

The Overspent American: Upscaling, Downshifting and The New Consumer

Juliet B. Schor

Note: This is not the actual book cover

Overspent American Upscaling Downshifting And The New Consumer

**Susan A. David, Ilona Boniwell, Amanda
Conley Ayers**



Overspent American Upscaling Downshifting And The New Consumer:

The Overspent American Juliet B. Schor, 1999-04-07 The Overspent American explores why so many of us feel materially dissatisfied why we work staggeringly long hours and yet walk around with ever present mental wish lists of things to buy or get and why Americans save less than virtually anyone in the world Unlike many experts Harvard economist Juliet B Schor does not blame consumers lack of self discipline Nor does she blame advertisers Instead she analyzes the crisis of the American consumer in a culture where spending has become the ultimate social art *The Overspent American* Juliet Schor, 1998

Consumer Tribes Avi Shankar, Bernard Cova, Robert Kozinets, 2012-06-25 Marketing and consumer research has traditionally conceptualized consumers as individuals who exercise choice in the marketplace as individuals not as a class or a group However an important new perspective is now emerging that rejects the individualistic view and focuses on the reality that human life is essentially social and that who we are is an inherently social phenomenon It is the tribus the many little groups we belong to that are fundamental to our experience of life Tribal Marketing shows that it is not individual consumption of products that defines our lives but rather that this activity actually facilitates meaningful social relationships The social links social relationships are more important than the things brands etc The aim of this book is therefore to offer a systematic overview of the area that has been defined as cultures of consumption consumption microcultures brand cultures brand tribes and brand communities It is though these that students of marketing and marketing practitioners can begin to genuinely understand the real drivers of consumer behaviour It will be essential to everyone who needs to understand the new paradigm in consumer research brand management and communications management *Hooked on Growth* Douglas E. Booth, 2004-05-03 Challenging conventional wisdom on the virtues of a consumer economy this provocative book explores the nexus between growth and environment sustainability The miracle of the modern affluent economy is an ever swelling cornucopia of consumer goods leading to expanding consumption as the essential underpinning of economic growth in more and more parts of the globe Douglas Booth contends that expansion in this form amounts to an addiction Are we as a society hooked on economic growth of a kind that carries with it significant threats to the natural environment A critical dilemma for the modern economy is that growth is required to prevent the pain of unemployment As growth continues the environment declines but if growth slows unemployment rises We seem trapped in a spiraling predicament like that of the addict This accessible work explores whether getting unhooked from growth to meet the needs of the environment is possible Giving the environment priority over growth may seem to some like a radical idea yet the author argues that it can be accomplished using marketable emissions allowances transferable development rights and other tools popular with conventional economists It can also be achieved by creating more interesting and environmentally friendly urban landscapes less beholden to the automobile The key problem a less growth oriented society will face is ensuring that everyone who wants employment can find it This will require something that many people wish for anyway a shorter workweek More leisure a higher quality

environment and more attractive cities and towns are the potential rewards of a less consumption oriented society Yet powerful economic interests that benefit from a high growth economy are arrayed against changes in the status quo Under what circumstances can the power of special interests be overcome in the name of environmental conservation This is the author's critical final question as he offers a clear path to a sustainable economic and environmental future

Critical Marketing Pauline Maclaran, Michael Saren, Christina Goulding, Richard Elliott, Miriam Caterall, 2012-06-25 Marketing is still widely perceived as simply the creator of wants and needs through selling and advertising and marketing theory has been criticized for not taking a more critical approach to the subject This is because most conventional marketing thinking takes a broadly managerial perspective without reflecting on the wider societal implications of the effects of marketing activities In response this important new book is the first text designed to raise awareness of the critical ethical social and methodological issues facing contemporary marketing Uniquely it provides The latest knowledge based on a series of major seminars in the field The insights of a leading team of international contributors with an interdisciplinary perspective A clear map of the domain of critical marketing A rigorous analysis of the implications for future thinking and research For faculty and upper level students and practitioners in Marketing and those in the related areas of cultural studies and media Critical Marketing will be a major addition to the literature and the development of the subject

