# PRINCIPLES OF REAL ESTATE PRACTICE IN NORTH CAROLINA

2ND EDITION UPDATE





STEPHEN METTLING DAVID CUSIC

# **North Carolina Real Estate Principles And Practice**

**Stephen Mettling, David Cusic** 

## **North Carolina Real Estate Principles And Practice:**

North Carolina Real Estate Principles and Practices E. Thomas Mangum, Nancy F. Keck, 2014-08-01 Approved by the North Carolina Real Estate Commission OnCourse Learning offers licensee candidates a new and fully updated choice in prelicense textbooks Authored by experts in the field this text was written by real estate brokers who offer years of experience knowledge and tips to help new candidates enter the field with the necessary resources for a successful career in real estate Built on a tradition of clear sentences and full explanations this principles book gives readers the tools they need to successfully navigate today s real estate market Including practical advice and discussion of recent changes in North Carolina the topics in this textbook cover the content outline created by the North Carolina Real Estate Commission

North Carolina Real Estate Nancy F. Keck, Ralph A. Palmer, 1999-08 Designed specifically as a core text for the Salesperson Pre Licensing course in North Carolina this book comes approved by the North Carolina Real Estate Commission to fulfill the 30 hour course requirement for salespersons Its approach is easier to read yet more comprehensive then most competing texts effectively blending information regarding national laws and concepts with information specific to North Carolina statutes principles and practices North Carolina Real Estate Principles and Practices Nancy F. Keck, Ralph A. North Carolina Real Estate Principles & Practice Nancy F Keck, 2001-03-19 Palmer, 1996-08 **Real Estate** Nancy F. Keck, Anne Rasheed, 2007 With the new changes going into effect on April 1 2006 in North Carolina count on Nancy Keck and Anne Rasheed to update your instructional materials necessary for real estate education This updated text covers the new brokers only license provisional broker license increase in required education and increase in requirements for brokers in charge In addition the same writing style and winning approach that has been used to educate many in the past can still be found in this new edition Don t settle for less your students deserve the best Fully Updated The entire text is fully updated and approved by the North Carolina Real Estate Commission to reflect the recent 2006 changes Essential Resources An appendix of the North Carolina Real Estate License Law and Commission Rules included Accurate Given the new changes the authors have taken every step possible to check and recheck each chapter to verify it for accuracy to ensure your satisfaction Items to Consider This feature helps better prepare students for the licensing examination Important Points Each chapter includes a summary for quick review and exam preparation North Carolina Real Estate David A. Hagen, Ralph A. Palmer, Nancy F. Keck, 1993-11-01 North Carolina Real Estate David A. Hagen, Ralph A. North Carolina Real Estate Nancy F. Keck, Ralph A. Palmer, 2003-09 The best kept secret for career Palmer, 1991-01-01 success in North Carolina real estate Prepare for your real estate exam when you learn the fundamentals from one of the most knowledgeable and well respected real estate educators Nancy Keck provides you with an easy to read yet comprehensive approach that effectively blends information regarding national laws and concepts with up to date information specific to North Carolina statutes principles and practices Don t settle for less **North Carolina Real Estate** 

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the national and North Carolina real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by North Carolina license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in North Carolina is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management Real Estate Mathematics North Carolina License Regulation North Carolina License Requirements North Carolina License Status Violations Discipline North Carolina Agency Relationships North Carolina Brokerage Practice Regulation North Carolina Sales Contracts North Carolina Property Management Property Insurance Other North Carolina Laws Practices Glossary of General Real Estate Terms Index For students looking for a North Carolina specific exam prep book please check out our North Carolina Real Estate License Exam Principles of Real Estate Practice in North Carolina - Real Estate Institute Edition Stephen Mettling, David Prep page Cusic, 2021-05-18 Real Estate Institute students can now purchase complete printed copies of their course s supplemental textbook Principles of Real Estate Practice in North Carolina by Mettling and Cusic Principles of Real Estate Practice has already helped 100 000s of students successfully complete their required courses and state license exam over the past twenty years Now to further enhance your learning experience and to better prepare you to pass both the required course and the North Carolina state PSI exam Real Estate Institute is pleased to offer all students the immediate availability of the printed text Principles of Real Estate Practice in North Carolina Stephen Mettling, David Cusic, 2021-10 Principles of Real Estate Practice in North Carolina contains the essentials of the national and North Carolina real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by North Carolina license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in North Carolina is streamlined

