

# FREE GUIDE TO SELLING ON

*teachers pay teachers*

## WELCOME!

Hi Mrs. Katarina Popovic, in my professional life, I am a teacher, TpT seller and business mentor. Since starting my TpT in 2009, I have learned a LOT about selling teaching resources online and the community of teachers who are helping each other out there.

Ever found yourself on TpT wondering how much there is out there? I think I could do this...

I started my TpT store because I was feeling guilty about my own money on teaching. I thought, "If I could just make \$500/month, I wouldn't need to leave the classroom." Little did I know, it would be much more than that.

At the time, I started with a lot of ideas. I spent hours researching, listening to podcasts, watching videos - anything I could do to learn more.

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## The 5 Steps

Step 01

STEP 01

Find your niche and create your brand as a teacher.



STEP 02

**Your Storefront**  
Design and create the elements needed for your TpT storefront.

STEP 03

Find your niche and create your brand as a teacher.



STEP 04

**Marketing**  
Determine the social media platform you'd like to use.

STEP 05

**Time Management**

Find time in your day to dedicate to your business.



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# Selling On The Phone A Self Teaching Guide



**Great Minds**

## **Selling On The Phone A Self Teaching Guide:**

Implementing Cisco Unified Communications Manager, Part 1 (CIPT1) (Authorized Self-Study Guide) Dennis Hartmann, 2008-06-23 Foundation learning for CIPT1 exam 642 446 Dennis Hartmann CCIE No 15651 Implementing Cisco Unified Communications Manager Part 1 CIPT1 is a Cisco authorized self paced learning tool for CCVP foundation learning This book provides the knowledge necessary to install configure and deploy a Cisco Unified Communications solution based on Cisco Unified Communications Manager the call routing and signaling component of the Cisco Unified Communications solution By reading this book you will gain an understanding of deploying a Cisco Unified Communications Manager to support single site centralized distributed and hybrid call processing models This book focuses on Cisco Unified Communications Manager Release 6 x You will learn how to install and configure Cisco Unified Communications Manager power over Ethernet switches and gateways using MGCP You will also learn how to build a scalable dial plan for on net and off net calls The dial plan chapters of the book cover call routing call coverage digit manipulation class of service and call coverage components This book will teach you how to implement media resources LDAP directory integration and various endpoints including Skinny Client Control Protocol SCCP and Session Initiation Protocol SIP Cisco Unified Video Advantage endpoint configuration is covered in addition to Cisco Unity voice mail integration and basic voice mail box creation Various user features are discussed including Presence Whether you are preparing for CCVP certification or simply want to gain a better understanding of Cisco Unified Communications Manager fundamentals you will benefit from the foundation information presented in this book Implementing Cisco Unified Communications Manager Part 1 CIPT1 is part of a recommended learning path from Cisco that includes simulation and hands on training from authorized Cisco Learning Partners and self study products from Cisco Press To find out more about instructor led training e learning and hands on instruction offered by authorized Cisco Learning Partners worldwide please visit [www.cisco.com/go/authorizedtraining](http://www.cisco.com/go/authorizedtraining) Dennis J Hartmann CCIE No 15651 is a lead Unified Communications instructor at Global Knowledge Dennis has been working with CallManager since CallManager 2.0 Dennis has various technical certifications CCIE No 15651 CCVP CCSI CCNP CCIP and MCSE Dennis has worked with various Fortune 500 companies including AT T Sprint Merrill Lynch KPMG and Cabletron Systems Understand Cisco Unified Communications Manager architecture and components Evaluate Cisco Unified Communications Manager deployment models Install upgrade and administer Cisco Unified Communications Manager Apply network configuration NTP and DHCP configuration options Configure and manage user accounts Deploy various Cisco Unified IP Phones Configure Catalyst switches for power over Ethernet and voice VLAN requirements Harden IP Phones to mitigate security risks Configure Media Gateway Control Protocol MGCP gateways Configure dial plans call routing and digit manipulation Deploy various media resources and user features Integrate Cisco Unity Voicemail with Cisco Unified Communications Manager Configure video enabled IP Phones This volume is in the Certification Self Study Series

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Critical Infrastructure Homeland Security and Emergency Preparedness Second Edition re **Implementing Cisco Unified Communications Manager, Part 2 (CIPT2) (Authorized Self-Study Guide)** Chris Olsen, 2008-10-09 Authorized Self Study Guide Implementing Cisco Unified Communications Manager Part 2 CIPT2 Foundation learning for CIPT2 exam 642 456 Chris Olsen Implementing Cisco Unified Communications Manager Part 2 CIPT2 is a Cisco authorized self paced learning tool for CCVP foundation learning This book provides you with the knowledge needed to install and configure a Cisco Unified Communications Manager solution in a multisite environment By reading this book you will gain a thorough understanding of how to apply a dial plan for a multisite environment configure survivability for remote sites during WAN failure implement solutions to reduce bandwidth requirements in the IP WAN enable Call Admission Control CAC and automated alternate routing AAR and implement device mobility extension mobility Cisco Unified Mobility and voice security This book focuses on Cisco Unified CallManager Release 6 0 the call routing and signaling component for the Cisco Unified Communications solution It also includes H 323 and Media Gateway Control Protocol MGCP gateway implementation the use of a Cisco Unified Border Element and configuration of Survivable Remote Site Telephony SRST different mobility features and voice security Whether you are preparing for CCVP certification or simply want to gain a better understanding of deploying Cisco Unified Communications Manager in a multisite environment you will benefit from the foundation information presented in this book Implementing Cisco Unified Communications Manager Part 2 CIPT2 is part of a recommended learning path from Cisco that includes simulation and hands on training from authorized Cisco Learning Partners and self study products from Cisco Press To find out more about instructor led training e learning and hands on instruction offered by authorized Cisco Learning Partners worldwide please visit [www.cisco.com/go/authorizedtraining](http://www.cisco.com/go/authorizedtraining) Chris Olsen is the president and founder of System Architects Inc a training and consulting firm specializing in Cisco Microsoft and Novell networking IP telephony and information technologies Chris has been teaching and consulting in the networking arena for more than 15 years He currently holds his CCNA CCDA CCNP and CCVP certifications as well as various Microsoft certifications Identify multisite issues and deployment solutions Implement multisite connections Apply dial plans for multisite deployments Examine remote site redundancy options Deploy Cisco Unified Communications Manager Express in SRST mode Implement bandwidth management call admission control CAC and call applications on Cisco IOS gateways Configure device extension mobility and Cisco unified mobility Understand cryptographic fundamentals and PKI Implement security in Cisco Unified Communications Manager This volume is in the Certification Self Study Series offered by Cisco Press Books in this series provide officially developed self study solutions to help networking professionals understand technology implementations and prepare for the Cisco Career Certifications examinations Category Cisco Unified Communications Manager 6 0 Covers CIPT2 Exam 642 456 *Critical Infrastructure* Robert Radvanovsky, 2006-05-22 Reporting on the significant strides made in securing and protecting our nation s infrastructures this timely and accessible



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