Beyond the Consumption Bubble Karin Ekström, Kay Glans, 2010-12-14 This book brings together a diverse set of expert scholars to enliven and sharpen the debate about the ways in which consumption affects society today Research on consumption can shed light on many fundamental questions such as the character of society including social and cultural dimensions the relations between the generations dependency of technology and the risks involved the rise of Asia and its potential consumption preferences the question of whether we must continuously increase our consumption to avoid a recession and whether this is ecologically sustainable

Foodies Josee Johnston, Shyon Baumann, 2009-12-04 This important new cultural analysis tells two stories about food The first depicts good food as democratic Foodies frequent hole in the wall ethnic eateries appreciate the pie found in working class truck stops and reject the snobbery of fancy French restaurants with formal table service The second story describes how food operates as a source of status and distinction for economic and cultural elites indirectly maintaining and reproducing social inequality While the first storyline insists that anybody can be a foodie the second asks foodies to look in the mirror and think about their relative social and economic privilege By simultaneously considering both of these stories and studying how they operate in tension a delicious sociology of food becomes available perfect for teaching a broad range of cultural sociology courses

Spent Sally Palaiian, 2011-04-07 Leading psychologist and financial commentator Palaiian offers a tested step by step guide to help people break the spending obsession by looking within Today Americans are saving less carrying larger debt loads losing their homes to foreclosure and filing bankruptcy in record numbers Yet people continue to spend more than they can afford The advice of financial planners only treats the symptoms of overspending In Spent Sally

Palaian offers proven plans for taking on a range of personal issues with money by examining those underlying emotional familial and societal factors that trigger spending behaviors Spent teaches readers to control shopping pay off debt develop budgets and become financially competent through easy to use assessment tools designed to pinpoint the severity of a problem questionnaires that facilitate the exploration of the root causes of unhealthy financial behaviors user friendly exercises created to influence change from within Palaian s system for financial recovery is also designed to help hoarders financial codependents and underachievers attain lasting positive change and a healthy view of one s true value in life Palaian has spoken about financial disorders for various therapy associations and has served as an expert in the media on mental disorders and spending most recently for MSN Money

Passing the Plate Christian Smith,Michael O

Emerson,Patricia Snell,2008-09-29 Passing the Plate shows that few American Christians donate generously to religious and charitable causes This eye opening book explores the reasons behind such ungenerous giving the potential world changing benefits of greater financial giving and what can be done to improve matters By illuminating the social and psychological forces that shape charitable giving Passing the Plate is sure to spark a much needed debate on a critical issue

Social Opulence and Private Restraint Noel W. Thompson,2015 Social Opulence and Private Restraint is a study of the place of the consumer and consumption in the political economy of British socialism from its early nineteenth century origins through New Times Marxism to the consumer focused New Labourism and political economies critical of consumerism that can be found in the late twentieth and early twenty first century Left Noel Thompson identifies and explicates recurrent themes which cross the boundaries of the conventional periodisation of the history of British socialist thought themes which illustrate the sustained nature of the multifaceted ideological challenge presented by the accommodation of the consumer within socialist political economy This challenge necessitates an engagement with the character and priorities of a future socialist society As such it touches on some of the key issues which socialists have confronted in pursuit of their vision of a good society issues with a strong contemporary relevance such as the desirability of private as against social opulence the relationship between consumption and happiness the need to educate and or to liberate desire and in particular the environmental and social consequences of rising levels of consumer expectation and consumption The study also throws light on how the disparate ways in which these issues were addressed reflected and shaped the socialist political economies that emerged in the nineteenth and twentieth centuries while also engendering tensions between them