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designed to cover the content covered by the law reviews which reinforces your learning of the total body of information tested by your state exam The questions are direct to the point and designed to test your understanding When you have completed a given test you can check your answers against the answer key in the appendix You may also note that each question s answer is accompanied by a brief explanation or rationale to further reinforce your understanding In the end as you know it sall up to you Unlike other publications we are not going to tell you that using this book will guarantee that you pass your state exam It still takes hard work and study to pass But we have done our best here to get you ready Following that the most we can do is wish you the best of success in taking and passing your North Carolina real estate exam So good luck Note For North Carolina students looking for a comprehensive real estate principles textbook we also publish Principles of Real Estate Practice in North Carolina Principles of Real Estate Practice in North Carolina David Cusic, Stephen Mettling, 2016-04-13 Important Note Principles of Real Estate Practice in North Carolina is not currently approved by the North Carolina Real Estate Commission for use in schools for fulfilling the prelicense requirement It can be effectively used as a license exam prep resource Principles of Real Estate Practice in North Carolina contains the essentials of the national and North Carolina real estate law principles and practices necessary for basic competence as a real estate professional and to pass North Carolina's PSI real estate exam It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in North Carolina is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Ethics Laws and Practices Closings Real Estate Licensing and Regulation Risk Management Property Management North Carolina License Regulation North Carolina Requirements North Carolina License Status Violations Discipline North Carolina Agency Relationships Disclosure North Carolina Brokerage Practice Regulation North Carolina Sales Contracts North Carolina Property Management Other North Carolina Laws Practices Real Estate Mathematics and Formulas Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index For students looking for a North Carolina specific exam prep book please check out our North Carolina Real Estate License Exam Prep page North Carolina Real Estate License Exam Prep Stephen Mettling, David Cusic, Ryan

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Commission this book provides you with the basic knowledge required for entrance into the North Carolina real estate business It follows the prescribed prelicensing course outline and provides a wealth of information on North Carolina real estate principles and practices

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#### **Table of Contents North Carolina Real Estate Principles And Practice**

- 1. Understanding the eBook North Carolina Real Estate Principles And Practice
  - The Rise of Digital Reading North Carolina Real Estate Principles And Practice
  - Advantages of eBooks Over Traditional Books
- 2. Identifying North Carolina Real Estate Principles And Practice
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an North Carolina Real Estate Principles And Practice
  - User-Friendly Interface
- 4. Exploring eBook Recommendations from North Carolina Real Estate Principles And Practice

- Personalized Recommendations
- North Carolina Real Estate Principles And Practice User Reviews and Ratings
- North Carolina Real Estate Principles And Practice and Bestseller Lists
- 5. Accessing North Carolina Real Estate Principles And Practice Free and Paid eBooks
  - North Carolina Real Estate Principles And Practice Public Domain eBooks
  - North Carolina Real Estate Principles And Practice eBook Subscription Services
  - North Carolina Real Estate Principles And Practice Budget-Friendly Options
- 6. Navigating North Carolina Real Estate Principles And Practice eBook Formats
  - o ePub, PDF, MOBI, and More
  - North Carolina Real Estate Principles And Practice Compatibility with Devices
  - North Carolina Real Estate Principles And Practice Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of North Carolina Real Estate Principles And Practice
  - Highlighting and Note-Taking North Carolina Real Estate Principles And Practice
  - Interactive Elements North Carolina Real Estate Principles And Practice
- 8. Staying Engaged with North Carolina Real Estate Principles And Practice
  - o Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers North Carolina Real Estate Principles And Practice
- 9. Balancing eBooks and Physical Books North Carolina Real Estate Principles And Practice
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection North Carolina Real Estate Principles And Practice
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine North Carolina Real Estate Principles And Practice
  - Setting Reading Goals North Carolina Real Estate Principles And Practice
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of North Carolina Real Estate Principles And Practice

- Fact-Checking eBook Content of North Carolina Real Estate Principles And Practice
- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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