



North Carolina

REAL ESTATE PRINCIPLES AND PRACTICES



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North Carolina Real Estate Principles Practices

Nancy F. Keck, Ralph A. Palmer



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North Carolina Real Estate Principles and Practices Nancy F. Keck, Ralph A. Palmer, 1996-08 **North Carolina Real Estate Principles and Practices** E. Thomas Mangum, Nancy F. Keck, 2014-08-01 Approved by the North Carolina Real Estate Commission OnCourse Learning offers licensee candidates a new and fully updated choice in prelicense textbooks Authored by experts in the field this text was written by real estate brokers who offer years of experience knowledge and tips to help new candidates enter the field with the necessary resources for a successful career in real estate Built on a tradition of clear sentences and full explanations this principles book gives readers the tools they need to successfully navigate today's real estate market Including practical advice and discussion of recent changes in North Carolina the topics in this textbook cover the content outline created by the North Carolina Real Estate Commission *North Carolina Real Estate* Nancy F. Keck, Ralph A. Palmer, 1999-08 Designed specifically as a core text for the Salesperson Pre Licensing course in North Carolina this book comes approved by the North Carolina Real Estate Commission to fulfill the 30 hour course requirement for salespersons Its approach is easier to read yet more comprehensive than most competing texts effectively blending information regarding national laws and concepts with information specific to North Carolina statutes principles and practices **North Carolina Real Estate** David A. Hagen, Ralph A. Palmer, 1991-01-01 **North Carolina Real Estate** David A. Hagen, Ralph A. Palmer, Nancy F. Keck, 1993-11-01 North Carolina Real Estate: Principles & Practices, 8th Edition Mangum, 2020-09-15 **North Carolina Real Estate** Mangum, 2019-01-20 North Carolina Real Estate Mangum, 2019-06-15 *North Carolina Real Estate Principles & Practice* Nancy F. Keck, 2001-03-19 *North Carolina Real Estate* Nancy F. Keck, Ralph A. Palmer, 2003-09 The best kept secret for career success in North Carolina real estate Prepare for your real estate exam when you learn the fundamentals from one of the most knowledgeable and well respected real estate educators Nancy Keck provides you with an easy to read yet comprehensive approach that effectively blends information regarding national laws and concepts with up to date information specific to North Carolina statutes principles and practices Don't settle for less **North Carolina Real Estate** Nancy F. Keck, Anne Rasheed, 2007 With the new changes going into effect on April 1 2006 in North Carolina count on Nancy Keck and Anne Rasheed to update your instructional materials necessary for real estate education This updated text covers the new brokers only license provisional broker license increase in required education and increase in requirements for brokers in charge In addition the same writing style and winning approach that has been used to educate many in the past can still be found in this new edition Don't settle for less your students deserve the best Fully Updated The entire text is fully updated and approved by the North Carolina Real Estate Commission to reflect the recent 2006 changes Essential Resources An appendix of the North Carolina Real Estate License Law and Commission Rules included Accurate Given the new changes the authors have taken every step possible to check and recheck each chapter to verify it for accuracy to ensure your satisfaction Items to Consider This feature

helps better prepare students for the licensing examination Important Points Each chapter includes a summary for quick review and exam preparation *Im, North Carolina Real Estate* Keck, Rasheed, 2005-06 Only available online at www.thomsonedu.com/realestate/keck *Principles of Real Estate Practice in North Carolina* Stephen Mettling, David Cusic, Ryan Mettling, 2023-08-29 Principles of Real Estate Practice in North Carolina contains the essentials of the national and North Carolina real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by North Carolina license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in North Carolina is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management Real Estate Mathematics North Carolina License Regulation North Carolina License Requirements North Carolina License Status Violations Discipline North Carolina Agency Relationships North Carolina Brokerage Practice Regulation North Carolina Sales Contracts North Carolina Property Management Property Insurance Other North Carolina Laws Practices Glossary of General Real Estate Terms Index For students looking for a North Carolina specific exam prep book please check out our North Carolina Real Estate License Exam Prep page **Principles of Real Estate Practice in North Carolina - Real Estate Institute Edition** Stephen Mettling, David Cusic, 2021-05-18 Real Estate Institute students can now purchase complete printed copies of their course s supplemental textbook Principles of Real Estate Practice in North Carolina by Mettling and Cusic Principles of Real Estate Practice has already helped 100 000s of students successfully complete their required courses and state license exam over the past twenty years Now to further enhance your learning experience and to better prepare you to pass both the required course and the North Carolina state PSI exam Real Estate Institute is pleased to offer all students the immediate availability of the printed text **North Carolina Real Estate License Exam Prep** Stephen Mettling, David Cusic, Ryan Mettling, 2024-03-04 Features of North Carolina Real Estate License Exam Prep NC RELEP National Principles Law Key Point Review 60 pages Real Estate Math Key Formula Review Practice 20 pages North Carolina Specific Laws and Regulations Key Point Review 43 pages National Practice Tests 500