The Oxford Handbook of Happiness Susan A. David,Ilona Boniwell,Amanda Conley Ayers,2014 A text for researchers and practitioners interested in human happiness Its editors and chapter contributors are world leaders in the investigation of happiness across the fields of psychology education philosophy social policy and economics

The American Middle Class Lawrence

Samuel,2013-07-18 The middle class is often viewed as the heart of American society the key to the country s democracy and prosperity Most Americans believe they belong to this group and few politicians can hope to be elected without promising to

serve the middle class Yet today the American middle class is increasingly seen as under threat In *The American Middle Class A Cultural History* Lawrence R Samuel charts the rise and fall of this most definitive American population from its triumphant emergence in the post World War II years to the struggles of the present day Between the 1920s and the 1950s powerful economic social and political factors worked together in the U S to forge what many historians consider to be the first genuine mass middle class in history But from the cultural convulsions of the 1960s to the stagflation of the 1970s to Reaganomics in the 1980s this segment of the population has been under severe stress Drawing on a rich array of voices from the past half century *The American Middle Class* explores how the middle class and ideas about it have changed over time including the distinct story of the black middle class Placing the current crisis of the middle class in historical perspective Samuel shows how the roots of middle class troubles reach back to the cultural upheaval of the 1960s *The American Middle Class* takes a long look at how the middle class has been winnowed away and reveals how even in the face of this erosion the image of the enduring middle class remains the heart and soul of the United States

Consumer Culture Douglas Goodman, Mirelle Cohen, 2003-11-17 An engrossing review of the development of global consumerism and its impact on sociological issues The phrase shop till you drop has become as American as apple pie and the trend does not appear to be slowing Consumer Culture begins with the history of the consumer culture which reveals that our fascination with consuming shows not only the hidden significance of everyday items such as sugar and fashionable clothing but also reveals the uniqueness of our way of life Consumer Culture also presents the views of economists and sociologists who see consumption as an expression of freedom The book covers the social impact of consumption examining such dubious milestones as physical attacks upon McDonald's and Starbucks and best sellers that are critical of consumption There is coverage of important research such as whether consumers are making rational or impulsive choices and the effect of advertising on children

[What a Girl Wants?](#) Diane Negra, 2009-06-02 From domestic goddess to desperate housewife *What a Girl Wants* explores the importance and centrality of postfeminism in contemporary popular culture Focusing on a diverse range of media forms including film TV advertising and journalism Diane Negra holds up a mirror to the contemporary female subject who finds herself centralized in commodity culture to a largely unprecedented degree at a time when Hollywood romantic comedies chick lit and female centred primetime TV dramas all compete for her attention and spending power The models and anti role models analyzed in the book include the chick flick heroines of princess films makeover movies and time travel dramas celebrity brides and bravura mothers Runaway Bride sensation Jennifer Wilbanks the sex workers flight attendants and nannies who maintain such a high profile in postfeminist popular culture the authors of postfeminist panic literature on dating marriage and motherhood and the domestic gurus who propound luxury lifestyle as a showcase for the achieved female self

Explorations in Environmental Political Theory Joel Jay Kassiola, 2015-03-04 The contributors to this volume focus on the political and value issues that in their shared view underlie the global

environmental crisis facing us today They argue that only by transforming our dominant values social institutions and way of living can we avoid ecological disaster

Intersubjectivity in Economics Edward Fullbrook, 2003-09-02 Traditional economics treats the defining subjective properties of economic agents tastes preferences demands goals and perceptions as if they are determined independently of individual and collective relations with other agents This collection of essays reflects the increasingly common view that economics cannot continue to disregard all economic phenomena inconsistent with this conception The volume is especially concerned with the idea of intersubjective influences on market outcomes A team of expert international contributors have been brought together to address the question of intersubjectivity from a variety of perspectives Using methods of description and analysis they explore the structures and effects of concrete interdependencies between individual subjectivities engaged in economic activity and develop conceptual and analytical tools for this task Many of the essays are interdisciplinary in scope and in addition to economics the book should provide valuable lessons in psychology sociology social theory philosophy political science and history

