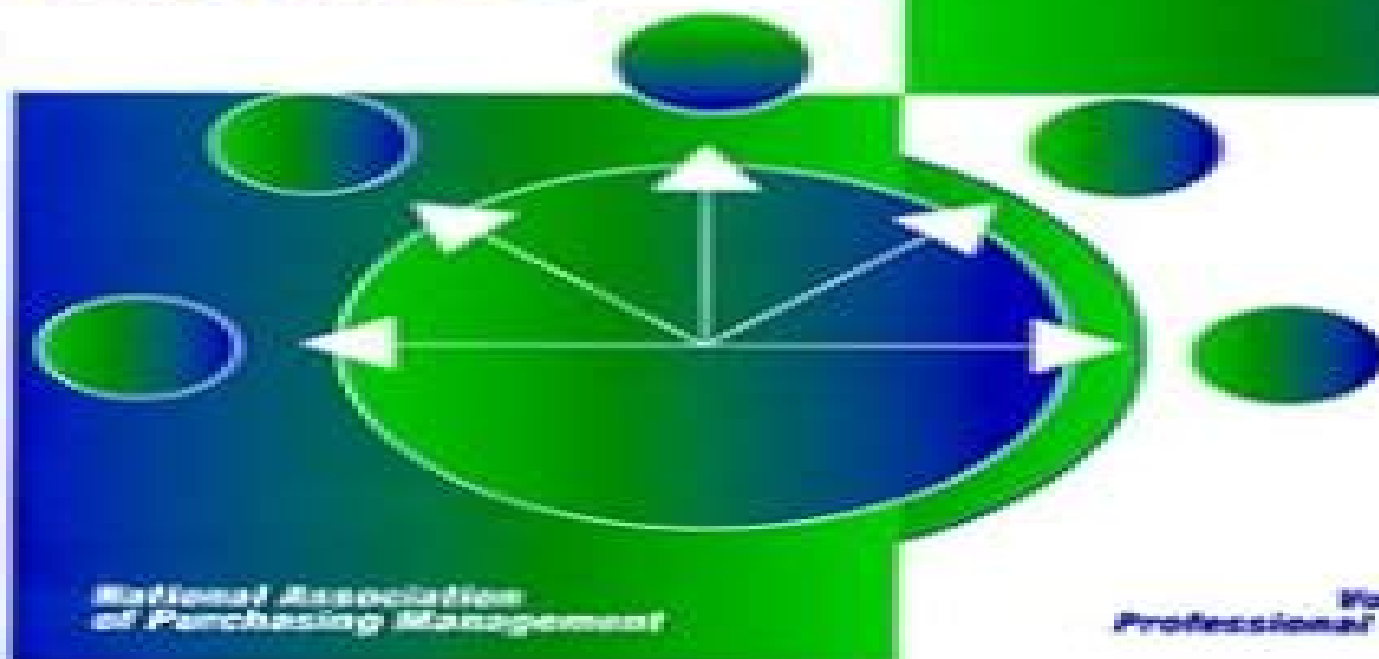


# ***Purchasing for Bottom Line Impact***

***Improving the Organization  
Through Strategic Procurement***

***Lisa M. Ellram  
Laura M. Birou***



***National Association  
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***Volume 4 of the NAPM  
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# Purchasing For Bottom Line Impact Improving The Organization Through Strategic Procurement

**Michael A. Stolle**



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