

SELLING YOUR FILM

A GUIDE TO THE CONTEMPORARY MARKETPLACE



Eric Sherman

AUTHOR OF DIRECTING THE FILM

Selling Your Film A Guide To The Contemporary Marketplace

Marjorie Gersh



Selling Your Film A Guide To The Contemporary Marketplace:

Selling Your Film Eric Sherman,1999 This revised edition lays out in practical concise terms the landscape of the contemporary film marketplace its pitfalls and practices It offers workable strategies and solutions for both film and video makers Included are detailed sections on distribution and exhibition a special video section covering both production and marketing and an entirely new chapter on audience research Eric Sherman is a widely known author teacher and film maker

How Hollywood Works Janet Wasko,2003-11-25 This is a book about the US motion picture industry its structure and policies its operations and practices It looks at the processes that are involved in turning raw materials and labor into feature films It describes the process of film production distribution exhibition and retail a process that involves different markets where materials labor and products are bought and sold In other words this is a book about how Hollywood works as an industry *How Hollywood Works* offers an up to date survey of the policies and structure of the US film industry looks at the relationship between the film industry and other media industries examines the role of the major studios and the other players including law firms talent agents and trade unions and guilds provides access to hard to find statistical information on the industry While many books describe the film production and marketing process they usually do so from an industry perspective and few look at Hollywood critically from within a more general economic political and social context By offering just such a critique Janet Wasko s text provides a timely and essential analysis of how Hollywood works for all students of film and media

Toward a Political Economy of Culture Andrew Calabrese,Colin Sparks,2003-11-22 Several of the most important and influential political economists of communication working today explore a rich mix of topics and issues that link work policy studies and research and theory about the public sphere to the heritage of political economy Familiar but still exceedingly important topics in critical political economy studies are well represented here market structures and media concentration regulation and policy technological impacts on particular media sectors information poverty and media access The book also features new topics for political economy study including racism in audience research the value and need for feminist approaches to political economy studies and the relationship between the discourse of media finance and the behavior of markets

Predicting Movie Success at the Box Office Barrie Gunter,2018-02-20 This book explores the different factors that can influence a new movie s prospects at the box office Looking at factors such as the production budget distribution model genre stars and audience reactions of films Gunter asks how such aspects may reduce the uncertainties of success so common in the movie industry The reader is taken on a journey through filmmaking factors that research suggests impact box office performance While box office revenues represent only part of a movie s earning potential Gunter highlights how theatrical performances remain central to what the movie business is about The chapters illustrate how ticket sales are largely influenced by the production budget but also cultural differences and new movie platforms

National Resource Guide for the Placement of Artists ,1992 *Lost Illusions* David A. Cook,2002-03-15 This

volume examines the development of film and the film industry during the 1970s and the political and economic background that influenced it **California and Hawaii Publishing Market Place** Marjorie Gersh,1990 **The Process and Methodology of Distributing Independent Films on DVD** Jeffrey W. Hamlin,2004 **Forthcoming Books** Rose Army,2003 **Small Press Record of Books in Print** Len Fulton,1994 American Book Publishing Record ,1998 Paperbound Books in Print 1995 Reed Reference Publishing,R5ference Reed,1995-12 **Whitaker's Books in Print** ,1998 *Whitaker's Book List* ,1991 *Subject Guide to Books in Print* ,1997 Marketing and Selling Your Film Around the World John Durie,Annika Pham,Neil Watson,2000 It includes essential information and advice on such subjects as securing a sales agent providing agents and distributors with necessary promotional materials working the film markets and festivals and understanding the audience demographics and the industry business practices peculiar to specific territories

BOOK JACKET **The Cumulative Book Index** ,1999 *Cumulated Index to the Books* ,1999 **2009 Guide To Literary Agents - Listings** Chuck Sambuchino,2008-07-01 Now more than ever in a market glutted with aspiring writers and a shrinking number of publishing houses writers need someone familiar with the publishing scene to shepherd their manuscript to the right person Completely updated annually Guide to Literary Agents provides names and specialties for more than 800 individual agents around the United States and the world The 2009 edition includes more than 85 pages of original articles on everything you need to know including how to submit to agents how to avoid scams and what an agent can do for their clients **The Selling and Self-Regulation of Contemporary Poetry** J.T. Welsch,2020-03-31 The Selling and Self Regulation of Contemporary Poetry is the first book length study of the contemporary poetry industry By documenting radical changes over the past decade in the way poems are published sold and consumed it connects the seemingly small world of poetry with the other wider creative industries In reassessing an art form that has been traditionally seen as free from or even resistant to material concerns the book confronts the real pressures and real opportunities faced by poets and publishers in the wake of economic and cultural shifts since 2008 The changing role of anthologies prizes and publishers are considered alongside new technologies new arts policy and re conceptions of poetic labour Ultimately it argues that poetry s continued growth and diversification also leaves individuals with more responsibility than ever for sustaining its communities

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Table of Contents Selling Your Film A Guide To The Contemporary Marketplace

1. Understanding the eBook Selling Your Film A Guide To The Contemporary Marketplace
 - The Rise of Digital Reading Selling Your Film A Guide To The Contemporary Marketplace
 - Advantages of eBooks Over Traditional Books
2. Identifying Selling Your Film A Guide To The Contemporary Marketplace
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Selling Your Film A Guide To The Contemporary Marketplace
 - User-Friendly Interface
4. Exploring eBook Recommendations from Selling Your Film A Guide To The Contemporary Marketplace
 - Personalized Recommendations
 - Selling Your Film A Guide To The Contemporary Marketplace User Reviews and Ratings
 - Selling Your Film A Guide To The Contemporary Marketplace and Bestseller Lists
5. Accessing Selling Your Film A Guide To The Contemporary Marketplace Free and Paid eBooks
 - Selling Your Film A Guide To The Contemporary Marketplace Public Domain eBooks
 - Selling Your Film A Guide To The Contemporary Marketplace eBook Subscription Services

- Selling Your Film A Guide To The Contemporary Marketplace Budget-Friendly Options
- 6. Navigating Selling Your Film A Guide To The Contemporary Marketplace eBook Formats
 - ePub, PDF, MOBI, and More
 - Selling Your Film A Guide To The Contemporary Marketplace Compatibility with Devices
 - Selling Your Film A Guide To The Contemporary Marketplace Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Selling Your Film A Guide To The Contemporary Marketplace
 - Highlighting and Note-Taking Selling Your Film A Guide To The Contemporary Marketplace
 - Interactive Elements Selling Your Film A Guide To The Contemporary Marketplace
- 8. Staying Engaged with Selling Your Film A Guide To The Contemporary Marketplace
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Selling Your Film A Guide To The Contemporary Marketplace
- 9. Balancing eBooks and Physical Books Selling Your Film A Guide To The Contemporary Marketplace
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Selling Your Film A Guide To The Contemporary Marketplace
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Selling Your Film A Guide To The Contemporary Marketplace
 - Setting Reading Goals Selling Your Film A Guide To The Contemporary Marketplace
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Selling Your Film A Guide To The Contemporary Marketplace
 - Fact-Checking eBook Content of Selling Your Film A Guide To The Contemporary Marketplace
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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