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- PRICE YOUR HOME ACCURATELY
- HOME STAGING BOOSTS SELLING POWER AND APPEAL
- CHOOSE THE BEST DAY TO LIST YOUR HOME
- ASK ABOUT YOUR AGENT'S STANDARD REAL ESTATE COMMISSION
- BE FLEXIBLE WITH HOME SHOWINGS
- HOST AN OPEN HOUSE
- INSIST ON PROFESSIONAL PHOTOGRAPHY
- RESPOND PROMPTLY TO A PURCHASE OFFER



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Selling Your Own Real Estate Secrets From A Realtor

Jim Remley



Selling Your Own Real Estate Secrets From A Realtor:

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Super Agent Joseph Callaway, JoAnn Callaway, 2014-03-25. Reading Super Agent is like spending a day with two of the most successful real estate agents in America. Joseph and JoAnn Callaway sell 300 to 500 high-end homes per year. Now they share the secrets of their incredible success. Based on those Callaways' core concepts of honesty, competence, and caring, Super Agent is filled with practical money-making advice that will turn beginner and veteran real estate agents alike into Super Agents. Every chapter is a lesson in the fundamentals of listing and selling more real, including: The five superpowers that make you a super agent. The secrets of super time management: how best to use assistants and how to run a super team. The two quick fixes that can double your income overnight without so much as one new client. With tested tips and tactics and a unique and positive approach, Super Agent will inspire and propel you to build a steady stream of buyers and sellers, get more listings, and close more deals.

The Secrets to Selling Your Home David McCullough, 2018-03-29. When you list a property for sale with a real estate agent, what goes on behind the scenes? How does the agent market your property? And where do the commissions go? If you want the nitty-gritty answers to these questions, this book is for you. I'll walk you through the process with a fictional family that needs to find a bigger home. When you finish the book, you'll be ready to list your home and know how to do it right.

Confidential Off Market Real Estate Secrets Colin Hart, 2019-08-19. Navigate through the world of investment with this overview and dynamic collection of Real Estate Strategies. Learn how to make other people's money work for you. Utilize the time, money, and effort Colin made in building his real estate portfolio by learning the 6 main strategies to start or build your real estate empire with mostly other people's money. In this investment guide book, Colin covers and outlines the 6 best investment strategies for beginning and intermediate investors. This book covers Property Wholesaling, Partnering, Lease Option strategies, Home Equity Loans, L O C BRRRR Strategy, and Vendor Take Backs.

The Everything Guide To Being A Real Estate Agent Shahri Masters, 2006-04-17. If you're one of the millions of people considering a career in the potentially lucrative world of real estate, The Everything Guide to Being a Real Estate Agent is the book you need to make it happen. Seasoned real estate professional Shahri Masters shows you what it really takes to succeed in this competitive business, including how to manage time, clients, and a business network for a fruitful career. This how-to guide covers it all, from deciding to become a real estate agent to getting licensed to opening an agency. Expert advice and real-world examples provide the boost you need to hit the ground running. Use this informative, accessible guide to learn whether selling real

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Be a Real Estate Millionaire: Secret Strategies To Lifetime Wealth Today Dean Graziosi,Perseus,2007-10-09 Teaches the author s strategies for creating wealth in real estate including seven keys to identify hidden market values the five types of real estate markets and how to approach each one

Forthcoming Books Rose Arny,1992 *Real Estate Secrets That Agents Won't Tell You* Caleb Meyer,2023-03-08 Would you like to know what real estate agents keep hush hush Read this guide to find out Let my experience in the real estate industry teach YOU what to watch out for when buying and selling real estate Here s what s inside Part One For Buyers 1 What is a buyer s agent 2 Does it cost to have a buyer s agent 3 Do you need a buyer s agent 4 Does the agent really get all of that money from the commission 5 Does your buyer s agent have your best interests at heart 6 The steps of a home purchase Part Two For Sellers 1 What is a seller s agent 2 What does a seller s agent charge

and what is the overall cost 3 Can you sell your home without a seller's agent 4 Does your seller's agent have your best interests at heart 5 The steps of a home sale

Real Estate the American Dream? Or Nightmare? Megan Zucaro, 2012-02 Megan and husband Zeke did overcome the worst financial crisis they could have imagined so Megan decided to help the rest of the world by teaching all the ways to get in and out of homes along with other fantastic financial secrets no one in the financial world wants you to know about Jacket

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House Selling Secrets, for Self Selling Ramzi Mansour, 2020-11-11 After reading this book you'll discover the biggest mistake real estate agents make proven marketing and negotiating secrets and how to sweeten the deal for your buyers making them beg to buy your home These topics are crucial to selling your home and quite honestly most real estate agents are oblivious to these proven methods These strategies and advice have helped sell thousands of homes and now it's time for you to implement them and sell your house yourself The ultimate home selling secrets This book contains The Most Common Mistakes People Make Advanced Negotiating Tactics Reasons Homes Don't Sell Mistakes to Avoid Disclosures when Selling a Home Tactics for More

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