# Shirt-Sleeve Approach to Long-Range Planning

FOR THE SMALLER, GROWING CORPORATION

Robert E. Linneman



- WHY LONG-RANGE PLANNING
- WHO SHOULD BE ON THE PLANNING TEAM
- HOW TO INCREASE PROFITS THROUGH PLANNING
- HOW TO PLAN FOR EXPANSION AND DIVERSIFICATION

# **Shirt Sleeve Approach To Long Range Planning For The Smaller Growing Corporation**

Ray Oakey, Aard Groen, Gary Cook, Peter van der Sijde

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