisions about others this book covers the interview executive promotion decisions and assessment centers examines performance appraisals and multisource 360 degree feedback ratings addresses leadership cognitions identifying training needs coaching and managing problem employees and includes chapters on cultural sensitivity negotiations group dynamics and virtual teams *Organizational Behaviour* Ray French,2011 This new edition builds on the strengths and successes of the first edition and has been fully updated to reflect changes in the world of work following the global financial crisis The authors combine a managerial approach focusing on practical real world applications with a rigorous critical perspective that analyses the research behind the theories The text addresses alternative theoretical perspectives in parallel to the introduction of new worldwide cases and examples New pedagogical features such as the Ethical Dilemma and Critical Thinking boxes reinforce the critical approach The concise coverage of the core topics can be applied to both one semester and year long teaching and learning patterns

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