The Ending of Mark and the Ends of God Donald Juel, Beverly Roberts Gaventa, Patrick D. Miller, 2005-01-01 Among his many contributions to New Testament studies Donald Juel was perhaps best known for his treatment of the ending of Mark's Gospel He saw the open endedness of Mark as powerfully unsettling for the reader who desires to tame and predict God's actions In this series of essays edited by Beverly Roberts Gaventa and Patrick Miller theologians begin with Juel's own work and reflect on the unsettling in the context of their own work

The Wiley Blackwell Companion to Sociology George Ritzer, Wendy Wiedenhof Murphy, 2019-10-04 The new updated edition of the authoritative and comprehensive survey of modern sociology The Wiley Blackwell Companion to Sociology Second Edition is an authoritative survey of the major topics current and emerging trends and contemporary issues in the study of human social relationships and institutions A collection of contributions from globally recognized scholars and experts explore the theoretical and methodological foundations of sociology new and established debates and the most current research in the field Broad in scope this book covers a multitude of topics ranging from crime urbanization sexuality and education to new questions surrounding big data authoritarian capitalism and the rise of nationalism Since the first edition of the Companion was published new developments have emerged and new problems have been created such as the omnipresence of social media political and institutional upheaval and the global refugee and immigration crises This revised and updated second edition describes and explains social changes that have occurred in the past several years both within the field of sociology and society as a whole Previous material has been updated to reflect current research while eleven new chapters address topics including feminist theory debt and social change and armed conflict and war This comprehensive volume Offers an engaging and accessible guide to the field of sociology revised and updated for the second edition Presents wide ranging comprehensive coverage of the discipline Explores issues of contemporary relevance such as digital media and consumption Reflects state of the art scholarship and contemporary debates New chapters for the second

edition cover essential topics including feminist theory armed conflict big data authoritarian capitalism debt and social change and the rise of nationalism The Wiley Blackwell Companion to Sociology Second Edition is an invaluable resource for academics and graduate students researchers scholars and educators in the discipline of sociology and allied fields such as anthropology human geography political science and psychology Innovation by demand Andrew McMeekin, Mark Tomlinson, Ken Green, Vivien Walsh, 2013-07-19 This electronic version has been made available under a Creative Commons BY NC ND open access license The structure and regulation of consumption and demand has recently become of great interest to sociologists and economists alike and at the same time there is growing interest in trying to understand the patterns and drivers of technological innovation This book brings together a range of sociologists and economists to study the role of demand and consumption in the innovative process The book starts with a broad conceptual overview of ways that the sociological and economics literatures address issues of innovation demand and consumption It goes on to offer different approaches to the economics of demand and innovation through an evolutionary framework before reviewing how consumption fits into evolutionary models of economic development Food consumption is then looked at as an example of innovation by demand including an examination of the dynamic nature of socially constituted consumption routines The book includes a number of illuminating case studies including an analysis of how black Americans use consumption to express collective identity and a number of demand innovation relationships within matrices or chains of producers and users or other actors including service industries such as security and the environmental performance of companies The involvement of consumers in innovation is looked at including an analysis of how consumer needs may be incorporated in the design of high tech products The final chapter argues for the need to build an economic sociology of demand that goes from micro individual through to macro structural features *Consumption* Alan Warde, 2016-11-29 This book critically reviews recent social scientific investigations of consumption a controversial topic with moral overtones and of popular public interest and political and economic significance The author explores how consumption affects personal identity and social position developing a sociological analysis using theories of practice to account for everyday consumption its role in the social order and its consequences for environmental sustainability The book offers a controversial analysis which explains consumption not in terms of the purchasing of commodities but of the organization and coordination of daily practices Consumption will be of interest to scholars and students of sociology anthropology geography cultural studies consumer research business studies and social theory

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Overspent American Upscaling Downshifting And The New Consumer Introduction

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