

Selling Yourself: Way to a Better Job

Jeffers, William R.

Note: This is not the actual book cover

Selling Yourself The Way To A Better Job

Walter Hines Page, Arthur Wilson Page

Selling Yourself The Way To A Better Job:

Selling Yourself William R. Jeffers, 1987 **How to Sell Yourself, Revised Edition** Arch Lustberg, 2008-03-15 How many people do you know have a knack for connecting with others Very few of us are born with it The rest of us have to learn it How to Sell Yourself explains in clear simple easy to understand terms the skills you need to get your message across in any speaking situation The secret of winning communication is likability Some people call it warmth Some call it charm Some call it charisma But whatever name you give it it can be learned This book is about how to use your mind your face your body and your voice to win because in the end likability wins Arch Lustberg acclaimed public speaker teacher and coach has filled this book with practical skills He demonstrates how you can sell yourself your ideas and your organization The elected officials he coaches learn that you can't sell your issues unless the voters like you The Merrill Lynch financial consultants he trains learn that no one buys your product unless they like you The National District Attorneys Association members he addresses learn that attorneys have a better chance of winning in court if they and their witnesses are liked by the jury How to Sell Yourself is the last how to you'll need to win over a boss jury voter legislator friend colleague family member or any group to which you're talking

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Reviewing **Selling Yourself The Way To A Better Job**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is actually astonishing. Within the pages of "**Selling Yourself The Way To A Better Job**," an enthralling opus penned by a very acclaimed wordsmith, readers set about an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve to the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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