

A detailed black and white illustration of a man from the chest down to the waist. He is wearing a light-colored dress shirt, a dark tie, and a dark suit jacket. His arms are crossed over his chest. He is wearing a dark wristwatch on his left wrist. The background is a solid light gray.

# **SAVOIR VENDRE**

**GUIDE PRATIQUE SUR  
COMMENT VENDRE**

**EXEMPLES, STRATÉGIES, PERSUASION**

**GIULIO RUSSO**

# Savoir Vendre

**Raffaela Di Napoli**



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