questions North Carolina Practice Tests 130 questions North Carolina Sample Exam 105 questions We know the real estate licensing exam can be tough and very nerve wracking to prepare for That s why we created the North Carolina Real Estate License Exam Prep NC RELEP the way we did Since we have been managing real estate schools and developing curriculum for forty years we know how all this works or fails to work NC RELEP is comprehensive in that it contains both key content review and testing practice And the text review is North Carolina specific not just simplistic national content but terse relevant and accurate North Carolina laws and regulations presented as a well organized set of state key point reviews ideal for pre test memorization But let s not dismiss the importance of the national content either NC RELEP s national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast Our content is drawn from our own national textbook Principles of Real Estate Practice one of the most widely used principles textbooks in the country Finally our national content as well as our question selection is further tailored to the state testing outline promulgated by Pearson Vue for North Carolina Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state s testing service and your North Carolina license exam

A word about the test questions NC RELEP s testing practice section consists of ten national practice tests three state practice tests and one state exam sample test The practice tests are roughly 50 questions in length and the sample test is 105 questions The test questions are designed to cover the content covered by the law reviews which reinforces your learning of the total body of information tested by your state exam The questions are direct to the point and designed to test your understanding When you have completed a given test you can check your answers against the answer key in the appendix You may also note that each question s answer is accompanied by a brief explanation or rationale to further reinforce your understanding In the end as you know it s all up to you Unlike other publications we are not going to tell you that using this book will guarantee that you pass your state exam It still takes hard work and study to pass But we have done our best here to get you ready Following that the most we can do is wish you the best of success in taking and passing your North Carolina real estate exam So good luck Note For North Carolina students looking for a comprehensive real estate principles textbook we also publish Principles of Real Estate Practice in North Carolina [Principles of Real Estate Practice in North Carolina](#) David Cusic,Stephen Mettling,2016-04-13 Important Note Principles of Real Estate Practice in North Carolina is not currently approved by the North Carolina Real Estate Commission for use in schools for fulfilling the prelicense requirement It can be effectively used as a license exam prep resource Principles of Real Estate Practice in North Carolina contains the essentials of the national and North Carolina real estate law principles and practices necessary for basic competence as a real estate professional and to pass North Carolina s PSI real estate exam It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate

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Stephen Mettling, David Cusic, Ryan Mettling, 2024-09-09 Performance Programs Company s South Carolina Advanced Real Estate Principles the SCAP Unit II Program has been developed to satisfy South Carolina s 30 hour Unit II requirement The course also fulfills the Real Estate Commission s objective of giving South Carolina real estate licensees a carefully developed reinforcement of key real estate brokerage principles concepts and practices necessary to initiate a productive professional career in real estate Beyond an initial review of key principles the SCAP Program takes on a further examination of essential skills and practices that will be necessary to meet client and customer transactional requirements within South Carolina s legal framework Such skills examined include compliance with South Carolina agency and disclosure laws how to properly represent and disclose property characteristics and an intensive look at South Carolina transaction contracts listings the sales contract options and contracts for deed Beyond its agency and contracts topics the SCAP further examines the other key subjects required by the Commission ethics handling trust funds regulatory compliance and critical cornerstones of professional practice Finally the last two modules of the SCAP program examine the various methods used to measure real property price and appraise real property and evaluate how real property is evaluated as a professional investment These considerations encompass income properties as well as residential non income property and include pre tax analysis as well as after tax analysis Taken as a whole the South Carolina Advanced Real Estate Principles program is designed to deepen the new licensee s understanding of how brokerage works in actual practice and how it is supposed to be undertaken in view of today s standards of professionalism ethics and legal compliance North Carolina Real Estate Principles Nancy F

Keck,2001-05-19 **Principles of Real Estate Practice in South Carolina** Stephen Mettling,David Cusic,Ryan Mettling,2024-09-20 Performance Programs Company s Principles of Real Estate Practice in South Carolina contains the essentials of the national and South Carolina real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by South Carolina license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate examprepare students for numerous career applicationsstress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in South Carolina is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management Real Estate Mathematics South Carolina Licensing Environment South Carolina Regulation of Licensees South Carolina Brokerage Relationships and Agreements South Carolina Transaction Agreements Other South Carolina Laws and Practices Glossary of General Real Estate Terms Index For students looking for a South Carolina exam prep book we also publish South Carolina Real Estate License Exam Prep All in One Review and Testing to Pass South Carolina s PSI Real Estate Exam **Florida Real Estate Principles, Practices & Law** George Gaines,Coleman,Crawford,2003-12

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